# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2004

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 0-32651

### THE NASDAQ STOCK MARKET, INC.

(Exact Name of Registrant as Specified in Its Charter)

**Delaware** 

(State or Other Jurisdiction of Incorporation or Organization)

**52-1165937** (IRS Employer Identification No.)

One Liberty Plaza New York, New York (Address of Principal Executive Offices)

10006

(Zip Code)

(212) 401-8742

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes x No o

As of April 30, 2004, 78,516,375 shares of the Registrant's common stock, par value \$0.01 per share ("Common Stock"), were outstanding.

#### The Nasdaq Stock Market, Inc. Form 10-Q For the Quarter Ended March 31, 2004

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Forward-looking statements in this Quarterly Report on Form 10-Q are subject to known and unknown risks, uncertainties and other factors which may cause our actual results, performance, or achievements to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements. These forward-looking statements were based on various factors and were derived utilizing numerous assumptions and other factors that could cause actual results to differ materially from those in the forward-looking statements. These factors include, but are not limited to, The Nasdaq Stock Market, Inc.'s ("Nasdaq") ability to implement its strategic initiatives, economic, political, and market conditions and fluctuations, government and industry regulation, interest rate risk, United States and global competition and other factors that are more fully described under the caption "Item 1. Business—Risk Factors" in The Nasdaq Stock Market, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2003. Most of these factors are difficult to predict accurately and are generally beyond our control. You should consider the areas of risk described in connection with any forward-looking statements that may be made herein. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of March 31, 2004. Except for our ongoing obligations to disclose material information under the Federal securities laws, we undertake no obligation to release publicly any revisions to any forward-looking statements, to report events, or to report the occurrence of unanticipated events. For any forward-looking statements contained in any document, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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### The Nasdaq Stock Market, Inc.

#### PART I—FINANCIAL INFORMATION

#### Item 1. Financial Statements

# The Nasdaq Stock Market, Inc. Condensed Consolidated Statements of Income (Unaudited)

(in thousands, except per share amounts)

	I nree moi	nths ended th 31,
	2004	2003
Revenues		
MARKET SERVICES:		
Transaction Services	\$ 48,360	\$ 67,861
Market Information Services	27,766	43,690
Total Market Services	<u>76,126</u>	111,551
ISSUER SERVICES:		
Corporate Client Group	40,454	41,841
Nasdaq Financial Products	11,779	8,861
Total Issuer Services	52,233	50,702
Other	45	108
Total revenues	128,404	162,361
Expenses		
Compensation and benefits	37,409	45,654
Marketing and advertising	2,640	4,919
Depreciation and amortization	19,616	22,776
Professional and contract services	5,229	12,705
Computer operations and data communications	31,204	31,484
Provision for bad debts	_ 142	68
Occupancy	7,292	7,801
General and administrative	4,859	9,668
Total direct expenses	108,391	135,075
Support costs from related parties, net	11,409	17,194
Total expenses	119,800	152,269
Operating income	8,604	10,092
Interest income	1,394	2,766
Interest expense	(2,873)	(5,230
Operating income from continuing operations before income taxes	7,125	7,628
Provision for income taxes	(2,494)	(1,808
Net income from continuing operations	\$ 4,631	\$ 5,820
Loss from discontinued operations, net of tax	<u> </u>	(3,254
Net income	<u>\$ 4,631</u>	\$ 2,566
Net income applicable to common stockholders:	4 4 60 4	
Net income	\$ 4,631	\$ 2,566
Preferred stock dividends declared	(2,799)	(650
Net income applicable to common stockholders	<u>\$ 1,832</u>	\$ 1,916
Basic and diluted net earnings (loss) per share:		
Continuing operations	\$ 0.02	\$ 0.06
Discontinued operations		(0.04
Total basic and diluted net earnings per share	\$ 0.02	\$ 0.02

See accompanying notes.

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Assets         Current assets:       \$ 133,608       \$ 148,929         Cash and cash equivalents       \$ 133,608       \$ 148,929         Investments:       \$ 242,302       185,704         Held-to-maturity, at amortized cost       21,042       23,765         Receivables, net       111,452       111,405         Receivables from related parties       49       7,731         Deferred tax asset       38,831       40,460         Other current assets       13,900       11,623         Total current assets       561,184       529,617         Investments:       9,506       4,506         Property and equipment:       9,506       4,506         Property and equipment and improvements       96,586       96,578         Data processing equipment and software       351,649       346,928         Furniture, equipment and leasehold improvements       166,414       168,478         Less: accumulated depreciation and amortization       (386,642)       (369,041)		March 31, 2004 (Unaudited)	December 31, 2003
Current assets:       \$ 133,608       \$ 148,929         Investments:       \$ 242,302       185,704         Available-for-sale, at fair value       242,302       185,704         Held-to-maturity, at amortized cost       21,042       23,765         Receivables, net       111,452       111,405         Receivables from related parties       49       7,731         Deferred tax asset       38,831       40,460         Other current assets       13,900       11,623         Total current assets       561,184       529,617         Investments:       9,506       4,506         Property and equipment:       96,586       96,578         Land, buildings and improvements       96,586       96,578         Data processing equipment and software       351,649       346,928         Furniture, equipment and leasehold improvements       166,414       168,478         Less: accumulated depreciation and amortization       (386,642)       (369,041)	Assets	(Chadanca)	
Investments:   Available-for-sale, at fair value			
Available-for-sale, at fair value       242,302       185,704         Held-to-maturity, at amortized cost       21,042       23,765         Receivables, net       111,452       111,405         Receivables from related parties       49       7,731         Deferred tax asset       38,831       40,460         Other current assets       13,900       11,623         Total current assets       561,184       529,617         Investments:       ***       ***         Held-to-maturity, at amortized cost       9,506       4,506         Property and equipment:       ***       ***         Land, buildings and improvements       96,586       96,578         Data processing equipment and software       351,649       346,928         Furniture, equipment and leasehold improvements       166,414       168,478         Less: accumulated depreciation and amortization       (386,642)       (369,041)		\$ 133,608	\$ 148,929
Held-to-maturity, at amortized cost       21,042       23,765         Receivables, net       111,452       111,405         Receivables from related parties       49       7,731         Deferred tax asset       38,831       40,460         Other current assets       13,900       11,623         Total current assets       561,184       529,617         Investments:       ***         Held-to-maturity, at amortized cost       9,506       4,506         Property and equipment:       ***         Land, buildings and improvements       96,586       96,578         Data processing equipment and software       351,649       346,928         Furniture, equipment and leasehold improvements       166,414       168,478         Less: accumulated depreciation and amortization       (386,642)       (369,041)	Investments:		
Receivables, net         111,452         111,405           Receivables from related parties         49         7,731           Deferred tax asset         38,831         40,460           Other current assets         13,900         11,623           Total current assets         561,184         529,617           Investments:         Fundaments:         9,506         4,506           Property and equipment:         30,506         96,586         96,578           Data processing equipment and software         351,649         346,928           Furniture, equipment and leasehold improvements         166,414         168,478           Less: accumulated depreciation and amortization         (386,642)         (369,041)	Available-for-sale, at fair value	242,302	185,704
Receivables from related parties       49       7,731         Deferred tax asset       38,831       40,460         Other current assets       13,900       11,623         Total current assets       561,184       529,617         Investments:       8,506       4,506         Property and equipment:       9,506       4,506         Property and equipments       96,586       96,578         Data processing equipment and software       351,649       346,928         Furniture, equipment and leasehold improvements       166,414       168,478         Less: accumulated depreciation and amortization       (386,642)       (369,041)	Held-to-maturity, at amortized cost	21,042	23,765
Deferred tax asset         38,831         40,460           Other current assets         13,900         11,623           Total current assets         561,184         529,617           Investments:         Held-to-maturity, at amortized cost         9,506         4,506           Property and equipment:         2         4,506           Land, buildings and improvements         96,586         96,578           Data processing equipment and software         351,649         346,928           Furniture, equipment and leasehold improvements         166,414         168,478           Less: accumulated depreciation and amortization         (386,642)         (369,041)	Receivables, net	111,452	111,405
Other current assets         13,900         11,623           Total current assets         561,184         529,617           Investments:			, -
Total current assets         561,184         529,617           Investments:         4,506         4,506           Held-to-maturity, at amortized cost         9,506         4,506           Property and equipment:         50,586         96,578           Land, buildings and improvements         96,586         96,578           Data processing equipment and software         351,649         346,928           Furniture, equipment and leasehold improvements         166,414         168,478           Less: accumulated depreciation and amortization         (386,642)         (369,041)		,	
Investments:         9,506         4,506           Held-to-maturity, at amortized cost         9,506         4,506           Property and equipment:         8         96,586         96,578           Land, buildings and improvements         351,649         346,928           Data processing equipment and software         166,414         168,478           Furniture, equipment and leasehold improvements         614,649         611,984           Less: accumulated depreciation and amortization         (386,642)         (369,041)			
Held-to-maturity, at amortized cost         9,506         4,506           Property and equipment:         86,586         96,578           Land, buildings and improvements         96,586         96,578           Data processing equipment and software         351,649         346,928           Furniture, equipment and leasehold improvements         166,414         168,478           Less: accumulated depreciation and amortization         (386,642)         (369,041)		561,184	529,617
Property and equipment:         96,586         96,578           Land, buildings and improvements         351,649         346,928           Data processing equipment and software         166,414         168,478           Furniture, equipment and leasehold improvements         614,649         611,984           Less: accumulated depreciation and amortization         (386,642)         (369,041)			
Land, buildings and improvements       96,586       96,578         Data processing equipment and software       351,649       346,928         Furniture, equipment and leasehold improvements       166,414       168,478         Less: accumulated depreciation and amortization       (386,642)       (369,041)		9,506	4,506
Data processing equipment and software       351,649       346,928         Furniture, equipment and leasehold improvements       166,414       168,478         614,649       611,984         Less: accumulated depreciation and amortization       (386,642)       (369,041)			
Furniture, equipment and leasehold improvements         166,414         168,478           614,649         611,984           Less: accumulated depreciation and amortization         (386,642)         (369,041)			
Less: accumulated depreciation and amortization         614,649         611,984           (386,642)         (369,041)			
Less: accumulated depreciation and amortization (386,642) (369,041)	Furniture, equipment and leasehold improvements		
		- ,	
	•		
The Property of the Property o	Total property and equipment, net	228,007	242,943
Non-current deferred tax asset 72,426 72,079		, -	
Other intangible assets 841 871			
Other assets 1,507 1,238			
Total assets <u>\$ 873,471</u> <u>\$ 851,254</u>	Total assets	\$ 8/3,4/1	\$ 851,254
Liabilities			
Current liabilities:			
Accounts payable and accrued expenses \$ 24,556 \$ 29,959			
Accrued personnel costs 33,115 48,817	1		
Deferred revenue 126,563 59,739			
Other accrued liabilities 66,276 75,951		66,276	
Current obligation under capital lease — 1,607		0.422	
Payables to related parties 9,433 21,558	•		
Total current liabilities 259,943 237,631		,	
Senior notes 25,000 25,000	******		
Subordinated notes         240,000         240,000			
Accrued pension costs 27,826 26,831			
Non-current deferred tax liability         40,546         40,917           Non-current deferred revenue         84,927         84,703			
Non-current deferred revenue         84,927         84,703           Other liabilities         33,227         35,476			
Total liabilities 53,227 53,470  711,469 690,558			
Stockholders' equity		/11,409	090,336
Common stock, \$0.01 par value, 300,000,000 authorized, shares issued: 130,652,891 at March 31, 2004 and 130,611,221 at December 31, 2003; shares outstanding: 78,516,375 at March 31, 2004 and	Common stock, \$0.01 par value, 300,000,000 authorized, shares issued: 130,652,891 at March 31, 2004		
78,483,919 at December 31, 2003 1,306 1,306	78,483,919 at December 31, 2003	1,306	1,306
Preferred stock, 30,000,000 authorized, Series A: 1,338,402 shares issued and outstanding; Series B: 1 share issued and outstanding 133,840 133,840	share issued and outstanding		
Additional paid-in capital 359,318 358,923		359,318	358,923
Common stock in treasury, at cost: 52,136,516 at March 31, 2004 and 52,127,302 shares at December 31, 2003 (667,850)	2003		
Accumulated other comprehensive (loss) income (118) 86	1 ,	· /	
Deferred stock compensation (895) (1,102)			
Common stock issuable 2,042 2,881			
Retained earnings 334,359 332,527			
Total stockholders' equity 162,002 160,696	Total stockholders' equity		
Total liabilities and stockholders' equity \$ 873,471 \$ 851,254	Total liabilities and stockholders' equity	\$ 873,471	\$ 851,254

See accompanying notes.

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# The Nasdaq Stock Market, Inc. Condensed Consolidated Statements of Cash Flows (Unaudited) (in thousands)

	Three months ended March 31,			
December 19 of the form of the little construction of the		2004		2003
Reconciliation of net income to cash provided by operating activities	ď	4.604	ď	2.500
Net income	\$	4,631	\$	2,566
Net loss from discontinued operations	_		_	(3,254)
Net income from continuing operations	\$	4,631	\$	5,820
Non-cash items included in net income:				
Depreciation and amortization		19,616		22,776
Amortization of restricted stock awards		(84)		570
Provision for bad debts		142		68
Loss from equity method affiliates		_		3,043
Deferred taxes		(1,053)		(278)
Other non-cash items included in net income		2,216		4,654
Net change in:				
Receivables, net		(189)		20,278
Receivables from related parties		7,682		3,449
Other current assets		(2,277)		(6,770)
Other assets		(345)		2,692
Accounts payable and accrued expenses		(5,403)	(	(11,807)
Accrued personnel costs		(15,702)		20,442)
Deferred revenue		67,048		64,344
Other accrued liabilities		(7,460)		(2,003)
		( , )		` ' - '

Obligation under capital leases	(1,607)	(860)
Payables to related parties	(12,125)	(1,769)
Accrued pension costs	995	2,798
Other liabilities	(2,249)	480
Cash provided by continuing operations	53,836	87,043
Cash used in discontinued operations	_	(5,289)
Cash provided by operating activities	53,836	81,754
Cash flow from investing activities	•	
Proceeds from redemptions of available-for-sale investments	55,172	42,734
Purchases of available-for-sale investments	(113,372)	(35,742)
Proceeds from maturities of held-to-maturity investments	15,728	3,000
Purchases of held-to-maturity investments	(17,959)	(2,963)
Capital contribution to Nasdaq LIFFE joint venture	` <u>—</u> `	(2,500)
Purchases of property and equipment	(5,853)	(15,424)
Proceeds from sales of property and equipment	228	42
Cash used in investing activities	(66,056)	(10,853)
Cash flow from financing activities		
Payments for treasury stock purchases	(85)	(147)
Preferred stock dividends	(2,799)	(650)
Contribution to NASD	(217)	(32)
Cash used in financing activities	(3,101)	(829)
(Decrease) increase in cash and cash equivalents	(15,321)	70,072
Cash and cash equivalents at beginning of period	148,929	201,463
Cash and cash equivalents at end of period	\$ 133,608	\$ 271,535
Supplemental Disclosure of Non-Cash Flow Activities		
Cash paid for (received):		
Interest	\$ 2,868	\$ 5,049
Income tax refund, net of taxes paid	\$ (2,074)	\$ (12,286)

See accompanying notes.

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#### The Nasdaq Stock Market, Inc.

#### **Notes to Condensed Consolidated Financial Statements**

#### 1. Organization and Nature of Operations

Nasdaq® operates The Nasdaq Stock Market®, the largest electronic screen-based equity securities market in the United States. Nasdaq is a majority-owned subsidiary of the National Association of Securities Dealers, Inc. (the "NASD"). Nasdaq is the parent company of Nasdaq Global Holdings ("Nasdaq Global®"); Nasdaq Financial Products Services, Inc. ("Nasdaq Financial Products"); Nasdaq International Market Initiatives, Inc. ("NIMISM"); Nasdaq Europe Planning®"); Nasdaq International, Ltd. ("Nasdaq InternationalSM"); Nasdaq Canada, Inc. ("Nasdaq Canada®"); and Nasdaq Technology Services, LLC ("Nasdaq Technology"), collectively referred to as "Nasdaq." These entities are wholly-owned by Nasdaq. Nasdaq Global, which is incorporated in Switzerland and served as a holding company for several corporations incorporated internationally, is in the process of a liquidation that is expected to be completed by the end of 2004. Nasdaq also has determined to dissolve or otherwise wind-down Nasdaq Europe Planning, which was formed to expand Nasdaq into the European community and is currently inactive. NIMI is an entity that employed Nasdaq's expatriates assigned to Nasdaq's international subsidiaries. Nasdaq International is a London-based marketing company. Nasdaq Financial Products is the sponsor of the Nasdaq-100 Trust<sup>SM</sup>. Nasdaq Financial Product Services (Ireland) Limited ("Nasdaq Ireland") is a wholly-owned subsidiary of Nasdaq Financial Products. Nasdaq Ireland is the manager of The Nasdaq ETF Funds plc. Nasdaq Canada is an extension of Nasdaq's North American trading platform within Canada, which has received regulatory approval to provide trading access in two provinces, Quebec and British Columbia. Nasdaq Technology is a company established to provide software, hosting and disaster recovery services.

On October 31, 2003, Quadsan Enterprises, Inc. ("Quadsan"), previously a wholly-owned subsidiary of Nasdaq that provided investment management services, was merged with and into Nasdaq. Prior to December 18, 2003, Nasdaq owned a 63.0% interest in Nasdaq Europe S.A./N.V. ("Nasdaq Europe SM"), which had previously operated an equity market licensed in Brussels, Belgium. On December 18, 2003, Nasdaq transferred its interest in Nasdaq Europe to a third party. See "Strategic Review," of Note 2, "Significant Transactions," for further discussion.

In 2003, Nasdaq changed its organizational structure from operating in one segment to operating in two segments. Under the new structure, Nasdaq's Chief Executive Officer has been identified as the Chief Operating Decision Maker as defined by Statement of Financial Accounting Standards ("SFAS") No. 131, "Disclosures About Segments of an Enterprise and Related Information" ("SFAS 131"). Nasdaq's two segments are managed and operated as strategic business units and organized by products and services. Reportable segments are Market Services and Issuer Services. Market Services includes Transaction Services and Market Information Services defined as sub-segments. Issuer Services includes the Corporate Client Group and Nasdaq Financial Products defined as sub-segments.

All material intercompany accounts and transactions have been eliminated in consolidation. Nasdaq's financial statements have been prepared in accordance with the rules and regulations of the United States Securities and Exchange Commission (the "SEC") with respect to the Form 10-Q and reflect all normal recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. Pursuant to such rules and regulations, certain footnote disclosures, which are normally required under accounting principles generally accepted in the United States, have been omitted. It is recommended that these financial statements be read in conjunction with the Consolidated Financial Statements included in Nasdaq's Annual Report filed on Form 10-K for the year ended December 31, 2003.

#### The Nasdag Stock Market, Inc.

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### 1. Organization and Nature of Operations (Continued)

The nature of Nasdaq's business is such that the results of any interim period may vary significantly from quarter to quarter and may not be indicative of the results to be expected for the fiscal year. Certain reclassifications have been made to prior period balances in order to conform to the current period's presentation.

#### 2. Significant Transactions

Strategic Review

During the second quarter of 2003, Nasdaq announced the results of a strategic review of its operations designed to position Nasdaq for improved profitability and growth. The strategic review included the elimination of non-core products and initiatives and resulted in a reduction in Nasdaq's workforce. For the year ended December 31, 2003, a total pre-tax charge to earnings of \$145.5 million was recorded. The net impact to Nasdaq was a total pre-tax charge of \$143.5 million. The difference represented costs absorbed by minority shareholders of Nasdaq Europe. The charge recorded reflects the completion of the costs associated with Nasdaq's strategic review. The total charge of \$145.5 million included \$97.9 million from continuing operations and \$47.6 million from discontinued operations related to Nasdaq Europe and IndigoMarkets Ltd. ("IndigoMarkets"). See Note 3, "Discontinued Operations," for further discussion. The charge was primarily recorded to Property and equipment, Goodwill, Other intangible assets, Other accrued liabilities and Accrued personnel costs on the Condensed Consolidated Balance Sheets.

#### **Continuing Operations**

Non-core product lines and initiatives included in the strategic review were:

- <u>Primex</u>—Primex was an electronic auction system. Nasdaq ended its exclusive rights agreement with Primex Trading N.A., L.L.C. on December 31, 2003 and ceased offering Primex effective January 16, 2004.
- · <u>Nasdaq Tools</u>—Nasdaq Tools was an order management system that ran on the Nasdaq Application Programming Interface using the Nasdaq Workstation II<sup>®</sup> and was wound-down throughout 2003. Nasdaq Tools was a previously wholly-owned subsidiary of Nasdaq and was merged with and into Nasdaq on July 31, 2002.
- · <u>Nasdaq LIFFE Markets, LLC ("NQLX")</u>—NQLX was a joint venture with the London International Financial Futures Exchange ("LIFFE") to create a market for single stock futures and other futures products. On July 24, 2003, Nasdaq redeemed its interest in the NQLX joint venture and transferred its ownership interest to LIFFE. LIFFE assumed financial and management responsibility for NQLX. This change did not have any impact on the operation of NQLX, but usage of the Nasdaq brand by the company ceased.
- · <u>The Bulletin Board Exchange ("BBX")</u>—BBX was a proposed platform for companies not eligible for The Nasdaq SmallCap Market<sup>SM</sup> to raise equity capital and increase the visibility of their stock. The Over the Counter Bulletin Board<sup>®</sup> ("OTCBB") continues its existing operations.

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## The Nasdaq Stock Market, Inc. Notes to Condensed Consolidated Financial Statements (Continued)

#### 2. Significant Transactions (Continued)

- · <u>Liquidity Tracker</u>—Liquidity Tracker was an automated order routing system designed to allow traders to direct orders to specific market makers based on recent trading activity. Liquidity Tracker ceased operations as of June 30, 2003.
- · <u>MarketSite® Tower</u>—MarketSite Tower is located at Nasdaq's Times Square, New York location. The video wall portion of the Tower was deemed impaired.

The charge related to the elimination of the above non-core products and initiatives was approximately \$52.3 million for the year ended December 31, 2003.

In addition, the charges from continuing operations recorded included severance costs of \$32.4 million and the loss on early extinguishment of long-term debt of \$13.2 million. The severance costs included \$13.8 million related to the reductions in force of 329 employees during 2003. The remaining \$18.6 million of severance costs related to the fulfillment of employment contracts and obligations associated with the retirement and departure of certain members of senior management. Total headcount was 956 as of December 31, 2003 versus 1,227 as of December 31, 2002. The extinguishment of debt costs related to the redemption of \$150.0 million in aggregate principal amount of Nasdaq's 5.83% Senior Notes due 2007 (the "Senior Notes"). In conjunction with its strategic review, Nasdaq reassessed its capital needs and determined that it no longer needed the liquidity of the Senior Notes. See Long-term debt section below for further discussion.

The following table summarizes the strategic review accrual activity from December 31, 2003 through March 31, 2004. These accruals are recorded to Other accrued liabilities and Accrued personnel costs in the current liabilities section and to Other liabilities in the non-current liabilities section of the Condensed Consolidated Balance Sheets. Nasdaq expects to fund the majority of these reserves by the end of 2004, except for a \$4.6 million contract payment that is due January 2006.

	Severance for U.S. Employees	Products & Other	Total
	(iı	n millions)	
Accrued liabilities associated with the strategic review as of	·		
December 31, 2003	\$ 16.4	\$ 10.7	\$ 27.1
Cash payments	(5.3)	(8.7)	(14.0)

#### **Discontinued Operations**

Discontinued operations included in the strategic review were:

- · <u>Nasdaq Europe</u>—Nasdaq Europe was a pan-European stock market licensed in Belgium. See below for complete discussion of the wind-down and eventual transfer of shares of Nasdaq Europe.
- · <u>IndigoMarkets</u>—IndigoMarkets was a joint venture with SSI Limited ("SSI") to develop international trading platforms. On September 30, 2003, Nasdaq Global sold its interest in the joint venture to SSI and recognized a gain on the sale of approximately \$0.6 million.

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# The Nasdaq Stock Market, Inc. Notes to Condensed Consolidated Financial Statements (Continued)

#### 2. Significant Transactions (Continued)

#### **Europe**

As a result of the strategic review, Nasdaq supported the closing of the market operated by Nasdaq Europe, in which Nasdaq owned a 63.0% interest through December 18, 2003. At an Extraordinary General Meeting held on June 26, 2003, the shareholders of Nasdaq Europe voted to discontinue operations of the market and, as a result, market operations were wound-down pursuant to a Transition Plan approved by the Belgian Banking and Finance Commission. During the third quarter of 2003, the losses incurred by Nasdaq Europe exceeded the minority shareholders' interests. Therefore, once the minority shareholders reached this point, Nasdaq absorbed 100.0% of Nasdaq Europe's losses and strategic review charges.

As Nasdaq Europe was winding-down its market operations, Nasdaq reached an agreement to transfer all of Nasdaq's shares in Nasdaq Europe to one of that company's original investors; the cash consideration for the transaction was nominal. The transfer of Nasdaq's shares of Nasdaq Europe was completed on December 18, 2003. The entity ceased using the Nasdaq Europe name after the transaction. As part of the transaction, Nasdaq Europe's new owner committed to seek to restructure that company's obligations and, in that context, to request from certain major creditors releases of any claims they might have against Nasdaq Europe's former directors, officers and shareholders (if such claims are related to Nasdaq's prior ownership interest in Nasdaq Europe). At the time of the transfer, Nasdaq Europe had approximately \$12 million of external debt and accrued interest. Nasdaq has recorded liabilities that management continues to believe are sufficient to satisfy any potential claims against Nasdaq.

Also, as part of Nasdaq's strategic review, during the third quarter of 2003, Nasdaq supported Nasdaq Europe's position in favor of the decision of the shareholders of Nasdaq Deutschland AG ("Nasdaq Deutschland"), a German exchange in which Nasdaq Europe had a 50.0% interest, to suspend that company's trading operations effective August 29, 2003. Nasdaq Europe transferred all of its shares in Nasdaq Deutschland to one of the other shareholders, BWB Holding AG, as of August 29, 2003.

The charge related to the orderly wind-down and liquidation of market operations in Belgium and Germany was approximately \$48.2 million (excluding the minority interest benefit of \$2.0 million) for the year ended December 31, 2003.

In October 2002, Nasdaq Europe's strategic investors committed to converting the majority of Nasdaq Europe's external debt to equity. The conversion was formally approved by Nasdaq Europe's Board of Directors in March 2003. On May 26, 2003 the strategic investors converted approximately \$17.9 million or 63.3% of Nasdaq Europe's external debt to equity (\$51.5 million or 83.2% including intercompany debt with Nasdaq). After the conversion, Nasdaq had a 63.0% ownership interest in Nasdaq Europe.

#### Reduction in Force

During the three months ended March 31, 2004, 21 positions were eliminated associated with staff reduction plans and Nasdaq recorded a charge of \$1.6 million for severance and outplacement costs. Nasdaq paid approximately \$0.2 million during the three months ended March 31, 2004 for these severance and outplacement costs. Nasdaq expects to pay these costs by the end of the second quarter of 2005. Total headcount decreased from 956 employees at December 31, 2003 to 917 employees at March 31, 2004.

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## The Nasdaq Stock Market, Inc. Notes to Condensed Consolidated Financial Statements (Continued)

#### 2. Significant Transactions (Continued)

#### **Technology Migration**

As a result of a continued review of its technology infrastructure, Nasdaq changed the estimated useful life of certain assets and operating leases associated with its quoting platform and its trading and quoting network as it migrates to lower cost operating environments which resulted in incremental depreciation and amortization expense. The incremental depreciation and amortization expense associated with these assets and operating leases is expected to be approximately \$15 million this year. During the three months ended March 31, 2004, \$7.1 million was recorded.

On September 30, 2003, Nasdaq redeemed the \$150.0 million of its Senior Notes. In conjunction with its strategic review, Nasdaq reassessed its capital needs and determined that it no longer needed the liquidity of the Senior Notes. Nasdaq paid the holders of the Senior Notes \$150.0 million in outstanding principal amount, accrued interest of \$1.2 million and an aggregate make-whole payment of approximately \$12.6 million (representing the net present value of future payments). The repayment amounts reflected the terms of the Senior Notes, except that the parties agreed to a reduced make-whole amount equal to the excess of the discounted value of the remaining scheduled payments discounted at a factor equal to 100 basis points over the yield to maturity of United States Treasury securities having a maturity equal to the remaining average life of the redeemed amount. This represented a renegotiation of the 50 basis points over the yield to maturity required by the terms of the Senior Notes. Nasdaq recorded a \$13.2 million pre-tax charge in the third quarter of 2003 related to the redemption of the Senior Notes. This charge included the make-whole payment and capitalized costs related to the issuance of the Senior Notes. Nasdaq used funds from available cash and investments to finance the redemption.

#### Nasdaq Member Revenue Sharing

In August 2003, Nasdaq implemented the Nasdaq General Revenue Sharing Program, which like the General Revenue Sharing Program of The National Stock Exchange, a regional stock exchange, shares operating revenue from multiple business lines in addition to Tape Fee revenue. The new program shares operating revenue, which is interpreted to mean net revenue after expenses from all services that derive revenue from member trading and trade-reporting activity in Nasdaq-listed securities. As such, the program is designed to provide an incentive for quoting market participants to send orders and report trades to the Nasdaq Market Center<sup>SM</sup>. In March 2004, Nasdaq rebranded its execution services and trade reporting—Automated Confirmation Transaction Service<sup>SM</sup> ("ACT<sup>SM</sup>") services as the Nasdaq Market Center, which includes Nasdaq's quoting, trading and trade reporting services for both Nasdaq-listed and exchange-listed securities. Nasdaq did not share any revenues during 2003. For the three months ended March 31, 2004, Nasdaq shared approximately \$5.7 million under this new program. See "Management's Discussion and Analysis of Financial Condition and Results of Operations," Transaction Services and Market Information Services, for further discussion.

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#### The Nasdaq Stock Market, Inc.

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### 3. Discontinued Operations

On September 30, 2003, Nasdaq Global sold its interest in IndigoMarkets to its partner, SSI, and recognized a gain of approximately \$0.6 million on the sale. In addition, on December 18, 2003, Nasdaq transferred its interest in Nasdaq Europe to one of that company's original investors for nominal cash consideration. See "Strategic Review," of Note 2, "Significant Transactions," for further discussion.

In accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-lived Assets" ("SFAS 144"), both Nasdaq Europe and IndigoMarkets are reflected as discontinued operations for the three months ended March 31, 2003. As discontinued operations, the revenues, costs and expenses and cash flows of Nasdaq Europe and IndigoMarkets have been excluded from the respective captions in the Condensed Consolidated Statements of Income and Condensed Consolidated Statements of Cash Flows, and have been presented separately as "Loss from discontinued operations" and as "Cash used in discontinued operations." There were no assets and liabilities of Nasdaq Europe and IndigoMarkets at December 31, 2003.

The following table presents condensed, combined results of operations for Nasdaq Europe and IndigoMarkets.

	Three Months Ended March 31, 2003
	(in millions)
Revenues	\$ 3.5
Pre-tax loss	(3.2)
Provision for income taxes	(0.1)
Loss from discontinued operations	\$(3.3)

The remainder of the notes to the consolidated financial statements reflects results from continuing operations, unless otherwise noted.

#### 4. Deferred Revenue

Nasdaq's deferred revenue as of March 31, 2004 related to Corporate Client Group fees will be recognized in the following years:

	Initial	LAS	Annual and Other	Total
		(in thousands)		
Fiscal year ended:				
2004	\$22,062	\$ 23,762	\$67,176	\$ 113,000
2005	23,781	23,502	_	47,283
2006	13,591	13,145	_	26,736
2007	8,568	6,874	_	15,442
2008 and thereafter	8,687	342	_	9,029
	\$76,689	\$ 67,625	\$67,176	\$ 211,490

Nasdaq's deferred revenue for the three months ended March 31, 2004 and 2003 are reflected in the following tables. The additions reflect Corporate Client Group revenues charged during the period while

#### The Nasdag Stock Market, Inc.

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### 4. Deferred Revenue (Continued)

the amortization reflects the Corporate Client Group revenues recognized during the period based on Staff Accounting Bulletin 101, "Revenue Recognition in Financial Statements" ("SAB 101").

In accordance with applicable accounting guidance prior to SAB 101, Nasdaq recognized revenues for issuer initial listing fees and listing of additional shares ("LAS") fees in the month the listing occurred or in the period additional shares were issued, respectively. Nasdaq now recognizes revenue related to initial listing fees and LAS fees on a straight-line basis over estimated service periods, which are six and four years, respectively.

	Initial	LAS	Annual and Other	Total
		(in th	ousands)	
Balance at January 1, 2004	\$78,485	\$ 65,957	\$ —	\$ 144,442
Additions	6,075	10,952	90,475	107,502
Amortization	(7,871)	(9,284)	(23,299)	(40,454)
Balance at March 31, 2004	\$76,689	\$ 67,625	\$ 67,176	\$ 211,490

			Annual and	
	Initial	LAS	Other	Total
		(in th	ousands)	
Balance at January 1, 2003	\$93,857	\$ 72,841	\$ —	\$ 166,698
Additions	3,907	8,042	94,236	106,185
Amortization	(8,173)	(9,343)	(24,325)	(41,841)
Balance at March 31, 2003	\$89,591	\$ 71,540	\$ 69,911	\$ 231,042

#### 5. Long-term Debt

Nasdaq had \$265.0 million of outstanding long-term debt (\$25.0 million of senior notes and \$240.0 million of subordinated notes) at March 31, 2004. Debt is scheduled to begin to mature in May 2006.

On September 30, 2003, Nasdaq redeemed the \$150.0 million outstanding principal amount of the Senior Notes. Under the terms of the Senior Notes, Nasdaq paid the holders of the Senior Notes \$150.0 million in outstanding principal amount, accrued interest of \$1.2 million and an aggregate make-whole payment of approximately \$12.6 million (representing the net present value of future payments). Nasdaq recorded a \$13.2 million pre-tax charge in the third quarter of 2003 related to the redemption of the Senior Notes. This charge included the make-whole payment and capitalized costs related to the issuance of the Senior Notes. Nasdaq used funds from available cash and investments to finance the redemption. See "Long—term Debt" of Note 2, "Significant Transactions," for further discussion.

Long-term subordinated notes represent \$240.0 million of 4.0% convertible subordinated notes due 2006 (the "Subordinated Notes") issued and sold to Hellman & Friedman Capital Partners IV, L.P. and certain of its affiliated limited partnerships (collectively, "Hellman & Friedman") during 2001. The annual 4.0% coupon will be payable in arrears in cash and the Subordinated Notes are convertible at any time into an aggregate of 12.0 million shares of Common Stock at \$20.00 per share, subject to adjustment, in general, for any stock split, dividend, combination, recapitalization or other similar event. On an

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## The Nasdaq Stock Market, Inc. Notes to Condensed Consolidated Financial Statements (Continued)

#### 5. Long-term Debt (Continued)

as-converted basis as of March 31, 2004, Hellman & Friedman owned an approximate 13.8% equity interest in Nasdaq as a result of its ownership of the Subordinated Notes and 500,000 shares of Common Stock.

SFAS No. 34, "Capitalization of Interest Cost" ("SFAS 34"), requires the capitalization of interest as part of the historical cost of acquiring assets, for all costs incurred to get the assets ready for their internal use. Statement of Position 98-1, "Accounting for Costs of Computer Software Developed or Obtained for Internal Use" ("SOP 98-1") includes interest costs incurred while developing internal-use software as capitalizable costs under SFAS 34. As the effect of capitalization of interest cost related to the development of internal-use software is not material when compared with the effect of expensing these interest costs as incurred, all interest costs have been expensed.

#### 6. Employee Benefits

Nasdaq is a participating employer in a noncontributory, defined-benefit pension plan that the NASD sponsors for the benefit of its eligible employees and the eligible employees of its subsidiaries. As of January 1, 2004, the benefits are primarily based on years of service and the employees' career-average salary during employment, subject to a phase-in period. Prior to 2004, the benefits were primarily based on years of service and the employees' average salary during the highest 60 consecutive months of employment.

Until November 1, 2003, Nasdaq participated in a Supplemental Executive Retirement Plan ("SERP") that was maintained by the NASD for certain senior executives. On November 1, 2003, Nasdaq formed its own SERP and transferred all amounts to this new plan. Also during 2003, Nasdaq changed the accrual of benefits from age 65 to the later of age 55 or 10 years of service, except in the case of an executive who has a contract with a SERP provision, then benefits are accrued in accordance with the contract terms.

The following table sets forth the combined plans' amounts recognized:

	ended March 31,	
	2004 (in thou	2003 Isands)
Components of net periodic benefit cost	·	
Service cost	\$1,734	\$1,904
Interest cost	1,168	1,258
Expected return on plan assets	(772)	(725)
Recognized net actuarial loss	297	271
Prior service cost recognized	(65)	95
Amortization of unrecognized transition asset	(14)	(14)
Curtailment/settlement loss recognized	(8)	
Benefit cost	\$2,340	\$2,789

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# The Nasdaq Stock Market, Inc. Notes to Condensed Consolidated Financial Statements (Continued)

#### 6. Employee Benefits (Continued)

Nasdaq previously disclosed in its financial statements for the year ended December 31, 2003, that it expected to contribute \$10.6 million to the pension plan in 2004 for the 2003 and 2004 plan years. Between January 1, 2004 and March 31, 2004, Nasdaq did not make any additional contributions to the plan. Nasdaq presently anticipates contributing \$6.0 million to fund its plan for the 2003 plan year by June 30, 2004. The change in the estimate is due to the passage of the Pension Funding Equity Act of 2004, signed into law on April 10, 2004. Nasdaq is now exempt from required quarterly contributions for the 2004 plan year whereas previously it was not.

#### 7. Stock-Based Compensation

In the first quarter of 2003, Nasdaq adopted SFAS No. 148 "Accounting for Stock-Based Compensation—Transition and Disclosure" ("SFAS 148"). SFAS 148 amends the disclosure requirements of SFAS No. 123 "Accounting for Stock-Based Compensation" ("SFAS 123") and requires disclosure in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results.

Nasdaq grants stock options with an exercise price equal to the estimated fair value of the Common Stock on the date of the grant. Nasdaq accounts for stock options in accordance with Accounting Principles Board Opinion No. 25 "Accounting for Stock Issued to Employees" ("APB 25") and accordingly recognizes no compensation expense related to such grants.

Pro forma information regarding net income and earnings per share is required under SFAS 148 and has been determined as if Nasdaq had accounted for all stock options based on a fair value method. The fair value of each stock option grant was estimated at the date of grant using the Black-Scholes valuation model. Pro forma net income includes the amortization of the fair value of stock options over the vesting period. The pro forma information for the three months ended March 31, 2004 and 2003 is as follows:

		Three months ended March 31, 2004		onths ended 31, 2003
	Reported	Pro forma	Reported	Pro forma
	(in	thousands, excep	t per share am	ounts)
Reported net income from continuing operations	\$ 4,631	\$ 4,631	\$5,820	\$ 5,820
Stock-based compensation cost (net of tax of \$1,173 and				
\$3,776, respectively)	_	(1,817)		(5,850)
Pro forma net income (loss)	\$ —	\$ 2,814	\$ —	\$ (30)
Basic earnings (loss) per share	\$ 0.02	\$ 0.00	\$ 0.06	\$ (0.01)
Diluted earnings (loss) per share	\$ 0.02	\$ 0.00	\$ 0.06	\$ (0.01)

#### 8. Comprehensive Income

Comprehensive income is calculated in accordance with SFAS No. 130, "Reporting Comprehensive Income." Comprehensive income is composed of net income and other comprehensive income, which includes the after-tax change in unrealized gains and losses on available-for-sale securities, minimum pension liability and foreign currency translation adjustments.

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# The Nasdaq Stock Market, Inc. Notes to Condensed Consolidated Financial Statements (Continued)

#### 8. Comprehensive Income (Continued)

The following table outlines the components of other comprehensive income for the three months ended March 31, 2004 and 2003:

	2004	2003
	(in tho	usands)
Net income	\$4,631	\$ 5,820
Unrealized (losses) gains on available-for-sale securities	(152)	13
Foreign currency translation adjustment	(52)	(1,093)
Total comprehensive income	\$4,427	\$ 4,740

#### 9. Segments

In 2003, Nasdaq changed its organizational structure from operating under one segment to operating under two segments. Under the new structure, Nasdaq's Chief Executive Officer has been identified as the Chief Operating Decision Maker as defined by SFAS 131. Nasdaq's two segments are managed and operated as strategic business units and organized by products and services. Reportable segments are Market Services and Issuer Services. Market Services includes Transaction Services and Market Information Services defined as sub-segments. Transaction Services includes collecting, processing and disseminating price quotes of Nasdaq-listed securities, the routing and execution of buy and sell orders for Nasdaq-listed securities and securities listed on national stock exchanges and transaction reporting services. Market Information Services primarily provides quote and trade information to data vendors, who in turn sell the information to the public. Issuer Services includes the Corporate Client Group and Nasdaq Financial Products defined as sub-segments. The Corporate Client Group provides customer services and information products to Nasdaq-listed companies and is responsible for obtaining new listings on The Nasdaq Stock Market. Nasdaq Financial Products is responsible for introducing products that extend and enhance the Nasdaq brand. This sub-segment oversees the development and marketing of new Nasdaq financial products and associated derivatives, the licensing and listing of third-party structured products and the listing of third-party sponsored exchange traded funds.

Nasdaq evaluates the performance of its segments based on several factors, of which the primary financial measure is pretax income. Results of individual businesses are presented based on Nasdaq's management accounting practices and Nasdaq's management structure. Certain charges are allocated to corporate items in Nasdaq's management reports based on the decision that those activities should not be used to evaluate the segment's operating performance.

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# The Nasdaq Stock Market, Inc. Notes to Condensed Consolidated Financial Statements (Continued)

#### 9. Segments (Continued)

The following table presents certain information regarding these operating segments for each of the three months then ended March 31, 2004 and 2003.

	Market Services	Issuer Services	Corporate Items and Eliminations	Consolidated
		(iı	n thousands)	
March 31, 2004				
Revenues	\$ 76,126	\$52,233	\$ 45	\$ 128,404
Pretax (loss) income	(10,934)	19,336	(1,277)	7,125
March 31, 2003				
Revenues	\$ 111,551	\$50,702	\$ 108	\$ 162,361
Pretax (loss) income	(1,106)	12,957	(4,223)	7,628

#### 10. Commitments and Contingencies

#### Nasdaq Europe

As a result of the transfer of Nasdaq's shares of Nasdaq Europe, Nasdaq Europe's new owner committed to seek to restructure that company's obligations and, in that context, to request from certain major creditors releases of any claims they might have against Nasdaq Europe's former directors, officers and shareholders (if such claims are related to Nasdaq's prior ownership interest in Nasdaq Europe). At the time of the transfer, Nasdaq Europe had approximately \$12 million of external debt and accrued interest. Nasdaq has recorded liabilities that management continues to believe are sufficient to satisfy any potential claims against Nasdaq.

#### Nasdaq Insurance Agency

In December 2002, Nasdaq purchased the NASD's 50.0% interest in the NASD Insurance Agency (subsequently renamed the Nasdaq Insurance Agency, LLC ("NIA")). Nasdaq's consideration for the NASD's 50.0% interest consisted of an upfront payment of \$0.5 million and up to \$5.1 million based on NIA's stream of contingent cash flow through 2011. Nasdaq will pay the NASD up to: (a) 20% of NIA's cash flows until Nasdaq has paid the NASD \$2.3 million from cash flows; (b) 10% of NIA's cash flows until Nasdaq has paid the NASD a cumulative amount of \$3.0 million from cash flows; (c) 5% of NIA's cash flows until the earlier to occur of Nasdaq paying the NASD the full cumulative amount of \$5.1 million from cash flows or December 31, 2011. As of March 31, 2004, Nasdaq recorded a \$0.40 million dividend to the NASD for the NIA's cash flows. The dividend was reflected as a reduction in Additional paid-in capital on Nasdaq's Condensed Consolidated Balance Sheets.

#### Amex Technology Separation

During 2001, Nasdaq agreed to fund a portion of the necessary expenses related to the separation of software, hardware and data under a plan to transition technology applications and support from Nasdaq to the American Stock Exchange ("Amex"). The NASD originally integrated certain Nasdaq and Amex technology subsequent to the 1998 acquisition of Amex by the NASD. The total estimated cost of the separation had been established at a maximum of \$29.0 million, and was shared evenly between Nasdaq and the NASD. In 2002 and 2001, Nasdaq accrued \$5.3 million and \$9.2 million, respectively under this

#### The Nasdaq Stock Market, Inc.

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### 10. Commitments and Contingencies (Continued)

commitment, fulfilling its commitment. As of March 31, 2004, \$13.2 million had been paid to Amex. The remaining commitment was paid in the second quarter of 2004.

#### MCI

Nasdaq entered into a six-year \$600.0 million contract with MCI WorldCom Communications, Inc., formerly, WorldCom, Inc., ("MCI") in 1997 to replace the data network that connected Nasdaq's market facilities to market participants. As part of this contract, Nasdaq guaranteed MCI a minimum revenue commitment of \$300.0 million. Under the terms of this contract, Nasdaq was permitted to renegotiate the contract once the minimum guarantee was satisfied. In June 2002, an amendment to the original contract was negotiated with MCI after the minimum usage level of \$300.0 million was achieved based on the original contract. The amended contract supersedes the terms of the existing contract and is for \$182.0 million over three years commencing in June 2002. The three-year contract includes fixed and variable cost components for two years and permits Nasdaq to terminate the contract under certain circumstances after the second year. On January 30, 2004, Nasdaq and MCI entered into a new global services agreement (the "GSA") terminating the current agreement effective May 31, 2004. The GSA, which expires on December 31, 2005, requires usage charges for certain GSA services to be at least \$20.0 million during the period from June 1, 2004 to December 31, 2004 and \$20.0 million in 2005.

#### General Litigation

Nasdaq may be subject to claims arising out of the conduct of its business. Currently, there are certain legal proceedings pending against Nasdaq. Nasdaq believes, based upon the opinion of counsel, that any liabilities or settlements arising from these proceedings will not have a material effect on the financial position or results of operations of Nasdaq. Management is not aware of any unasserted claims or assessments that would have a material adverse effect on the financial position and the results of operations of Nasdaq.

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# The Nasdaq Stock Market, Inc. Notes to Condensed Consolidated Financial Statements (Continued)

Three months ended

#### 11. Capital Stock and Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share.

	March 31,			iaea
		2004		2003
	(in thousands, except per share amounts)		cept nts)	
Numerator:				
Net income applicable to common stockholders:				
Net income	\$	4,631	\$	2,566
Loss from discontinued operations		_		(3,254)
Net income from continuing operations		4,631		5,820
Preferred stock dividends declared <sup>(1)</sup>		(2,799)		(650)
Net income applicable to common stockholders from continuing operations for				
basic and diluted earnings per share	\$	1,832	\$	5,170
Loss from discontinued operations for basic and diluted earnings				
per share				(3,254)
Net income available to common stockholders for basic and diluted earnings per				
share	\$	1,832	\$	1,916
Denominator:				
Weighted average common shares for basic earnings per share	78	,500,731	78	3,304,304
Weighted-average affect of dilutive securities:				
Employee stock options		656,810		_
Employee restricted stock		113,308		139,644
Denominator for diluted earnings per share	79	,270,849	78	3,443,948
Basic and diluted net earnings (loss) per share:				
Continuing operations	\$	0.02	\$	0.06
Discontinued operations		_		(0.04)
Total	\$	0.02	\$	0.02

Dividends payable to the NASD as a holder of Nasdaq's Series A Preferred Stock began accruing in March 2003. The Series A Preferred Stock carries a 7.6% dividend rate for the year commencing March 2003 and 10.6% in all subsequent years. The NASD is entitled to receive cash dividends when, as and if declared by Nasdaq's Board of Directors out of the funds legally available. As of March 31, 2003, the dividend paid totaled \$0.7 million. As of June 2003 and for all future quarters in 2003, the dividend was approximately \$2.5 million. As of March 31, 2004, the dividend paid totaled \$2.8 million. As of June 2004 and for all future quarters in 2004, the dividend will be approximately \$3.5 million.

Options to purchase 14,317,248 shares of Common Stock, 12,000,000 shares underlying Subordinated Notes and 359,736 shares underlying warrants issued by Nasdaq were outstanding at March 31, 2004. For the three months ended March 31, 2004, 6,345,282 of the options outstanding were included in the computation of diluted earnings per share, on a weighted average basis, as their inclusion was dilutive. The remaining options, all the shares underlying the warrants issued by Nasdaq and the 12,000,000 shares underlying Subordinated Notes outstanding were considered antidilutive and were properly excluded.

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#### The Nasdaq Stock Market, Inc.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

The following discussion and analysis of the financial condition and results of operations of Nasdaq should be read in conjunction with the unaudited condensed consolidated financial statements and notes thereto included elsewhere in this Form 10-Q. Certain prior period amounts presented in the discussion and analysis have been reclassified to conform to the 2004 presentation.

This discussion and analysis may contain statements with respect to Nasdaq's financial condition, results of operations, future performance and business that are considered "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Nasdaq's actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors, including, but not limited to, those set forth under "Item 1. Business—Risk Factors" in The Nasdaq Stock Market, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2003.

Nasdaq operates The Nasdaq Stock Market, the largest electronic screen-based equity securities market in the United States. In 2003, Nasdaq changed its organization structure from operating in one segment to operating in two segments. Under the new structure, Nasdaq's Chief Executive Officer has been identified as the Chief Operating Decision Maker as defined by SFAS 131. Nasdaq's two segments are managed and operated as strategic business units and organized by products and services. Reportable segments are Market Services and Issuer Services. Market Services includes Transaction Services and Market Information Services defined as sub-segments. Transaction Services includes collecting, processing and disseminating price quotes of Nasdaq-listed securities, the routing and execution of buy and sell orders for Nasdaq-listed securities and securities listed on national stock exchanges and transaction reporting services. Market participants in The Nasdaq Stock Market, consisting of market makers, electronic communication networks ("ECNs"), registered stock exchanges and order entry firms, are users of Nasdaq's Transaction Services. Market Information Services primarily provides quote and trade information to data vendors, who in turn sell the information to the public. Issuer Services includes the Corporate Client Group and Nasdaq Financial Products defined as sub-segments. The Corporate Client Group provides customer services and information products to Nasdaq-listed companies and is responsible for obtaining new listings on The Nasdaq Stock Market. Nasdaq Financial Products is responsible for introducing products that extend and enhance the Nasdaq brand. This sub-segment oversees the development and marketing of new Nasdaq financial products and associated derivatives, the licensing and listing of third-party structured products and the listing of third-party sponsored exchange traded funds.

For the three months ended March 31, 2004, Nasdaq's net income was \$4.6 million compared with \$2.6 million for the three months ended March 31, 2003, an increase of \$2.0 million or 76.9%. Included in 2003 results was a net loss of \$3.3 million from discontinued operations related to the transfer of Nasdaq's interest in Nasdaq Europe and the sale of IndigoMarkets. Accordingly, results from these subsidiaries have been reclassified as discontinued operations in Nasdaq's Condensed Consolidated Statements of Income for the three months ended March 31, 2003. See Note 3, "Discontinued Operations," to the condensed consolidated financial statements for further discussion.

The remainder of this discussion and analysis reflects results from continuing operations, unless otherwise noted. On this basis, Nasdaq's net income from continuing operations was \$4.6 million for the three months ended March 31, 2004 compared with net income of \$5.9 million for the three months ended March 31, 2003, a decrease of \$1.3 million or 22.0%. For the three months ended March 31, 2004, results were positively impacted by lower operating expenses from corporate-wide cost reduction programs. Total expenses were \$119.8 million for the three months ended March 31, 2004 compared with \$152.3 million for the three months ended March 31, 2003, a decrease of \$32.5 million or 21.3%. However, total revenues

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decreased \$34.0 million or 20.9% to \$128.4 million for the three months ended March 31, 2004 compared with \$162.4 million for the three months ended March 31, 2003. Continued competitive pressure, lower market share and higher Unlisted Trading Privileges ("UTP") Plan revenue sharing decreased Market Services segment revenues by \$35.5 million or 31.8% to \$76.1 million. These current and prior year items are discussed in more detail later in this discussion and analysis.

#### **Business and Operating Environment**

Trading activity of Nasdaq-listed securities increased during the three months ended March 31, 2004. Average daily share volume was 2.04 billion shares in the three months ended March 31, 2003, an increase of 39.7%. Average daily share volume in the three months ended March 31, 2004 was also well above the 1.76 billion shares in the fourth quarter of 2003. However, while average daily share volume increased, continued competitive pressures from regional exchanges and ECNs continued to draw activity away from Nasdaq's systems to other venues and resulted in decreased market share. Also, the percentage of share volume reported to Nasdaq systems fell from 84.0% in the three months ended March 31, 2003 to 50.6% in the three months ended March 31, 2004. This continued competition along with a decrease in certain fees, resulted in a significant decline in revenues from the Market Services segment.

Revenues from the Issuer Services segment increased for the three months ended March 31, 2004 compared with the same period of 2003 as higher revenues from the Nasdaq Financial Products sub-segment increased 32.6% primarily due to higher licensing revenues related to an increase in the number of options on the Nasdaq-100 Index Tracking Stock<sup>SM</sup> ("QQQ<sup>SM</sup>") and an increase in the number of options and futures contracts issued on Nasdaq indices for which Nasdaq also earns licensing revenues. Also, improved market conditions and consumer outlook continued to have a positive impact on the ability of companies to raise money in the equity markets in the three months ended March 31, 2004. For the three months ended March 31, 2004, there were 28 initial public offerings ("IPOs") on Nasdaq compared to just three for the three months ended March 31, 2003. Secondary offerings also increased from 18 in the three months ended March 31, 2003 to 83 in the same period of 2004. However, despite improved market conditions, the total number of companies listed on The Nasdaq Stock Market continued to decline as 460 companies delisted from The Nasdaq Stock Market during 2003 primarily for failure to meet The Nasdaq Stock Market's listing standards and other reasons, including mergers and acquisitions. Partially offsetting this decline were 134 new listings in 2003.

As a result, annual renewal fee revenues from our Corporate Client Group sub-segment declined as the number of companies listed on The Nasdaq Stock Market decreased from 3,659 on January 1, 2003 to 3,333 on January 1, 2004, the date on which companies are billed their annual fees.

Nasdaq is positioning itself to benefit from any improvement in investor confidence during 2004. In January 2004, Nasdaq implemented a new tiered pricing structure geared toward drawing increased liquidity to Nasdaq's trading platform. In April 2004, Nasdaq further enhanced this pricing structure by increasing the liquidity rebate for certain market participants. In March 2004, Nasdaq rebranded its execution services and trade reporting-ACT services as the Nasdaq Market Center, which include Nasdaq's quoting, trading and trade reporting services for both Nasdaq-listed and exchange-listed securities. Revenues from execution systems previously known as SuperMontage® and Computer Assisted Execution System<sup>SM</sup> ("CAES<sup>SM</sup>") and revenues from the system previously known as the ACT system are included in the Nasdaq Market Center. In April 2004, Nasdaq completed testing for the Closing Cross, a centralized order facility designed to provide a robust, orderly market close for Nasdaq-listed securities. Continued initiatives of this type are designed to relieve and potentially reverse the pressure on trade reporting market share that Nasdaq has experienced in recent quarters.

In addition, Nasdaq launched the dual-listing program, enabling New York Stock Exchange ("NYSE")-listed companies to dually list their stock on The Nasdaq Stock Market and the NYSE. While

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Nasdaq has agreed to waive its listing fees for one year, Nasdaq believes that the dual listing program will enhance competition, thereby benefiting investors, and has the potential to generate revenues for Nasdaq from listing fees in subsequent years.

In the near term, economic and geo-political uncertainty and competition may continue, however, to put downward pressure on Nasdaq's revenues.

#### **Results of Operations**

#### **Lines of Business Information**

#### Revenues

In 2003, Nasdaq changed its organizational structure from operating in one segment to operating in two segments. Nasdaq's two segments are managed and operated as strategic business units and organized by products and services. Reportable segments are Market Services and Issuer Services. See Note 9, "Segments," to the condensed consolidated financial statements for further discussion. The following table sets forth total revenues by segment and subsegment:

	end Marc 2004	months ded ch 31, 2003 illions)
Market Services:	Ì	ĺ
Transaction Services	\$ 48.3	\$ 67.9
Market Information Services	27.8	43.7
Total Market Services	76.1	111.6
Issuer Services:		
Corporate Client Group	40.5	41.8
Nasdaq Financial Products	11.8	8.9
Total Issuer Services	52.3	50.7
Other	_	0.1
Total revenues	\$128.4	\$ 162.4

#### MARKET SERVICES

#### **Transaction Services**

The following table sets forth revenues from Transaction Services:

	Three months ended March 31,	
	2004	2003
Access Services	(in mil	\$ 30.4
Nasdaq Market Center:		
Revenues	55.9	62.6
Liquidity rebate	(33.4)	(27.1)
Nasdaq Market Center revenues, net of liquidity rebate	22.5	35.5
Other Transaction Services revenues	2.6	2.0
Nasdaq General Revenue Sharing Program	(8.0)	_
Total Transaction Services revenues	\$ 48.3	\$ 67.9

Access Services revenues were \$24.0 million for the three months ended March 31, 2004 compared with \$30.4 million for the three months ended March 31, 2003, a decrease of \$6.4 million or 21.1%. This decrease was primarily due to the reduction in the number of trader log-ons to Nasdaq systems reflecting market participant consolidations and firms moving to other venues to access the market. Access Services revenues are mainly derived from Nasdaq Workstation II and Application Programming Interfaces and Computer-to-Computer Interface ("CTCI").

Nasdaq Market Center revenues were \$55.9 million for the three months ended March 31, 2004 compared with \$62.6 million for the three months ended March 31, 2003, a decrease of \$6.7 million or 10.7%. The liquidity rebate, in which Nasdaq credits a portion of the per share execution charge to the market participant that provides the liquidity, was \$33.4 million during the three months ended March 31, 2004 compared with \$27.1 million for the three months ended March 31, 2003, an increase of \$6.3 million 23.2%. Nasdaq Market Center revenues, net of liquidity rebate totaled \$22.5 million for the three months ended March 31, 2004 compared with \$35.5 million for the three months ended March 31, 2003, a decrease of \$13.0 million or 36.6%.

The decrease in Nasdaq Market Center revenues of \$6.7 million was primarily due to a lower market share, the reporting of trades to regional exchanges and the effect of price reductions during the three months ended March 31, 2004 as compared to the three months ended March 31, 2003. In January 2004, Nasdaq implemented a new tiered pricing structure geared toward drawing increased liquidity to Nasdaq's trading platform. The new tiered pricing structure lowers execution charges to market participants based on the amount of liquidity a participant provides. The January 2004 price change is in addition to price reductions implemented in the second, third and fourth quarters of 2003 for trade reporting.

The increase in the liquidity rebate of \$6.3 million was primarily due to an increase in overall share volume of market participants in the three months ended March 31, 2004 compared with the three months ended March 31, 2003.

In January 2004, Nasdaq began sharing revenues under a new program, the Nasdaq General Revenue Sharing Program. During the three months ended March 31, 2004, Nasdaq shared \$0.8 million of Transaction Services revenues and shared \$4.9 million of Market Information Services revenues under this program. See "Nasdaq Member Revenue Sharing," of Note 2, "Significant Transactions," to the condensed consolidated financial statements for further discussion.

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#### **Market Information Services**

The following table sets forth the revenues from Market Information Services:

	Three n end Marcl 2004 (in mil	ed 1 31, 2003
Level 1 Service <sup>SM</sup>	\$ 33.8	\$ 30.6
Nasdaq Quotation Dissemination Service <sup>SM</sup> ("NQDS <sup>SM</sup> ")	9.7	9.3
TotalView <sup>SM</sup>	1.4	2.7
Nasdaq InterMarket <sup>SM</sup> :		
Tape Fee revenues	5.7	7.9
Tape Fee revenue sharing	(2.8)	(3.9)
Tape Fee revenues, net of revenue sharing	2.9	4.0
Unlisted Trading Privileges ("UTP")	(18.9)	(6.0)
Other Market Information Services revenues	3.8	3.1
Nasdaq General Revenue Sharing Program	(4.9)	_
Total Market Information Services revenues	\$ 27.8	\$ 43.7

For the three months ended March 31, 2004, Market Information Services revenues were \$27.8 million compared with \$43.7 million for the three months ended March 31, 2003, a decrease of \$15.9 million or 36.4%.

Nasdaq's Level 1 Service provides last trade and current inside quote information for securities listed on The Nasdaq Stock Market. Level 1 Service revenues totaled \$33.8 million for the three months ended March 31, 2004 compared with \$30.6 million for the three months ended March 31, 2003, an increase of \$3.2 million or 10.5%. This increase was primarily due to an increase in non-professional subscriptions resulting from increased consumer interest in the equity markets. Providers of data to non-professional users have the option to pay for this information as either a flat monthly fee or a per query charge which may be capped by providers at a certain threshold. Fees for professional users are based on monthly subscriptions to terminals or access lines.

NQDS provides subscribers with the best quote from each Nasdaq market participant. NQDS revenues totaled \$9.7 million for the three months ended March 31, 2004 compared with \$9.3 million for the three months ended March 31, 2003, an increase of \$0.4 million or 4.3%. The increase was primarily due to an increase in non-professional subscriptions resulting from increased consumer interest in the equity markets. This increase was partially offset by a decrease in professional subscriptions primarily due to market participant consolidations. NQDS revenues are derived from monthly subscriptions.

TotalView shows subscribers the aggregate size available in Nasdaq's trading platform at the top five price levels, all Nasdaq market participants' quotations/orders that are in the top five price levels and the aggregate size of all unattributed (i.e., providing trade anonymity) quotes/orders at each of the top five price levels. TotalView is offered to professional and non-professional subscribers. A monthly fee is charged per terminal for both professional and non-professional users. Nasdaq began charging for its TotalView data products in the first quarter of 2003. TotalView revenues were \$1.4 million for the three months ended March 31, 2004 compared with \$2.7 million for the three months ended March 31, 2003, a decrease of \$1.3 million or 48.1% primarily due to a price decrease on October 1, 2003.

compared with \$7.9 million for the three months ended March 31, 2003, a decrease of \$2.2 million or 27.8%. This decrease was primarily due to an ECN, INET (formerly, Instinet ECN), reporting certain trading activity to The National Stock Exchange beginning in the first quarter of 2004 as a result of INET's integration with the Island ECN. Part of Nasdaq's CQ/CTA Tape Fee revenues is shared with market participants. Nasdaq InterMarket Tape Fee revenue sharing was \$2.8 million for the three months ended March 31, 2004 compared with \$3.9 million for the three months ended March 31, 2003, a decrease of \$1.1 million or 28.2%. This decrease was primarily due to INET reporting certain trading activity to The National Stock Exchange, which reduced both the Tape Fee revenues and the amount of revenues Nasdaq was obligated to share with INET. Partially offsetting the decrease in Tape Fee revenues, net of revenue sharing, Nasdaq receives licensing fees from regional exchanges that report trades in QQQ, an exchange traded fund, which are reported as Nasdaq Financial Products revenues in the Condensed Consolidated Statements of Income. See discussion of Nasdaq Financial Products for further information regarding QQQ.

Nasdaq shares Tape Fee revenues (i.e., revenues from the sale of tape data) for Nasdaq-listed securities through the UTP Plan. Tape Fees are shared with regional exchanges that are members of the UTP Plan and that trade Nasdaq-listed securities. Under the revenue sharing provision of the UTP Plan, Nasdaq is permitted to deduct certain costs associated with acting as the exclusive Securities Information Process ("SIP") from the total amount of Tape Fees collected. After these costs are deducted from the Tape Fees, Nasdaq distributes to the respective UTP Plan participants, including Nasdaq, their share of Tape Fees based on a combination of their respective trade volume and share volume. Nasdaq Tape Fee revenue sharing allocated to UTP Plan participants totaled \$18.9 million for the three months ended March 31, 2004 compared with \$6.0 million for the three months ended March 31, 2003, an increase of \$12.9 million. This increase was primarily due to the trade reporting activity from the Pacific Exchange which became an active UTP Plan participant in the second quarter of 2003 and additional trade reporting activity from The National Stock Exchange beginning in the first quarter of 2004.

Other Market Information Services revenues are primarily derived from Mutual Fund Quotation Service<sup>SM</sup> ("MFQS<sup>SM</sup>") revenues. MFQS provides unit investment trusts, mutual funds and money market funds with listing services and assists in the collection and dissemination of daily price and related data. MFQS revenues are primarily derived from annual listing fees. Other Market Information Services revenues were \$3.8 million for the three months ended March 31, 2004 compared with \$3.1 million for the three months ended March 31, 2003, an increase of \$0.7 million or 22.6% primarily due to an increase in the number of listed mutual funds.

In January 2004, Nasdaq began sharing revenues under a new program, the Nasdaq General Revenue Sharing Program. During the three months ended March 31, 2004, Nasdaq shared \$4.9 million of Market Information Services revenues and \$0.8 million of Transaction Services revenues under this program. See "Nasdaq Member Revenue Sharing," of Note 2, "Significant Transactions," to the condensed consolidated financial statements for further discussion.

#### **ISSUER SERVICES**

#### **Corporate Client Group**

The following table sets forth the revenues from the Corporate Client Group as reported under SAB 101 and calculated in accordance with United States Generally Accounting Principles

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("GAAP") ("as reported") and as would be reported on a non-GAAP basis without giving affect to SAB 101 ("billed basis"). Nasdaq believes that the presentation of billed basis revenues, as they relate to LAS and Initial Listing Fees, is a good indicator of current Corporate Client Group activity because billed basis information excludes the effects of recognizing revenues related to Initial Listing Fees and LAS Fees over the six and four year periods, respectively.

	Three months ended March 31,					
	2004 Revenues 2003 Reven			ues		
					As Reported Under SAB 101	Billed Basis
		(in mi	illions)			
Annual renewal fees	\$22.2	\$ 22.2	\$ 23.2	\$ 23.2		
Listing additional shares ("LAS") fees	9.3	11.0	9.3	8.0		
Initial listing fees	7.9	6.1	8.2	3.9		
Other Corporate Client Group revenues	1.1	1.1	1.1	1.1		
Total Corporate Client Group revenues	\$40.5	\$ 40.4	\$ 41.8	\$ 36.2		

For the three months ended March 31, 2004, Corporate Client Group revenues were \$40.5 million compared with \$41.8 million for the three months ended March 31, 2003, a decrease of \$1.3 million or 3.1%.

Corporate Client Group revenues are primarily derived from fees for Annual renewals, LAS and Initial listings for companies listed on The Nasdaq Stock Market. Fees are generally calculated based upon total shares outstanding for the issuing company. These fees are initially deferred and amortized over the estimated periods for which the services are provided. Revenues from Initial listing fees and LAS fees are amortized over six and four years, respectively and Annual renewal fees are amortized on a pro-rata basis over the calendar year. The difference between the as reported revenues and the billed basis revenues is due to the amortization of fees in accordance with SAB 101. See Note 4, "Deferred Revenue," to the condensed consolidated financial statements for further discussion.

Annual renewal fees totaled \$22.2 million on both an as reported and billed basis for the three months ended March 31, 2004 compared with \$23.2 million on both an as reported and billed basis for the three months ended March 31, 2003, a decrease of \$1.0 million or 4.3%. This decrease was primarily due to a reduction in the number of companies listed on The Nasdaq Stock Market from 3,659 on January 1, 2003 to 3,333 on January 1, 2004, the date on which companies are billed their annual fees. The decrease in the number of listed companies was mainly due to 460 issuers delisted by Nasdaq during 2003 primarily for failure to meet The Nasdaq Stock Market's listing standards and other reasons, including mergers and acquisitions. Partially offsetting this decline were 134 new listings in 2003.

LAS fees totaled \$9.3 million for both the three months ended March 31, 2004 and March 31, 2003 on an as reported basis. On a billed basis, LAS fees totaled \$11.0 million for the three months ended March 31, 2004 compared with \$8.0 million for the three months ended March 31, 2003, an increase of \$3.0 million or 37.5%. This increase was primarily due to an improved economic environment, which resulted in higher activity for secondary offerings as well as other additional share activity.

Initial listing fees totaled \$7.9 million for the three months ended March 31, 2004 compared with \$8.2 million for the three months ended March 31, 2003, a decrease of \$0.3 million or 3.7% on an as reported basis. On a billed basis, Initial listing fees totaled \$6.1 million for the three months ended

#### **Nasdaq Financial Products**

The following table sets forth the revenues from Nasdaq Financial Products:

	Three months ended	
	Marcl 2004 (in mil	2003
Licensing revenues	\$ 10.9	\$8.3
Other Nasdaq Financial Products revenues	0.9	0.6
Total Nasdaq Financial Products revenues	\$ 11.8	\$8.9

For the three months ended March 31, 2004, Nasdaq Financial Products revenues were \$11.8 million compared with \$8.9 million for the three months ended March 31, 2003, an increase of \$2.9 million or 32.6%.

Licensing revenues were \$10.9 million for the three months ended March 31, 2004 compared with \$8.3 million for the three months ended March 31, 2003, an increase of \$2.6 million or 31.3%. The increase in Licensing revenues was primarily due to an increase in the number of option contracts traded on the QQQ and an increase in the number of options and futures contracts traded on Nasdaq indices. Licensing revenues primarily include trademark and licensing revenues related to the QQQ and other financial products linked to Nasdaq indices issued in the United States and abroad. The QQQ is the trading symbol for the shares of the Nasdaq-100 Index Tracking Stock. QQQ represents units of beneficial interest in a unit investment trust, the Nasdaq-100 Trust, that holds shares of the top 100 U.S. and international non-financial stocks listed on The Nasdaq Stock Market that comprise the Nasdaq-100 Index.

#### **Direct Expenses**

	Three months ended March 31, 2004 2003	
	(in mi	llions)
Compensation and benefits	\$ 37.4	\$ 45.7
Marketing and advertising	2.6	4.9
Depreciation and amortization	19.6	22.8
Professional and contract services	5.2	12.7
Computer operations and data communications	31.2	31.5
Provision for bad debts	0.1	0.1
Occupancy	7.3	7.8
General and administrative	5.0	9.6
Total direct expenses	\$108.4	\$ 135.1

Direct expenses were \$108.4 million for the three months ended March 31, 2004 compared with \$135.1 million for the three months ended March 31, 2003, a decrease of \$26.7 million or 19.8%.

Compensation and benefits expense was \$37.4 million for the three months ended March 31, 2004 compared with \$45.7 million for the three months ended March 31, 2003, a decrease of \$8.3 million or 18.2%. This decline was primarily due to decreased headcount due to reductions in force as a result of Nasdaq's 2003 strategic review which eliminated 329 positions. During the three months ended March 31, 2004, Nasdaq eliminated an additional 21 positions and recorded a charge of \$1.6 million for severance and outplacement costs. Total headcount was 1,214 on March 31, 2003 compared with 917 on March 31,

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2004. See "Strategic Review," and "Reduction in Force," of Note 2, "Significant Transactions," to the condensed consolidated financial statements for further discussion.

Marketing and advertising expense was \$2.6 million for the three months ended March 31, 2004 compared with \$4.9 million for the three months ended March 31, 2003, a decrease of \$2.3 million or 46.9%. The decrease was primarily due to a decline in overall marketing and advertising expenditures including media advertising, direct marketing and event sponsorship.

Depreciation and amortization expense was \$19.6 million for the three months ended March 31, 2004 compared with \$22.8 million for the three months ended March 31, 2003, a decrease of \$3.2 million or 14.0%. The decrease was primarily due to the elimination of certain products as part of Nasdaq's 2003 strategic review and the retirement of certain equipment in the second and third quarters of 2003. These decreases were partially offset by incremental depreciation and amortization expense of certain assets associated with Nasdaq's quoting platform and its trading and quoting network as Nasdaq migrates to lower cost operating environments. See "Technology Migration," of Note 2, "Significant Transactions," to the condensed consolidated financial statements for further discussion.

Professional and contract services expense was \$5.2 million for the three months ended March 31, 2004 compared with \$12.7 million for the three months ended March 31, 2003, a decrease of \$7.5 million or 59.1%. The decrease was primarily due to less reliance on outside contractors as part of Nasdaq's cost reduction plan.

Computer operations and data communications expense was \$31.2 million for the three months ended March 31, 2004 compared with \$31.5 million for the three months ended March 31, 2003, a decrease of \$0.3 million or 1.0%. The decrease was primarily due to lower costs associated with (1) providing

computer links to customers due to lower demand for such services as noted in the discussion of Transaction Services—Access Services, (2) maintenance contracts due to the retirement of certain equipment in the second and third quarters of 2003 and (3) the elimination of certain products as part of Nasdaq's 2003 strategic review. These decreases were partially offset by accelerated payments related to certain operating leases associated with Nasdaq's quoting platform and its trading and quoting network as it migrates to lower cost operating environments. See "Strategic Review" and "Technology Migration," of Note 2, "Significant Transactions," to the condensed consolidated financial statements for further discussion.

The remaining direct expenses totaled \$12.4 million for the three months ended March 31, 2004 compared with \$17.5 million for the three months ended March 31, 2003, a decrease of \$5.1 million or 29.1%. The decrease was primarily due to losses from Nasdaq's equity investment in NQLX recorded in the three months ended March 31, 2003 and a decline in overall spending in 2004 as a result of Nasdaq's cost reduction plan. See "Strategic Review," of Note 2, "Significant Transactions," to the condensed consolidated financial statements for further discussion of NQLX.

#### **Support Costs From Related Parties, net**

Support costs from related parties, net were \$11.4 million for the three months ended March 31, 2004 compared with \$17.2 million for the three months ended March 31, 2003, a decrease of \$5.8 million or 33.7%. This decrease primarily reflects a reduction in surveillance and other regulatory charges from the NASD Regulation, Inc. ("NASDR"). Surveillance and other regulatory charges from NASDR were \$11.4 million for the three months ended March 31, 2004 compared with \$16.9 million for the three months ended March 31, 2003, a decrease of \$5.5 million or 32.5%. This decrease is primarily due to the renegotiation of a technology service contract and lower depreciation charges as certain technology assets were fully depreciated during the year ended December 31, 2003. Support costs from the NASD were \$0.4 million for the three months ended March 31, 2003 and the amount of Nasdaq costs charged to the Amex were \$0.1 million for the three months ended March 31, 2004, NASD support costs and Nasdaq costs charged to Amex were immaterial due to internalization of these

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services in connection with separating from the NASD. Amounts charged to related parties were netted against charges from related parties in the "Support costs from related parties, net" line item on the Condensed Consolidated Statements of Income.

#### Income Taxes

Nasdaq's income tax provision from continuing operations was \$2.5 million for the three months ended March 31, 2004 compared to \$1.8 million for the three months ended March 31, 2003. The overall effective tax rate in the three months ended March 31, 2004 and 2003 was 35.0% and 23.7%, respectively. The lower tax rate in 2003 was due to a reduction in the valuation allowance against deferred tax assets for foreign net operating losses. During the three months ended March 31, 2004, income from foreign operations decreased when compared to the three months ended March 31, 2003.

The effective tax rate may vary from quarter to quarter depending on, among other factors, the geographic and business mix of earnings and losses. These same and other factors, including history of pre-tax earnings and losses, are taken into account in assessing the ability to realize deferred tax assets.

#### **Liquidity and Capital Resources**

Nasdaq's Treasury Department manages Nasdaq's capital structure, funding, liquidity, collateral, and relationships with bankers, investment advisors and creditors. The Treasury Department works jointly with subsidiaries to manage internal and external borrowings.

The Nasdaq Board of Directors approved an investment policy for Nasdaq and its subsidiaries for internally and externally managed portfolios. The goal of the policy is to maintain adequate liquidity at all times and to fund current budgeted operating and capital requirements and to maximize returns. All securities must meet credit rating standards as established by the policy, and must be denominated in subsidiary specific currencies. The investment portfolio duration must not exceed 18 months. As of October 2003, the policy prohibits the purchasing of any investment in equity securities. The policy also prohibits any investment in debt interest in an entity that derives more than 25% of its gross revenue from the combined broker-dealer and/or investment advisory businesses of all of its subsidiaries and affiliates. Nasdaq's investment policy is reviewed annually. Nasdaq also periodically reviews its investments and investment managers.

Cash and cash equivalents and available-for-sale securities totaled \$375.9 million as of March 31, 2004 compared with \$334.6 million at December 31, 2003, an increase of \$41.3 million or 12.3%. The increase was primarily due to the collection of Corporate Client Group's annual fees.

Nasdaq relies primarily on cash flows from continuing operations to provide working capital for current and future operations. Cash flows from operating activities totaled \$53.8 million for the three months ended March 31, 2004 and \$87.0 million for the three months ended March 31, 2003 a decrease of \$33.2 million or 38.2%. Cash inflows are primarily due to cash received from customers less cash paid to suppliers, employees and related parties. The decrease in operating cash flows for the three months ended March 31, 2004 as compared to the three months ended March 31, 2003 was primarily due to payments for the elimination of non-core product lines, initiatives and severance and incentive compensation payments. See "Strategic Review," of Note 2, "Significant Transactions" to the condensed consolidated financial statements for further discussion. Net cash used in investing and financing activities was \$69.2 million for the three months ended March 31, 2004 and \$11.7 million for the three months ended March 31, 2003, an increase of \$57.5 million.

*Investing Activities.* During the three months ended March 31, 2004, Nasdaq purchased \$113.4 million of available-for-sale securities. Capital expenditures for property and equipment were \$5.9 million. Investing activities also included proceeds of \$55.2 million from the redemption of available-for-sale investments. During the three months ended March 31, 2003, Nasdaq purchased \$35.7 million of available-

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for-sale investments. Capital expenditures for property and equipment were \$15.4 million. Investing activities also included proceeds of \$42.7 million from the redemption of available-for-sale investments.

*Financing Activities.* Financing activities during the three months ended March 31, 2004 and 2003 primarily consisted of payments of preferred stock dividends to the NASD of \$2.8 million and \$0.7 million, respectively. None of Nasdaq's lenders are affiliated with Nasdaq, except to the extent, if any, that Hellman & Friedman would be deemed an affiliate of Nasdaq due to its ownership of the Subordinated Notes.

Capital Resources and Working Capital. Nasdaq has been able to generate sufficient funds from operations to meet working capital requirements. Nasdaq does not currently have any lines of credit. Nasdaq believes that the liquidity provided by existing cash and cash equivalents, investments and cash

generated from operations will provide sufficient capital to meet current and future operating requirements. Nasdaq is exploring alternative sources of financing that may increase liquidity in the future.

Working capital (calculated as current assets, reduced for held-to-maturity investments classified as current assets, less current liabilities) was \$280.2 million at March 31, 2004 compared with \$268.2 million at December 31, 2003, an increase of \$12.0 million or 4.5%.

#### Item 3. Quantitative and Qualitative Disclosure About Market Risk

Market risk represents the risks of changes in the value of a financial instrument, derivative or non-derivative, caused by fluctuations in interest rates, foreign exchange rates and equity prices. Nasdaq's primary market risk is associated with fluctuations in interest rates and the effects that such fluctuations may have on its investment portfolio and outstanding debt. As of March 31, 2004, investments consist primarily of fixed income instruments with a duration of 0.83 year. The primary objective of Nasdaq's investments in debt securities is to preserve principal while maximizing yields, without significantly increasing risk. Nasdaq's outstanding debt obligations generally specify a fixed interest rate. However, beginning in May 2007, until maturity in 2012, a floating interest rate based on the lender's cost of funds will be applied to the outstanding senior notes. These investment securities and outstanding debt are subject to interest rate risk and their fair values may fluctuate with changes in interest rates. Management does not believe that a 100 basis point fluctuation in market interest rates will have a material effect on the carrying value of Nasdaq's investment portfolio or outstanding debt as of March 31, 2004. Nasdaq does not currently hedge these interest rates.

At March 31, 2004, Nasdaq had no significant foreign currency exposure or related hedges. Nasdaq periodically re-evaluates its foreign currency and hedging policies and may choose in the future to enter into additional transactions.

#### **Item 4. Controls and Procedures**

- (a). <u>Disclosure controls and procedures</u>. Nasdaq's management, with the participation of Nasdaq's President and Chief Executive Officer and Executive Vice President and Chief Financial Officer, has evaluated the effectiveness of Nasdaq's disclosure controls and procedures (as defined in Rule 13a-15(e) and Rule 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")) as of the end of the period covered by this report. Based upon that evaluation, Nasdaq's President and Chief Executive Officer and Executive Vice President and Chief Financial Officer have concluded that, as of the end of such period, Nasdaq's disclosure controls and procedures are effective.
- (b). <u>Internal control over financial reporting.</u> There have been no changes in Nasdaq's internal control over financial reporting (as defined in Rule 13a-15(f) and Rule 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, Nasdaq's internal control over financial reporting.

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#### The Nasdaq Stock Market, Inc.

#### PART II—OTHER INFORMATION

#### Item 2. Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities

Repurchases made in the fiscal quarter ended March 31, 2004 (in whole number of shares):

Period	(a) Total Number of Shares (or Units) Purchased	(b) Average Price Paid per Share (or Units)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs
January 2004	_	_	_	_
February 2004	9,214	\$9.15	_	_
March 2004	_	_	_	_
Total	9,214	\$9.15	_	_

All of the shares repurchased during the three month period ended March 31, 2004 were acquired from employees in connection with the settlement of income tax and related benefit withholding obligations arising from vesting in restricted stock grants.

#### Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

(b) Reports on Form 8-K:

The following report on Form 8-K was furnished during the quarter ended March 31, 2004.

1. Form 8-K, dated February 25, 2004 (Items 7 and 12).

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE NASDAQ STOCK MARKET, INC. (Registrant)

Date: May 7, 2004 By: /s/ Robert Greifeld

Name: Robert Greifeld

Title: President and Chief Executive Officer

Date: May 7, 2004

By:

/s/ David P. Warren

Name: David P. Warren

Title: Executive Vice President and Chief Financial

Officer

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#### EXHIBIT INDEX

Exhibit No.	Exhibit Name
10.1	Global Services Agreement, dated as of January 29, 2004, between MCI WORLDCOM
	Communications, Inc., and The Nasdaq Stock Market, Inc.*
11.1	Computation of Per Share Earnings (omitted in accordance with section (b)(11) of Item 601 of Regulation S-K. The calculation of per share earnings is set forth in Part I, Item 1, in Note 9 to the Condensed Consolidated Financial Statements (Capital Stock and Earnings Per Share)).
31.1	Certification of President and Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley").
31.2	Certification of Executive Vice President and Chief Financial Officer pursuant to Section 302 of Sarbanes-Oxley.
32.1	Certifications Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes-Oxley.

<sup>\*</sup> Confidential treatment requested from the Securities and Exchange Commission for portions of this document.



The Nasdag Stock Market, Inc.

### AMENDED AND RESTATED GLOBAL SERVICES AGREEMENT

MCI WORLDCOM Communications, Inc.

/s/ David P. Warren	/s/ David S. Muller
Company Representative Signature EVP, Chief Financial Officer	MCI Signature
Title – Please Print	David S. Muller Title
David P. Warren	VP, Business Development
Company Representative Name-Please	Name
Print	
1/29/2004	2/24/04
Date	Date
( 212) ****	
Main Telephone Number	Billing ID

This Global Services Agreement (this "GSA" or "Agreement") is made by and between MCI WORLDCOM Communications, Inc., a Delaware corporation with offices at 3 Ravinia Drive, Atlanta, Georgia 30346 ("MCI") on behalf of itself and its US-based "Affiliates" (as hereinafter defined) and their respective successors, and The Nasdaq Stock Market, Inc. ("Nasdaq or Customer"), a Delaware corporation and an affiliate of the National Association of Securities Dealers, Inc. (a registered national securities association subject to regulation by the Securities and Exchange Commission ["SEC"] under the Securities Exchange Act of 1934 ["Securities Act"]), (Nasdaq, together with its "Affiliates" are hereafter collectively referred to as the "Corporations", and individually as a "Corporation") with its principal office at 1735 K Street, NW, Washington, DC 20006 ("Customer"). This Agreement is binding on Customer upon its execution and delivery to MCI provided it is subsequently executed by MCI within forty-five days of receipt. MCI is acting on behalf of each MCI Affiliate and their respective successors to the extent that services referred to in this GSA are provided by one or more such Affiliates. This GSA incorporates by reference the attached schedules (referred to collectively herein as the "Schedules" or referred to individually herein as the "Schedule"). MCI or the providing Affiliate and their respective successors (collectively, the "Company") shall provide to Customer and Customer shall purchase from the Company those service(s) described in the Schedules to this Agreement (collectively, the "Services") at the rates, discounts, and other terms and conditions described in the Schedule for the applicable Service.

This Agreement shall be of no force and effect and the offer contained herein shall be withdrawn unless this Agreement is executed by Customer and delivered to the Company on or before **January 30, 2004** 

#### 1. <u>Selected Definitions.</u>

1.1 "Affiliate" means any entity controlling, controlled by or under common control with a party to this Agreement. For the purposes of this definition, "control" (including, with correlative meanings, the terms "controlled by" and "under common control with"), as used with respect to any entity, means the possession, directly or indirectly, of the power to direct or exercise a controlling influence over the management or policies of such entity, whether through the ownership of voting securities, by contract or otherwise. For the avoidance of doubt, the parties agree that the National Association of Securities Dealers, Inc. is not an affiliate of the Customer.

\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

### COMPANY AND CUSTOMER CONFIDENTIAL AMENDED AND RESTATED GSA - FINAL

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- 1.2 "Base Rates" means (i) for Services priced herein at standard Tariff, standard published or standard list rates herein (if any), such rates as reduced by the applicable discounts (if any) provided to Customer pursuant to this Agreement; (ii) for Services as to which a specific rate is set forth herein, such rate; or (iii) for Services for which no specific rates or discounts are set forth herein, the standard rates applicable for such services following application of the discounts (if any) received by Customer.
- 1.3 "Cause" means (a) a failure to perform a material obligation by the other party under this Agreement, other than non-payment, which failure is not remedied within (30) days of such defaulting party's receipt of written notice thereof; or (b) Customer's failure to pay an invoice for Services under this Agreement within the 30 day payment period described in Section 8.1 below which failure is not remedied within ten (10) days after Customer's receipt of written notice thereof.
- 1.4 "Commencement Date" means the date on which Customer signs this Agreement.

- "Confidential Information" means information that is transmitted or otherwise provided by or on behalf of either party ("Discloser") to the other party ("Recipient") or observed by the Recipient related to (a) the subject matter of the Agreement, and that should reasonably have been understood by the Recipient because of legends or other markings, the circumstances of disclosure or the nature of the information itself, to be proprietary and confidential to the Discloser, to an Affiliate of the Discloser or to a third party; or (b) the current or future business relationship between the Company and Customer in which WorldCom provides or may provide telecommunications services to Customer, including, without limitation, Request for Proposal responses, Request for Quote responses, Request for Information responses; or (c) information which relates or refers to: business planning; internal controls; computer, data processing, or communications architectures or systems; electronic data processing architectures, applications, programs, routines, or subroutines; business affairs and methods of operation or proposed methods of operations, techniques or systems of the Corporations or any customer of the Corporations; financial or other non-public information of the Corporations, NASD Member Firms or Nasdaq Stock Market issuers. Confidential Information may be disclosed in written or other tangible form (including on magnetic media) or by oral, visual or other means. The terms, including without limitation pricing, of this Agreement are Confidential Information to both parties.
- 1.6 "Contract Year" means each consecutive twelve (12) Monthly Periods of the Term commencing on the Services Effective Date or on each anniversary thereof.
- 1.7 "Marks" means a party's registered trade names, logos, trademarks, service marks or other indicia of origin.
- 1.8 "Monthly Period" means a monthly billing period for Services under this Agreement.
- 1.9 "MCI Program" means services to be provided to securities market participants over the MFX network and the Customer will have access to the MCI Program (as amended from time to time) services and rates under this Agreement.
- 1.10 "Nonqualified ROW Services" means: (i) the international services or products of UUNET Technologies, Inc.; (ii) WorldCom International services or products provided in-country by the appropriate Company-affiliated operating company; (iii) rest of world Company Conferencing services ("ROW Conferencing Services"); and (iv) services provisioned by or through Avantel (in Mexico) and Stentor/Bell Canada (in Canada).
- 1.11 "Quarter" means each consecutive three (3) Monthly Periods within the Term, commencing with the Services Effective Date (unless another commencement date is expressly specified) and each \*\*\*\* anniversary thereof.
- 1.12 "Services Effective Date" means the first day of the second full monthly billing cycle following the execution and delivery of this Agreement by Customer to MCI. Unless otherwise specified in the Agreement, the rates in the Amended and Restated GSA become effective on the first day of the second full monthly billing cycle following execution and delivery of the Amended and Restated GSA to MCI ("A&R GSA Services Effective Date").
- 1.13 "Service Option 1" means Services that are billed through the \*\*\*\*.
- 1.14 "Service Option 2" means Services that are billed through the \*\*\*\*.
- 1.15 "Tariff" means the public tariffs on file with the state public utilities commissions or other domestic or foreign governmental bodies governing the rates and/or terms and conditions of Services that are subject to tariff filings, as applicable.
- 1.16 "Usage Charges" means Customer's monthly recurring and usage charges for one or more Services provided under this Agreement, calculated at Base Rates, Usage Charges do not include the following: (i) Taxes (as defined in Section 9.1 below); (ii) charges for equipment and collocation; (iii) charges incurred where MCI or an MCI Affiliate acts as agent for Customer in the acquisition of goods or services; (iv) non-recurring charges; (v) calling card surcharges (except as otherwise expressly provided for herein); (vi) monthly recurring non-usage charges; (vii) other standard charges, including, without limitation, Universal Service Fund charges, Carrier Access charges, and payphone use charges, or any successor of any such charges, which are additional; and (viii) other charges expressly excluded in the Agreement or in the applicable Schedule to the Agreement.
- 1.17 Capitalized terms not otherwise defined in this Agreement shall have the definition given to them in applicable Tariff and/or the Guide (as defined in Section 2.2 below).

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#### 2. <u>Provision of Service.</u>

- 2.1 The Company will provide to Customer the Services more particularly described in the applicable Schedules to this Agreement. Customer is eligible to receive only features available to each Service's option type. It shall be the Customer's obligation to furnish to its Company account team all information necessary for the Company to provide the Services to Customer including, without limitation, circuit installation and disconnection authorizations for those Customer circuits intended to receive, or which have been receiving, custom rates.
- 2.2 The Company's provision of Services to Customer will be governed by the Company's state tariffs ("Tariff(s)") for intrastate and local services and, for interstate and international services, the Company's "Service Publication and Price Guide" ("Guide"), each as supplemented by this Agreement. This Agreement incorporates by reference the terms of each such Tariff; SCA Type 1 found at Part 1, Section 2, of the Guide; and the relevant services found in Part 1, Section 1, of the Guide. When any Tariff provisions are canceled, Services will continue to be provided pursuant to this Agreement, as supplemented by the terms and conditions contained in the Guide, which will contain the Company's standard rates, product descriptions, terms and conditions that formerly had been tariffed ("Service Terms"). The Guide is incorporated herein by reference and will be available to Customer on the Company's internet website (www.mci.com) (or successor URL) and at the Company's offices during regular business

<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

hours at 22001 Loudoun County Parkway, Ashburn, Virginia 20147. The Company reserves the right to modify the Guide from time to time, and any such modification will be effective upon its posting at the Guide website. The contractual relationship between WorldCom and Customer shall be governed by the following order of precedence: (a) Tariffs; (b) provisions in this Agreement that expressly apply in lieu of, or that apply in addition to, provisions contained in Tariffs and/or the Guide; and (c) provisions contained in the Guide.

- Company Tariff, Policy and Guide. The Company may amend Tariffs, Policy (as defined in Section 13.2) and/or Guide from time to time. If enforcement of any modification made by the Company to the Tariff(s), Policy and/or Guide affects Customer in a material and adverse manner, Customer, as its sole remedy, may discontinue the affected Service without liability (except for payment of all charges incurred up to the time of service discontinuance) by providing the Company with written notice of discontinuance. To exercise this remedy, the Company must receive written notice within thirty (30) days of Customer's first learning of the Company's enforcement of such modification. The Company may avoid service discontinuance if, within thirty (30) days of receipt of Customer's written notice, it agrees to amend this Agreement to eliminate the applicability to Customer of the relevant Tariff, Policy and/or Guide provision. A "material and adverse" change shall not include, nor be interpreted to include: (1) the introduction of a new service or any new service feature associated with an existing service, including all terms, conditions and prices relating thereto; (2) an adjustment (either an increase or a reduction) of a published underlying service price not expressly fixed in this Agreement; or (3) the introduction or revision of charges established and published by the Company to recover amounts imposed on it, or which it is required or permitted to collect from or pay to others, by a governmental or quasi-governmental authority.
- 2.4 <u>Service Classifications</u>. The Services may consist of one or more of the following:
- 2.4.1 <u>Regulated Tariffed Services</u>. Certain Services, including, but not limited to, domestic intrastate and local services are currently provided by the Company to Customer pursuant to the Tariff filed by the Company in the local jurisdiction where such Service is provided ("Regulated Tariffed Services"), which Tariff may be changed by the Company from time to time in accordance with law. Domestic intrastate and local services will be provided pursuant to requirements imposed by state law or regulatory authority.
- 2.4.2 <u>Regulated Non-Tariffed Services</u>. Services which are subject to Federal Communications Commission ("FCC") regulation but which are not provided pursuant to a Tariff may be referred to hereafter as "Regulated Non-Tariffed Services".
- 2.4.3 <u>Non-Regulated Services</u>. "Non-Regulated Services" means those Services that are not regulated by the FCC, including, but not limited to, the Enhanced Services and the Non-US Services, which are provided pursuant to Schedules Two and Four, respectively. The Non-Regulated Services shall be provided in accordance with the terms and conditions of this Agreement, as supplemented by the non-inconsistent Service Terms contained in the Company's Guide.

#### 3. Rates and Discounts for the Services.

Generally. Rates and discounts for specific Services are provided in the applicable Schedule. Except as expressly provided to the contrary, the rates set forth are in lieu of, and not in addition to, any discounts, promotions and/or credits (Tariffed, standard or otherwise). Any rates that are specifically designated as "fixed" will not increase or decrease during the Term. For Services not specifically set forth in this Agreement, including, but not limited to, all dedicated access and egress charges and all other charges related to said access and egress not specifically set forth in this Agreement, Customer will be charged the Company's standard rates. References in this Agreement to standard rates and/or discounts and standard Tariffed rates and/or discounts refer to the corresponding standard rates and/or discounts set forth in the Guide or the applicable Tariff (as applicable) for such Service(s). Unless otherwise specified in this Agreement, the rates set forth in this Agreement do not include, and the discounts set forth in this Agreement do not apply to, the following: (i) access or egress (or related) charges imposed by third parties; (ii) non-recurring charges and monthly recurring non-usage charges; (iii) calling card surcharges (unless expressly provided for herein); (iv) Taxes; (v) other standard charges, including, without limitation, Universal Service Fund charges, Carrier Access Charges, and payphone use charges, or any successor of any such charges, which are additional; and (vi) other charges expressly excluded in the applicable Schedule.

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- 4. <u>Term.</u> The "Term" of this Agreement will begin upon the Commencement Date and end on December 31, 2005. The rates, charges, credits and discounts for the Services contained herein will be effective, unless otherwise stated, on the A&R GSA Services Effective Date. At the end of the Term, the Amended and Restated GSA will automatically renew on a month to month basis up to a maximum of \*\*\*\* unless Customer provides \*\*\*\* prior written notice to MCI of its intent not to renew.
- 5. <u>Minimum Volume Requirement</u>. Customer's Usage Charges for Services set out in Schedules 1-8 (subject to the exclusions specified in Section 1.16 above) incurred during each Monthly Period under this Agreement must equal or exceed \*\*\*\* (the "Monthly Minimum") (the "GSA Minimum"). Customer's Usage Charges for Services set out in Schedules 9-14 incurred from Une 1, 2004 to December 31, 2004 (an "Annual Period") must equal or exceed Twenty Million Dollars (\$20,000,000) and Customers Usage Charges for Services set out in Schedules 9-14 incurred from January 1, 2005 to December 31, 2005 (an "Annual Period") must equal or exceed Twenty Million Dollars (\$20,000,000) (the "Extranet Minimum"). *Usage Charges for Nonqualified ROW Services will not contribute to calculation of Customer's attainment of the Monthly GSA or Extranet Minimums*.
- 5.1 <u>Conferencing Subminimum.</u> During each Contract Year, Customer's Usage Charges for the Company domestic audio conferencing and video conferencing services ("Qualifying Conferencing Services") must equal or exceed \*\*\*\* (the "Conferencing Services Subminimum").
- 6. <u>Underutilization</u>. If, in any Monthly Period, Customer's Usage Charges are less than the GSA Minimum, then Customer will pay: (1) all accrued but unpaid charges incurred by Customer; and (2) an underutilization charge (which Customer hereby agrees is reasonable) equal to \*\*\*\* of the difference between (a) the GSA Minimum, and (b) the sum of Customer's Usage Charges. Upon execution of an amendment between MCI and the National Association of Securities Dealers, Inc. ("NASD") to modify the MCI-NASD agreement, Customer's payments in satisfaction of the minimums herein shall not benefit NASD.

- Extranet Underutilization. If, in any Annual Period, Customer's Usage Charges for that Annual Period are less than the Extranet Minimum, then Customer will pay: (1) all accrued but unpaid charges incurred by Customer; and (2) an underutilization charge (which Customer hereby agrees is reasonable) equal to the difference between (a) the Extranet Minimum, and (b) the sum of Customer's Usage Charges for that Annual Period.
- 6.2 <u>Conferencing Services Subminimum Underutilization</u>. If, in any Contract Year, Customer's Usage Charges for Qualifying Conferencing Services are less than the Conferencing Services Subminimum, then Customer will pay: (1) all accrued but unpaid charges incurred by Customer; and (2) an underutilization charge (which Customer hereby agrees is reasonable) equal to the difference between Customer's Usage Charges for Qualifying Conferencing Services during such Contract Year and the Conferencing Services Subminimum.

#### Credits.

7.1 <u>Installation Waiver</u>. For the Term, the Company will waive the one-time installation and other one-time, non-recurring, standard (non-expedite) charges associated with the implementation of Services associated with the GSA Minimum (Service Options 1 and 2) under this Agreement, excluding installation charges imposed by foreign PTTs and installation charges by third party providers contracted for by Customer. In addition to the above restrictions, installation charges for the following services are not subject to the above installation waivers: digital subscriber line (DSL) services, services of UUNET Technologies, Inc. and its Affiliates (domestic and international services), services provisioned by WorldCom International, Inc., and services provisioned by or through Avantel (in Mexico) and Stentor/Bell Canada (in Canada). The non-recurring charges associated with the service provision of the Extranet Minimum are not included in the Installation Waiver.

#### 8. Payment and Security Deposit.

- 8.1 Payment of the Company Invoices. Unless otherwise specified in a Schedule attached hereto, all amounts due for Services shall be billed in US Dollars. Unless otherwise specified in a Schedule attached hereto, Customer is required to pay the Company for Services, including without limitation any applicable underutilization charges and/or early termination charges, within thirty (30) days after the date of receipt of the Company's invoice. Amounts not paid within thirty (30) days after the date of the invoice will be considered past due and a failure to perform a material obligation under this Agreement, and the Company may terminate this Agreement pursuant to Section 12.1 below (subject to the cure period set forth in Section 1.3(b) above) or suspend the Services pursuant to Section 12.3 below (subject to the cure period set forth in such Section). Failure of the Company to invoice Customer in a timely manner for any amounts due hereunder shall not be deemed a waiver by the Company of its rights to payment therefor. Where an element of a Service is considered to be rendered directly from a third party carrier to the Customer and where said carrier does not have a one-stop billing arrangement with the Company that allows the Company to bill Customer on behalf of such third party, Customer agrees to pay for said element directly to such third party carrier.
- 8.2 <u>Security Deposit</u>. If the Company through a commercially reasonable evaluation, determines that Customer is financially unstable, the Company will notify customer in writing explaining the basis for such evaluation and may request, and Customer shall furnish within \*\*\*\* of such request, a bond or other form of security deposit to assure payment (in an amount not greater than all installation charges plus \*\*\*\* actual or estimated Usage Charges for all the Services) to assure payment.
- 8.3 <u>Verification of Taxes.</u> On a semi-annual basis (with the beginning of the first six month period being the Amended and Restated Services Effective Date) upon written notice from Customer, the Company and Customer shall meet on or after the end of the second full month after the close of the previous \*\*\*\*, to review the accuracy of the Taxes (as that term is defined in section 9 below) on invoices received during the previous \*\*\*\*.

Taxes, Governmental, and Other Charges.

- 9.1 <u>Domestic and International Tax Charges.</u>
- (a) All charges are exclusive of applicable federal, state, local, and foreign gross sales, use, excise, utility, gross receipts, value

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added taxes and other taxes, similar tax-like charges, and tax-related and other surcharges as provided in the Company's Guide and Tariff(s) ("Taxes"), which Customer shall pay, as long as such Taxes are applied by Company similarly to those Taxes applied by Company's similarly situated customers.

- (b) In the event that Customer provides the Company with a valid, duly executed exemption certificate, the Company shall exempt Customer in accordance with applicable law, effective on the date the exemption certificate is received by the Company.
- Taxes based on the Company's net income shall be the sole responsibility of the Company; provided that, if Customer is required by the laws of any foreign tax jurisdiction to withhold income or profits taxes from any payment, Customer shall, within ninety (90) days of the date of such withholding, provide to the Company official tax certificates documenting remittance of such taxes to the relevant tax authorities. Such tax certificates shall be in a form sufficient under the US Internal Revenue Code to document the qualification of such income or profits tax for the foreign tax credit allowable against the Company's US corporation income tax, and shall be accompanied by an English translation. Upon receipt of such certificates, the Company will issue Customer a billing credit for the amounts represented thereby.
- (d) If Customer disputes the application of any Taxes, Customer shall give the Company written notice of the dispute within six (6) months of the receipt of an invoice. Otherwise, such application of Taxes, as between the Company and Customer, shall be deemed correct and binding on Customer.
- (e) The Company shall provide Customer with reasonable assistance, at Customer's reasonable expense), if Customer disputes the imposition or accuracy of any Taxes directly with a governmental entity.
- (f) Charges for services under this Agreement that provide Customer, in whole or in part, with network access services will be Taxed in whole as such. The Taxes shall be applied to these services in accordance with the Company's standard Tax rates and applicability for network access services and shall be applied similarly to those applied to similarly situated customers of such services. Unless required by law to do otherwise, the Company shall

determine the Tax rates and applicability based on the location where such network access services are provided. Such determinations are made automatically by the original billing system utilized for such services, in accordance with the Company's standard Tax applicability for such services.

Unless the Company's original billing system for the network access services provided Customer under this Agreement is also utilized for final invoicing to Customer, the Company shall manually prepare the final Customer invoice so that the rates agreed to herein, and the associated Taxes, are properly reflected. To do this, the Company shall take the amount for the charges that are processed through the original billing system and adjust them to the amount due under this Agreement. The applicable Taxes applied through the original billing system shall likewise be adjusted in proportion to the adjustment for the charges.

If any charge for the network access service does not flow through the original billing system, the Taxing engine utilized by the original billing system will be separately queried to calculate the appropriate Taxes due on such charge.

Charges under this Agreement to provide Customer, in whole or in part, with the use of Customer Premise or other equipment will be Taxed in whole as such. The Taxes shall be applied in accordance with the Company's standard Tax rates and applicability for such Customer Premise or other equipment and shall be applied similarly to those applied to similarly situated customers. Unless required by law to do otherwise, the Company shall determine the Tax rates and applicability based on the location of the equipment. Such determinations are made automatically by the original billing system utilized for such equipment, in accordance with the Company's standard Tax applicability for such charges.

Unless the Company's original billing system for the Customer Premise or other equipment provided Customer under this Agreement is also utilized for final invoicing to Customer, the Company shall manually prepare the final Customer invoice so that the rates agreed to herein, and the associated Taxes, are properly reflected. To do this, the Company shall take the amount for the charges that are processed through the original billing system and adjust them to the amount due under this Agreement. The applicable Taxes applied through the original billing system shall likewise be adjusted in proportion to the adjustment for the charges. If any charge for the Customer Premise or other equipment does not flow through the original billing system, the Taxing engine utilized by the applicable original billing system will be separately queried to calculate the appropriate Taxes due on such charge.

Taxes shall be separately stated on the invoice. Solely for purposes of invoice display, various Taxes may be summarized and/or combined with other Taxes on one or more Tax lines on the invoice.

- (g) The Company shall indemnify and hold Customer harmless from any penalty and interest imposed on Customer for the underpayment, to the extent not due to the fault of Customer, of any Taxes that were paid to the Company by Customer.
- 9.2 Pass-Through Charges. Unless otherwise provided for in the applicable product description contained in a Schedule, the Company will pass through to Customer, and Customer shall be solely responsible for, any charges (including, without limitation, installation charges), fees, Taxes and terms and conditions of service imposed by domestic and international access/egress service suppliers in relation to the provision of Services, including, but not limited to, rate fluctuations in tariffs, communications charges and access charges that are imposed or enacted by access suppliers after the Services Effective DateCustomer shall be responsible for any gains or losses associated with fluctuations in the exchange rate and/or timing of payment where access charges are billed in non-US currency and are to be paid by Customers in US Dollars. the Company shall, for this limited purpose only, serve as Customer's representative in procuring, on Customer's behalf and at no additional cost to Customer for so procuring, the domestic and international access/egress services from suppliers.
- 9.3 Notwithstanding anything in this Agreement to the contrary, the Company may adjust its rates or charges, or impose additional rates and charges, in order to recover amounts it is required or permitted by governmental or quasi-governmental authorities to collect from or pay to others to support statutory or regulatory programs during the course of this Agreement, including, without limitation, Universal Service Fund charges, Carrier Access Charges, and payphone use charges, or any successor of any such charges, which are additional.

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- 10. Confidential Information. The Recipient (as defined in Section 1.5 above) agrees as to any Confidential Information that may be disclosed to it by the Discloser (as defined in Section 1.5 above) to (i) use the Confidential Information only for the purposes of this Agreement or in connection with the potential or actual provision of additional telecommunications products and services to Customer, (ii) protect such Confidential Information from disclosure to others, using the same degree of care used to protect its own confidential or proprietary information of like importance, but in any case using no less than a reasonable degree of care, and (iii) reproduce and maintain on any copies of any Confidential Information such proprietary legends or notices (whether of Discloser or a third party) as are contained in or on the original or as the Discloser may otherwise reasonably request. Subject to the restrictions in the preceding sentence, Recipient may disclose Confidential Information received hereunder to its employees, officers, agents and independent/sub contractors, and to its Affiliates and its Affiliates' officers, agents and independent/sub contractors, who have a need to know, for the purpose of this Agreement, and who are bound to protect the received Confidential Information from unauthorized use and disclosure under the terms of a written agreement. Confidential Information shall not otherwise be disclosed to any third party without the prior written consent of the Discloser. In any event, a party to this Agreement which makes Confidential Information available to any third party, including, without limitation, as permitted pursuant to this Section 10, shall remain liable for the handling by the receiving third party of the received Confidential Information in conformity with the requirements of this Agreement and for the breach by any such receiving party of such requirements. For purposes of this Section 10, disclosure by a party of Confidential Information to the Affiliate of the other party to this Agreement or to a third party authorized by the other party to receive such Confidential Information shall be deemed to be a disclosure to the other party to this Agreement. In the event that either party to this Agreement becomes aware of any unpermitted third party disclosure of Confidential Information hereunder, such party shall promptly notify the other party of such disclosure.
- 10.1 The foregoing restrictions on use and disclosure of Confidential Information do not apply to information that: (i) was in Recipient's possession free of any obligation of confidence at the time of Discloser's communication thereof to Recipient; (ii) is, or becomes publicly known, through no wrongful act or omission of Recipient; (iii) is rightfully obtained by Recipient from third parties authorized to make such disclosure without restriction; (iv) is developed independently by Recipient independently of and without reference to the Confidential Information or other information that Discloser disclosed in confidence to any third party; or (v) is identified by Discloser as no longer proprietary or confidential.

- In the event Recipient is required by law, regulation, order of a court or governmental body or agency, or the rules of a securities exchange to disclose any of Discloser's Confidential Information, Recipient will promptly notify Discloser in writing prior to making any such disclosure in order to facilitate Discloser seeking a protective order or other appropriate remedy from the proper authority. Recipient agrees to cooperate with Discloser in seeking such order or other remedy, and to exercise reasonable efforts to obtain reliable assurances that confidential treatment will be accorded the Confidential Information. If such assurances are not received, the parties will use their commercially reasonable efforts to reach agreement as to the extent of any required disclosures, however, notwithstanding such lack of agreement, Recipient shall not be precluded from making any such required disclosures, nor will Discloser be precluded from continuing to seek said protective order or other appropriate remedy from the proper authority.
- 10.3 All Confidential Information disclosed under this Agreement shall be and remain the property of Discloser. All such information shall be returned to Discloser, promptly upon the earlier of: (i) the written request of the Discloser, or (ii) termination or expiration of this Agreement, and shall not thereafter be retained in any form by Recipient.
- The parties acknowledge that their respective Confidential Information is unique and valuable, and that breach by either party of the obligations of this Agreement regarding such Confidential Information will result in irreparable injury to the affected party for which monetary damages alone would not be an adequate remedy. Therefore, the parties agree that in the event of a breach or threatened breach of such provisions, the affected party shall be entitled to specific performance and injunctive or other equitable relief as a remedy for any such breach or anticipated breach without the necessity of posting a bond. Any such relief shall be in addition to and not in lieu of any appropriate relief in the way of monetary damages.
- 11. <u>Termination Liability</u>. If (a) Customer terminates this Agreement during the Term other than pursuant to Section 12.1, or (b) the Company terminates this Agreement in accordance with Section 12.1 or 12.2, Customer will pay: (i) all accrued but unpaid charges incurred through the date of such termination; (ii) an amount (which Customer hereby agrees is reasonable) equal to the aggregate of the Monthly Minimum(s) (and a pro rata portion thereof for any partial Monthly Period) that would have been applicable for the remaining unexpired portion of the Term on the date of such termination; (iii) any and all credits received by Customer hereunder (unless otherwise specified and exclusive of the Interstate Service Credits, if any, and foreign tax credits provided pursuant to Section 9.1(c), if any), in full, without setoff or deduction; plus (iv) the aggregate termination charges, payable to any third party suppliers or overseas access providers, if any, for which the Company is or becomes contractually liable on behalf of Customer as a result of such termination. If the Company terminates a Service in accordance with the applicable Schedule, then Customer will pay termination charges in accordance with that Schedule.

#### 12. <u>Termination</u>.

- 12.1 Termination of the Agreement for Cause. Either party may terminate this Agreement for Cause.
- 12.2 <u>Termination of the Agreement by the Company.</u> WorldCom may terminate this Agreement immediately upon notice to Customer if (a) Customer fails to provide a bond or security deposit as required under Section 8.2 above; or (b) Customer provides false information to the Company regarding the Customer's identity, credit-worthiness, or its planned use of the Services. In addition, the Company may terminate this Agreement for Cause.
  - 12.3 Immediate Suspension of Services. the Company may suspend any Service provided under this Agreement following

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written notice to Customer if Customer is past due on any invoice for Service and fails to pay such invoice within ten (10) days following receipt of such written notice thereof (except for those amounts that are clearly erroneous and provided such error is described by Customer to WorldCom in writing within such period). The Company may, in good faith and using its commercially reasonable business judgment, suspend any Service provided under this Agreement immediately and without prior notice to Customer if: (a) Customer fails to provide a bond or security deposit as required under Section 8.2 above; (b) Customer provides false information to the Company regarding the Customer's identity, credit-worthiness, or its planned use of the Services; (c) interruption of a Service is necessary to prevent or protect against fraud or otherwise protect the Company's personnel, agents, facilities, or services; (d) Customer fails to comply with applicable interconnection standards of the Company's network; or (e) Customer's network interferes with the Company's provision of services to any other customers provided that such interference is not due to any action or failure on the part of the Company or a Company network limitation. If the reason for such suspension is not caused by Customer or its Affiliates, the Company will credit Customer all or a prorated portion (depending on the duration of the suspension) of any monthly recurring charges for the suspended Services.

Bankruptcy. Customer may terminate the Agreement, without liability,: a) Upon written notice to the Company, if the Company becomes insolvent, makes an assignment for the benefit of creditors, files a voluntary petition or has an involuntary petition filed or action commenced against it under the United States Bankruptcy Code, or any similar federal or state law, becomes the subject of any proceedings related to its liquidation, insolvency or for the appointment of a receiver or similar officer for it, makes an assignment for the benefit of all or substantially all its creditors, or enters into an agreement for the composition, extension, or readjustment of all or substantially all of its obligations. The parties specifically acknowledge and agree that neither of the currently pending chapter 11 bankruptcy cases involving (i) WorldCom Inc., Case No. 02-13533, or (ii) MCI WORLDCOM Communications Inc., Case No. 02-42223, before the United States Bankruptcy Court of the Southern District of New York, the Honorable Arthur J. Gonzalez presiding, shall trigger Customer's termination rights in this section 12.4.a

#### 13. Indemnification.

- 13.1 Customer and the Company agree to defend, indemnify, and hold each other and the other's Affiliates and their respective independent/sub contractors harmless from and against any claims, suits, damages and expenses (including third party claims, suits, damages and expenses asserted against or incurred by the party seeking indemnification) "Indemnitee") arising out of or relating to bodily injury to or death of any person, or loss of or damage to real or tangible personal property or the environment, to the extent that such claim, suit, damage, or expense was proximately caused by any negligent or willful tortious act or omission on the part of the party from whom indemnity is sought, its independent/sub contractors or employees ("Indemnifying Party").
- 13.2(A) In addition to the above, Customer agrees to defend, at its own expense, and indemnify and hold harmless MCI and its Affiliates and their respective independent/sub contractors (collectively, the "Company Indemnitees"), from and against any claims, suits, damages and expenses asserted against or incurred by any of the Company Indemnitees to the extent arising out of or relating to: (i) content disseminated via the Services by Customer (including

<sup>\*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

any of its employees) or its independent/sub contractors; and (ii) Customer's connection of a Company product or service to any third party service or network, including, without limitation, damages resulting from unauthorized use of, or access to, the Company's network by Customer or a third party obtaining access through such connection, provided such damage could not have been avoided by the Company's use of reasonable precautions; (iii) violation, misuse or misappropriation by Customer, its employees and independent/sub contractors of the trademarks, copyrights, moral rights, trade secrets, or other proprietary rights or intellectual property rights of MCI or the Company ("Company Marks") (other than a claim based on an assertion by a third party that the Company does not own the Company Marks); (iv) false or misleading advertising claims made by Customer about the Services; (v) violation of local, state or federal law by Customer; and (vi) Customer's use of a Service in a manner which would violate the Company Acceptable Use Policy, which is made a part of this Agreement and is available at www.mci.com/terms (the "Policy"), subject to the provisions of Section 2.3 above. Customer shall have the exclusive right to defend or settle any such claim set forth in this Section 13.2.(A). Customer's obligation to defend and indemnify the Company against any claim set forth in this Section is contingent upon: (a) the Company providing Customer within a reasonable period of time written notice of such claim, provided that the failure of the Company to provide the same shall not modify Customer's obligations under this Section 13.2.(A), except to the extent that Customer is materially prejudiced

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thereby; (b) the Company providing Customer, at Customer's reasonable expense, all reasonable information and assistance requested by Customer to settle or defend such claim set forth in this Section; and (iii) the Company surrenders exclusive control to Customer of the defense and/or settlement of any claim, suit or other demand. This Section 13.2.(A) provides the sole remedies of the Company and the exclusive obligations of Customer and its Affiliates in connection with any claim, suit, damage or expense set forth in this Section 13.2.(A).

13.2.(B) In addition to its other indemnification obligations, the Company agrees to defend, at its own expense, and indemnify and hold harmless Customer and its Affiliates and their independent/sub contractors (collectively, the "Customer Indemnitees"), from and against any claims, suits, damages and expenses asserted against or incurred by any of the Customer Indemnitees arising out of or relating to: (i) violation, misuse or misappropriation by the Company, its employees and independent/sub contractors of the trademarks, copyrights, moral rights, trade secrets, or other proprietary rights or intellectual property rights of Customer or Customer's Affiliates ("Customer Marks") (other than a claim based on an assertion by a third party that Customer does not own the Customer Marks); (ii) false or misleading advertising claims made by the Company about the Services; and (iii) violations of local, state or federal law by the Company. The Company shall have the exclusive right to defend or settle any such claim set forth in this Section 13.2.(B). The Company's obligation to defend and indemnify Customer Indemnitees against any claim set forth in this Section is contingent upon: (a) Customer providing the Company within a reasonable period of time written notice of such claim, provided that the failure of the Company to provide the same shall not modify the Company's obligations under this Section 13.2.(B), except to the extent that the Company is materially prejudiced thereby; (b) Customer providing the Company, at the Company's reasonable expense, all reasonable information and assistance requested by the Company to settle or defend such claim set forth in this Section; (iii) Customer surrenders exclusive control to the Company of the defense and/or settlement of any claim, suit or other demand. This Section 13.2.(B) provides the sole remedies of the Customer and the exclusive obligations of the Company in connection with any claim, suit, damage or expense set forth in this Section 13.2.(B).

13.2 (C) Subject to Section 14, the Indemnifying Party shall pay all damages, settlements, its expenses and costs, incurred in the defense, including costs of investigation (if any), court costs and attorneys' fees and costs. For the avoidance of doubt, Company and Customer Indemnitees shall be responsible for their own attorneys' fees and costs, court costs, costs of investigation or similar fees and costs associated with the event giving rise to the indemnification.

#### 13.3 <u>Intellectual Property Infringement Indemnity.</u>

- 13.3.1 The Company shall at its expense defend, indemnify and hold harmless Customer, including its Affiliates (collectively, "Customer Indemnities") from and against any claims, suits, damages and expenses asserted against or incurred by Customer Indemnities arising out of or relating to the allegation that any Service as delivered by the Company infringes a third party's rights under any patent, copyright, trademark, or trade secret right or other intellectual property right afforded by a jurisdiction where the Services were provided the Company shall pay (i) judgments or settlements obtained by a third party against the Customer Indemnitees (ii) the Company's expenses and costs incurred in the defense of the Customer Indemnitees and (iii) subject to Section 14, all damages incurred by the Customer Indemnitees, except, for the avoidance of doubt, Customer Indemnitees shall be responsible for their own attorneys' fees and costs, court costs, costs of investigation or similar fees and costs associated with the event giving rise to the indemnification.
- 13.3.2 The Company shall be under no obligation to defend or indemnify Customer to the extent that such third party claim, suit, or other demand arises out of or relates to: (i) the Company's compliance with Customer's specifications (unless the Company had actual knowledge that such specifications would violate the claiming party's intellectual property right at issue and the Company was negligent in failing to disclose such information to Customer, in which case the Company would bear fifty percent of the cost of Customer's defense of the claim); (ii) a combination of the Service with products or services not provided by the Company, (iii) a modification of the Service by anyone other than the Company or its authorized independent/sub contractors, unless the Company specifically required such modification; (iv) a use of the Service that is inconsistent with this Agreement or the Company's written instructions; or (v) information, data, or other content not provided by the Company. To the extent that a third party claim, suit or other demand arising out of one or more conditions stated in Section 13.3.2(i) through (v) is asserted against the Company, Customer shall at its expense defend the Company and indemnify the Company in the amount of any final judgment or settlement thereof.
- 13.3.3 With respect to any pending or threatened claim, suit or other demand as to which the Company is the indemnifying party pursuant to this Section 13.3, the Company may in its discretion and at its own expense obtain for Customer the right to continue using the Service or alternatively replace or modify the Service, so that it is functionally equivalent but non-infringing. If achievement of the foregoing is not commercially reasonable, the Company may, in its sole discretion, terminate either the Service or this Agreement, without liability of either party to the other, except for Customer's obligation to pay all charges incurred up to the time of such termination and the Company's obligation to reimburse Customer any prepaid and unearned fees.
- 13.3.4 This Section 13.3 provides the sole remedies of Customer and its Affiliates and the exclusive obligations of the Company in connection with any third party claim, suit or other demand asserted against Customer or its Affiliates described in this Section 13.3 or which otherwise asserts a violation of a third party's intellectual property rights.

13.5 The indemnifying party under any of Sections 13.1 through 13.3 shall be excused from its obligations pursuant to the applicable Section if the indemnified party fails to (i) provide prompt written notice of the third party claim, suit or other demand to the indemnifying party, provided that the failure of the indemnified party to provide the same shall not modify the indemnifying party's obligations under this Section 13, except and to the extent that indemnifying party is materially prejudiced thereby; (ii) cooperate with all reasonable requests of the indemnifying party, at the indemnifying party's reasonable expense; and/or (iii) surrender exclusive control to the indemnifying party of the defense and/or settlement of such claim, suit or other demand.

#### 14. Disclaimer of Certain Damages/Limitation of the Company's Liability.

- 14.1 <u>Disclaimer of Warranties</u>. EXCEPT AS SPECIFICALLY SET FORTH IN THIS AGREEMENT AND THE SCHEDULES, THE COMPANY MAKES NO WARRANTIES, EXPRESS OR IMPLIED, AS TO ANY COMPANY SERVICES, RELATED PRODUCT OR DOCUMENTATION. EXCEPT AS SPECIFICALLY SET FORTH IN THIS AGREEMENT AND THE SCHEDULES, THE COMPANY SPECIFICALLY DISCLAIMS ANY AND ALL IMPLIED WARRANTIES, INCLUDING WITHOUT LIMITATION ANY IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR TITLE OR NONINFRINGEMENT OF THIRD PARTY RIGHTS. EXCEPT AS SPECIFICALLY SET FORTH IN THIS AGREEMENT AND THE SCHEDULES, THE COMPANY SPECIFICALLY DENIES ANY RESPONSIBILITY FOR THE ACCURACY OR QUALITY OF INFORMATION OBTAINED THROUGH ITS SERVICES.
- 14.2 <u>Disclaimer of Certain Damages</u>. NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR ANY INDIRECT, CONSEQUENTIAL, EXEMPLARY, SPECIAL, INCIDENTAL OR PUNITIVE DAMAGES, INCLUDING WITHOUT LIMITATION LOSS OF USE OR LOST BUSINESS, REVENUE, PROFITS, OR GOODWILL, ARISING IN CONNECTION WITH THIS AGREEMENT, THE SERVICES, RELATED PRODUCTS, DOCUMENTATION AND/OR THE INTENDED USE THEREOF, UNDER ANY THEORY OF TORT, CONTRACT, WARRANTY, STRICT LIABILITY OR NEGLIGENCE, EVEN

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IF THE PARTY HAS BEEN ADVISED, KNEW OR SHOULD HAVE KNOWN OF THE POSSIBILITY OF SUCH DAMAGES. THIS SECTION SHALL NOT BE APPLICABLE (I) TO THIRD PARTY SETTLEMENTS OR JUDGMENTS.

- Limitation of the Company's Liability. WITHOUT LIMITATION OF THE PROVISIONS OF SECTION 14.2 ABOVE, THE TOTAL LIABILITY OF THE COMPANY TO CUSTOMER IN CONNECTION WITH THIS AGREEMENT SHALL BE LIMITED TO THE LESSER OF (A) DIRECT DAMAGES PROVEN BY CUSTOMER OR (B) \*\*\*\*. THE FOREGOING LIMITATION APPLIES TO ALL CAUSES OF ACTIONS AND CLAIMS, INCLUDING WITHOUT LIMITATION BREACH OF CONTRACT, BREACH OF WARRANTY, NEGLIGENCE, STRICT LIABILITY, MISREPRESENTATION AND OTHER TORTS. FURTHER, THE COMPANY'S LIABILITY WITH RESPECT TO INDIVIDUAL COMPANY SERVICES MAY ALSO BE LIMITED PURSUANT TO THE TERMS AND CONDITIONS OF THE APPLICABLE SCHEDULE. CUSTOMER ACKNOWLEDGES AND ACCEPTS THE REASONABLENESS OF THE FOREGOING DISCLAIMERS AND LIMITATIONS OF LIABILITY. NO CAUSE OF ACTION UNDER ANY THEORY WHICH ACCRUED MORE THAN \*\*\*\* PRIOR TO THE INSTITUTION OF A LEGAL PROCEEDING ALLEGING SUCH CAUSE OF ACTION MAY BE ASSERTED BY EITHER PARTY AGAINST THE OTHER. HOWEVER, NOTHING IN THIS SECTION 14.3 SHALL LIMIT THE COMPANY'S LIABILITY: (A) IN TORT FOR ITS WILLFUL OR INTENTIONAL MISCONDUCT, (B) FOR BODILY INJURY OR DEATH PROXIMATELY CAUSED BY THE COMPANY'S NEGLIGENCE, OR (C) LOSS OR DAMAGE TO REAL PROPERTY OR TANGIBLE PERSONAL PROPERTY PROXIMATELY CAUSED BY THE COMPANY'S NEGLIGENCE; OR (D) FOR COSTS OF DEFENSE OR THIRD PARTY SETTLEMENTS OR JUDGMENTS UNDER ANY INDEMNIFICATION OBLIGATION ARISING UNDER SECTION 13 ABOVE
- 14.4 Limitation of Customer's Liability. WITHOUT LIMITATION OF THE PROVISIONS OF SECTION 14.2 ABOVE, THE TOTAL LIABILITY OF CUSTOMER (INCLUDING THE CORPORATIONS TAKING SERVICE HEREUNDER) TO THE COMPANY IN CONNECTION WITH THIS AGREEMENT SHALL BE LIMITED TO THE LESSER OF (A) DIRECT DAMAGES PROVEN BY THE COMPANY OR (B) \*\*\*\*. THE FOREGOING LIMITATION APPLIES TO ALL CAUSES OF ACTIONS AND CLAIMS, INCLUDING WITHOUT LIMITATION BREACH OF CONTRACT, BREACH OF WARRANTY, NEGLIGENCE, STRICT LIABILITY, MISREPRESENTATION AND OTHER TORTS. THE COMPANY ACKNOWLEDGES AND ACCEPTS THE REASONABLENESS OF THE FOREGOING DISCLAIMERS AND LIMITATIONS OF LIABILITY. NO CAUSE OF ACTION UNDER ANY THEORY WHICH ACCRUED MORE THAN \*\*\*\* PRIOR TO THE INSTITUTION OF A LEGAL PROCEEDING ALLEGING SUCH CAUSE OF ACTION MAY BE ASSERTED BY EITHER PARTY AGAINST THE OTHER. HOWEVER, NOTHING IN THIS SECTION 14.4 SHALL LIMIT CUSTOMERS LIABILITY: (A) IN TORT FOR ITS WILLFUL OR INTENTIONAL MISCONDUCT, (B) FOR BODILY INJURY OR DEATH PROXIMATELY CAUSED BY CUSTOMER'S NEGLIGENCE, OR (C) LOSS OR DAMAGE TO REAL PROPERTY OR TANGIBLE PERSONAL PROPERTY PROXIMATELY CAUSED BY CUSTOMER'S NEGLIGENCE; (D) FOR COSTS OF DEFENSE OR FOR THIRD PARTY SETTLEMENTS OR JUDGMENTS UNDER ANY INDEMNIFICATION OBLIGATION ARISING UNDER SECTION 13 ABOVE; (E) FOR AMOUNTS PAYABLE BY CUSTOMER OR THE CORPORATIONS FOR SERVICES PROVIDED HEREUNDER; (F) FOR EARLY TERMINATION OR UNDERUTILIZATION CHARGES INCURRED UNDER THIS AGREEMENT.
- 15. <u>Compliance with Laws</u>. All Services are provided subject to applicable local laws and regulation, including the applicable Tariffs, the Guide and price lists of the Company, in the countries in which Service is provided. Each party is responsible for complying with all laws and regulations applicable to its respective obligations related to this Agreement and the Services including without limitation (i) local license or permit requirements, (ii) export, import and customs laws and regulations (such as the export and re-export controls under the US Export Administration Regulations and/or similar regulations of the US or any other country) which may apply to certain equipment, software and technical data provided hereunder, and (iii) foreign corrupt practices acts. Notwithstanding the foregoing, the Company does not represent that any necessary import, export or customs licenses or approvals will be granted with respect to the Services provided hereunder. The Company represents and warrants that it will comply with the Sarbanes-Oxley Act of 2002 as amended from time to time ("SOX").
- 16. <u>Participation by Affiliates</u>. Affiliates of the Customer, in which the Customer has an equity ownership interest of \*\*\*\* or greater ("Customer Affiliates"), may purchase Services pursuant to this Agreement. Customer shall remain financially responsible to the Company for all charges incurred by Customer Affiliates hereunder. The Services provided hereunder are intended solely for the use and benefit of Customer and Customer Affiliates. Customer

Affiliates shall have no direct recourse to the Company and shall direct all matters relating to ordering, delivery, availability, or quality of services to Customer. Use of the Services by Customer Affiliates shall be deemed a use of the Services by Customer.

- 17. <u>Security Regulations</u>. The Company personnel will be instructed to comply with security regulations pertinent to each Customer location and reasonable oral security instructions or demands of that location's personnel. The Company personnel, when deemed appropriate by Customer, in its sole discretion, will be issued a visitor identification card by such entity. Such cards will be surrendered by the Company personnel upon demand by the issuer and without further demand upon expiration or termination of this Agreement. The Company shall not attempt to gain access to restricted areas, to systems, or to Confidential Information in the possession of Customer beyond the access permitted by that entity.
- 18. <u>Performance of Services</u>. The Company shall provide the Services, including installations, in a good and workmanlike manner in accordance with generally accepted industry standards.
- 19. <u>Notice of Known Defects</u>. The Company will use reasonable efforts to inform Customer of any defects in the Services known to the Company which might materially interfere with operation or use of the Services. The Company represents that it knows of no material defect in the Services security mechanisms, of any time bombs (code inserted by the manufacturer or the Company, which is
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not described in the documentation or otherwise disclosed to Customer, whose purpose is to halt effective operation or use of the Service on conditions set by or triggered by any event or person other than Customer), viruses (code embedded in a component of the Service whose purpose is to halt effective operation or use of the Service on conditions set by or triggered by an event or a person other than Customer), trap doors (means by which an unauthorized user may circumvent the security protections of the Service or any part thereof), and similar devices. The Company will use its reasonable efforts to promptly give written notice to Customer of any later discovered defects in its security mechanisms, such as time bombs, viruses, trap doors, or similar devices during the effectiveness of this Agreement. Notwithstanding the foregoing, the Company makes no representation or warranty to Customer as to the security of the Service and does not guarantee that the Service will be secure from unauthorized use.

- 20. <u>Use of Names and Marks</u>: Nothing in this Agreement shall create in either party any rights in any trademark, trade name, service mark, insignia, symbol, identification and/or logotype of the other party (including its parent, subsidiaries and affiliates). Before either party uses any such mark of the other party, it shall obtain the prior written consent of the other party.
- 21. Not Used
- 22. <u>Personnel</u>.
- In no event shall a party or employees or independent contractors of that party be or be considered employees or independent contractors of the other party. Except as stated herein, matters governing the terms and conditions of employment of a party's employees and independent/sub contractors are entirely within the control of that party. Except as stated herein, each party's business matters such as work schedules, wage rates, withholding income taxes, disability benefits or the matter and means through which a party's obligations to its employees or other independent/sub contractors will be accomplished are entirely within the discretion of the party. Each party will be responsible for the supervision, direction and control of its own personnel while engaged in performance of activities under this Agreement. When this Agreement requires performance by the Company or Customer's employees or independent/sub contractors on the other party's (including the Corporations', or other independent/sub contractor's) premises, the performing party shall carry and maintain Worker's Compensation Insurance in the minimum amounts of \*\*\*\* and \*\*\*\* and Commercial Liability Insurance with a limit of not less than \*\*\*\* on ISO occurrence form CG 00 01 01 96 (or a substitute form providing equivalent coverage) covering its employees or independent/sub contractors (or require its independent/sub contractors to carry and maintain such insurance) in addition to any other statutory requirements applicable to the location where Services are to be performed. The performing party shall also carry and maintain Professional Liability (or require its independent/sub contractors to carry and maintain such insurance) against losses or damages caused by the performing party's errors and omissions in performing professional duties. Each party understands that the other may self-insure a large portion of its Commercial General Liability insurance in order to meet its obligations set forth herein. Each party shall carry automobile liability insurance with a limit of not less than \*\*\*\* each accident. All policies shall contain waivers of subrogation. Each party will comply with all applicable governmental regulations, pay all applicable taxes, and exercise control over its personnel (including its independent/sub contractors). Each party shall be responsible for its own employee taxes or other governmental taxes, fines, or fees (including all such taxes, any interest or penalties and reasonable attorney's fees and costs related thereto) related to the employment of its personnel, and shall indemnify and hold harmless the other party from any liability therefor.
- During the effectiveness of this Agreement and for six months thereafter, a party ("Designating Party") shall not hire the other party's employees, who, for MCI, are involved in the performance of the Services, and, for Customer, are located in Customer's New York, Connecticut, and Maryland locations, unless that employee has not been an employee of the Designating Party for 6 months
- 22.3 Security Audit. Once during the Term, MCI agrees, on behalf of the Company, to allow a third party auditor, paid for by the Customer (the "Auditor"), to audit Company's compliance with Company's security processes. Such Auditor shall be chosen by the Customer from a list compiled and agreed to jointly by the parties of third party auditors experienced in performing such audits. The Auditor shall execute a non-disclosure agreement with the Company no less restrictive than the terms of Section 10 herein prior to start of the audit. The parties acknowledge and agree that the Auditor shall not audit the Company backbone network or any systems or networks related to the provision of services to other Company customers. The scope of the audit shall be limited to the Services, Customer-specific equipment and related CPE and Network Control Center systems.

The Company shall only be required to provide 40 hours of Company resource to assist in the audit process.

To the extent that the Auditor finds that the Company has failed to comply with its own security processes, the Customer shall provide the Company with written notice of such non-compliance and the Company shall have \*\*\*\* to cure the non-compliance from the receipt of Customer's notice.

23. <u>Miscellaneous</u>.

Assignment. Neither party may assign this Agreement, or any rights or obligations hereunder without the prior written consent of the other party, which consent shall not be unreasonably withheld. Any attempted assignment without such prior written consent shall be void. Notwithstanding the foregoing, the Company may freely assign this Agreement to its parent or any of their subsidiaries or affiliates, or any successor in interest and the Company shall ensure that such assignee or successor shall be bound by the terms and conditions of this Agreement. Customer may assign this Agreement to its parent or any of their subsidiaries or affiliates upon the Company's approval of the creditworthiness of the proposed assignee, which shall not be unreasonably delayed or withheld. Customer may share the use of the Services with the Corporations subject to the terms and conditions set forth herein provided that Customer shall be responsible for such use by the Corporations. Subject to the foregoing, in the event of any assignment of this Agreement or any rights hereunder by either party, the assigning party shall remain liable for the performance of its obligations hereunder. Any attempted transfer or assignment of this Agreement by either party not in accordance with the terms of this Section 23.1 shall be null and void.

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- Governing Law. The construction, interpretation and performance of this Agreement, and all causes of action arising out of this Agreement, whether in contract, indemnity, warranty, strict liability, tort, or otherwise, shall be governed as follows: (1) as to elements subject to the Communications Act of 1934, as amended ("the Telecom Act"), by the Telecom Act; (2) as to elements subject to the Securities Act, by the Securities Act, and (3) as to elements not controlled by the Telecom Act or the Securities Act, by the domestic law of the State of New York without regard to its choice of law principles.
- 23.3 <u>English Language</u>. In the event of a conflict between this Agreement and any subsequent translations, this English language version shall prevail.
- 23.4 <u>Enforceability</u>. If any paragraph or clause of this Agreement shall be held to be invalid or unenforceable by any body or entity of competent jurisdiction, then the remainder of the Agreement shall remain in full force and effect and the parties shall promptly negotiate a replacement provision or agree that no replacement is necessary.
- 23.5 No Waiver. Neither party's failure, at any time, to enforce any right or remedy available to it under this Agreement shall be construed to be a waiver of such party's right to enforce each and every provision of this Agreement in the future.
- 23.6 <u>Notice</u>. Any notice required to be given under this Agreement shall be in writing, in English, and transmitted via overnight courier, hand delivery or certified or registered mail, postage prepaid and return receipt requested, to the parties at the addresses set forth below or such other addresses as may be specified by written notice. Notice sent in accordance with this Section shall be deemed effective when received. A party may from time to time designate another address or addresses by notice to the other party in compliance with this Section.

If to the Company: MCI WORLDCOM Communications, Inc.

1 International Drive Rye Brook, New York10573

Attn: \*\*\*\*

with a copy to: MCI WORLDCOM Communications, Inc.

2 International Drive

Rye Brook, New York 10573

Attn: \*\*\*\*

If to Customer: The Nasdaq Stock Market, Inc.

80 Merritt Boulevard Trumbull, CT 06611

Attn: \*\*\*\*

and

The Nasdaq Stock Market, Inc. 80 Merritt Boulevard

Trumbull, CT 06611

Attn: \*\*\*\*

With copy of notice of default or dispute to:

The Nasdaq Stock Market, Inc. 1801 K Street, N.W.- 8<sup>th</sup> Floor Washington, DC 20006 Attn: \*\*\*\*

Force Majeure. Any delay in or failure of performance by either Customer or the Company under this Agreement (other than repeated failures to comply with payment obligations) shall not be considered a breach of this Agreement if and to the extent caused by events beyond the reasonable control of the party affected, including but not limited to acts of God, embargoes, governmental restrictions, strikes, riots, wars or other military action, civil disorders, rebellion, fires, floods, vandalism, terrorism or sabotage. Market conditions and/or fluctuations (including a downturn of a party's business) shall not be deemed force majeure events. The party whose performance is affected by such events shall promptly notify the other party, giving details of the force majeure circumstances, and the obligations of the party giving such notice shall be suspended to the extent caused by the force majeure and so long as the force majeure continues, and the time for performance of the affected obligation hereunder shall be extended by the time of the delay caused by the force

majeure event. Notwithstanding the foregoing, if a force majeure event extends more than 20 days, then the Company or Customer may terminate the affected Service(s) (or the entire Agreement if all Services are affected) without liability upon ten (10) days' prior written notice to the party whose performance is impaired by such event, provided that performance is not resumed within such ten day period.

- 23.8 <u>Use of Facilities and Equipment</u>. The Company's obligation under this Agreement is to furnish services consisting of facilities and equipment that is exclusively of the Company's choosing. Unless otherwise provided for in this Agreement, the Company may substitute facilities or equipment used to furnish the Services or substitute comparable service for any Service furnished under this Agreement, at any time.
- 23.9 <u>Survival</u>. The provisions of this Agreement which by their nature are intended to survive this agreement shall survive the termination or expiration of this Agreement.
- 23.10 General. This Agreement, including the Tariffs, the Guide, the Schedules, the Attachments and any other documents incorporated herein by reference, constitutes the entire agreement between the parties with respect to its subject matter, and supersedes all other representations, understandings or agreements regarding this Agreement's subject matter which are not fully expressed herein. No amendment to this Agreement shall be valid unless in writing and signed by both parties; provided however, that the Company may modify its Tariffs and/or the Guide from time to time in accordance with law and thereby affect the services furnished to Customer. Section titles or references used in this Agreement shall be without substantive meaning or content of any kind whatsoever and are not a part of the agreements among the parties evidenced hereby. The provisions of this Agreement which by their nature are intended to survive this Agreement shall survive the termination or expiration of this Agreement. The parties have duly executed and agreed to be bound by this Agreement as evidenced by the signatures of their authorized representatives.
- 23.11 <u>Signature Authorization</u>. The parties have duly executed and agreed to be bound by this Agreement as evidenced by the signatures of their authorized representatives. Each party represents and warrants to the other that the signatory identified beneath its name has full authority to execute this Agreement on its behalf.

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Securities and Exchange Commission.	

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#### **SCHEDULE ONE**

#### REGULATED TARIFFED SERVICES

- 1. <u>Service Provisioning and Receipt</u>. The Company will provide to Customer intrastate and local telecommunications Service(s) pursuant to the applicable Tariffs of the Company and its US-based affiliates and successors.
- 2. <u>Services</u>. The provisions in this Schedule contain additional rates, discounts and certain other provisions applicable to the Services provided to Customer pursuant to this Schedule One and the Tariffs (the "Regulated Tariffed Services").
- 3. <u>Tariff Option</u>. The Company shall, if required, file a Tariff Option consistent with the terms of this Schedule.
- 4. <u>Interstate Service Credits</u>.
  - 4.1 Customer will pay standard tariffed rates for domestic intrastate the Company inbound and outbound voice service in all states. Customer will receive a monthly recurring credit to be applied to Customer's interstate and international Usage Charges for Regulated Non-Tariffed Services hereunder equal to the sum of: (i) the product of a fixed discount of \*\*\*\* multiplied by Customer's intrastate (except Maryland) outbound voice service (Feature Option 3A) Usage Charges for the current Monthly Period at standard Tariffed rates, plus (ii) the product of a fixed discount of \*\*\*\* multiplied by Customer's intrastate (except Maryland) inbound voice service (Feature Option 3B) Usage Charges for the current Monthly Period at standard Tariffed rates. Notwithstanding the foregoing, in no event shall the amount of any such Interstate Service Credit exceed Customer's interstate and international Usage Charges for Regulated Non-Tariffed Services for the Monthly Period in which such credit is to be applied. All of the foregoing credits are in lieu of any other rates or discounts (tariffed or otherwise).
  - 4.2 Customer shall receive each month a credit against its interstate the Company switched data service Usage Charges in an amount equal to the sum of (i) the product of a fixed discount of \*\*\*\* multiplied by Customer's intrastate the Company switched data service (Feature Option 3A) Usage Charges calculated at standard tariff rates for the current Monthly Period at standard Tariffed rates, plus (ii) the product of a fixed discount of \*\*\*\* multiplied by Customer's intrastate the Company inbound switched data service (Feature Option 3B) Usage Charges for the current Monthly Period at standard Tariffed rates. All of the foregoing credits are in lieu of any other rates or discounts (tariffed or otherwise).
  - 4.3 Notwithstanding the foregoing, in no event shall the aggregate amount of the credits described in this Section 4 exceed Customer's interstate and international Usage Charges for Regulated Services for the Monthly Period in which such credit is to be applied. All of the foregoing credits are in lieu of any other rates or discounts (tariffed or otherwise).
- 5. <u>Local Services</u>.

5.1	1 From time to time during the Term, MCI or the Company may offer local access or local exchange telephone services (collectively, "Local Service"). As of the Effective Date, Local Service is provided by MCI or Company pursuant to applicable state tariffs. "Local Service Charges" (as defined below) will contribute to Customer's Monthly Minimum, but will not be eligible to receive any discounts under this Agreement unless otherwise expressly stated. For purposes of this Agreement, "Local Service Charges" means the Company's Tariffed or standard rates and charges for Local Service, net of associated credits or discounts, and includes applicable monthly usage and monthly recurring charges, local line charges, analog and digital trunk charges, and Direct-Inward Dialing analog, digital and number charges. Local				
	Confidential Treatment has been rees and Exchange Commission.	equested for the redacted portions. The confiden	tial redacted portic	ons have been filed	separately with the
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	services (such as charges for voi	charges for resold local exchange services, Director mail or call manager), non-recurring charges, to other than MCI or the Company, applicable sale	Operator Services	charges and surcha	arges, access/egress (or related
5.2	On-Net Term Plan and will receifacilities-based local exchange s	ed applicable regulatory approval and filed the ne ve the discount associated with the **** and *** ervice. Enrollment in the the Company On-Net T gram set forth in the applicable Tariffs or price l	** (currently ****) Term Plan hereunde	on its eligible mor	nthly charges for the Company
	of **** in accordance with the ta	eive a lump sum, incremental credit based on Cu able below. For example, if Customer's annual I 's annual Local Service Charges equal ****, Cus	Local Service Char	ges equal ****, Cu	stomer shall receive a lump
	Annual Local Service Usage	Incremental Credit			
	****	***			
	***	****			
	***	***			
	ryland Intrastate Rates.  In lieu of any other rates or disconfixed postalized rates based on c	ounts, for intrastate outbound voice service (Opti all origination/termination type:	on ****) within N	Iaryland, Customer	shall receive the following
	ORIGINATION		LOCA	TERMINATION TERMIN	
	LOCAL		****	****	****
	DEDICATED		****	****	****
	SWITCHED		****	****	***
6.2	In lieu of any other rates or disco fixed postalized rates based on c	ounts, for intrastate inbound voice service (Optical) termination type:	n ****) within Ma	aryland, Customer s	shall receive the following
	ORIGINATION		LOCAL	TERMINATIO DEDICATED	
	LOCAL		****	****	****
	SWITCHED		***	****	***
	Confidential Treatment has been rees and Exchange Commission.	equested for the redacted portions. The confiden	tial redacted portic	ons have been filed	separately with the
	Confidential Treatment has been rees and Exchange Commission.	equested for the redacted portions. The confiden	tial redacted portic	ons have been filed	separately with the

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#### **SCHEDULE TWO**

#### UNITED STATES ENHANCED SERVICES

1. <u>Enhanced Service(s)</u>. The term "Enhanced Service(s)" means only those *non-tariffed and non-regulated* services provided by the Company to Customer pursuant to this Schedule Two. Attachment 2-1, attached hereto and incorporated by reference, contains additional rates, discounts and certain other provisions applicable to the Enhanced Services provided to Customer pursuant to this Schedule Two. To the extent that the terms and conditions of Attachment 2-1 are inconsistent with the terms and conditions of this Schedule Two, Attachment 2-1 governs with respect to the corresponding Enhanced Service.

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\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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### ATTACHMENT 2-1 WorldCom Audio-On-Demand

#### 1. Audio-on-Demand Service

Audio-on-Demand Service offers the capability to allow access to a menu of up to twenty (20) stored audio conferences via touch-tone phone. Customer can either administer the application directly or request assistance from the Company to manage the application. Audio-on-Demand Service options include voice response and customized greetings.

#### 2. Rates and Charges

- A. <u>Pricing Structure</u>: The pricing structure for WorldCom Audio-On-Demand consists of the following elements: SET-UP FEES, MAINTENANCE FEES, TOLL-FREE NUMBER USAGE CHARGES, TOLL NUMBER USAGE CHARGES, VOICE RESPONSE TRANSCRIPTION FEES, VOICE RESPONSE ACTIVATION FEES, VOICE RESPONSE RETRIEVAL FEES, VOICE RESPONSE TAPE FEES, and VOICE TALENT FEES. All pricing elements shall receive the Company's then-current standard list rates, as may be changed from time to time. Except as specifically stated herein, the current standard list pricing is as follows:
  - (i) SET-UP FEES: Customer will be charged the standard list price, currently \*\*\*\*, for the one-time set-up fees associated with WorldCom Audio-On-Demand service.
  - (ii) MAINTENANCE FEES: Customer will be charged the standard list price, currently \*\*\*\*, during each Monthly Period of the Term for the Maintenance Fees associated with WorldCom Audio-On-Demand service.
  - (iii) TOLL-FREE NUMBER USAGE CHARGES: Customer will be charged \*\*\*\* per participant for Toll-Free Number Usage charges during each Monthly Period of the Term.
  - (iv) TOLL NUMBER USAGE CHARGES: Customer will be charged \*\*\*\* per participant for Toll Number Usage charges during each Monthly Period of the Term.
  - (v) VOICE RESPONSE TRANSCRIPTION FEES: Customer will be charged the standard list price, currently \*\*\*\* plus an administrative access fee\* per transcription, for Voice Response Transcription fees. (\* \*\*\*\*charge for downloading the information for Voice Response Reporting.)
  - (vi) VOICE RESPONSE ACTIVATION FEES: Customer will be charged the standard list price, currently \*\*\*\* per activation, for Voice Response Activation Fees.
  - (vii) VOICE RESPONSE RETRIEVAL FEES: Customer will be charged the standard list price for Voice Response Retrieval fees, which is currently \*\*\*\* per person limited to \*\*\*\* prompts.
  - (viii) VOICE RESPONSE TAPE FEES: Customer will be charged the standard list price, currently \*\*\*\* per tape used, for Voice Response Tape fees.
  - (ix) VOICE TALENT FEES: Customer will be charged the standard list price, currently \*\*\*\* for every \*\*\*\* per recorded voice, for Voice Talent fees.

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<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

#### ATTACHMENT 2-2 WorldCom Instant Replay PLUS

#### 1. Instant Replay PLUS<sup>SM</sup> Service

Instant Replay PLUS<sup>SM</sup> is a conferencing application that combines Integrated Voice Response, Voice Messaging and Fax back capabilities. Callers may access a recording of a specific audio conference either by toll-free access or toll access. Recorded prompts give a caller various options, including entering a fax number to receive an agenda or other information by fax, listening to a recording of the audio conference, retrieving a specific "Hot Topic" by recorded message or fax while listening to the audio conference (in which case the caller will temporarily exit out of the recording of the audio conference and return after retrieving the Hot Topic), and leaving detailed messages at the end of the caller's call. In addition, a caller may pause or rewind the recording. Instant Replay PLUS<sup>SM</sup> allows Customer to select up to nine (9) Hot Topics. If a Hot Topic is used as a recorded message, there is a \*\*\*\* time limit per Hot Topic. Customer may choose toll-free access, toll access or both.

#### 2. Rates and Charges

- A. <u>Pricing Structure</u>: The pricing structure for WorldCom Instant Replay PLUS consists of the following elements: SET-UP FEES, MAINTENANCE FEES, TOLL-FREE NUMBER USAGE CHARGES, TOLL NUMBER USAGE CHARGES, VOICE RESPONSE TRANSCRIPTION FEE, VOICE RESPONSE ACTIVATION FEES, VOICE RESPONSE RETRIEVAL FEES, VOICE RESPONSE TAPE FEES, DOMESTIC FACSIMILE FEES, and INTERNATIONAL FACSIMILE FEES. All pricing elements shall receive the Company's then-current standard list rates, as may be changed from time to time. Except as specifically stated herein, the current standard list pricing is as follows:
  - (i) SET-UP FEES: Customer will be charged the standard list price, currently \*\*\*\* per service, for the one-time set-up fees associated with WorldCom Instant Replay PLUS<sup>SM</sup>.
  - (ii) MAINTENANCE FEES: WorldCom will waive the standard list price during each Monthly Period of the Term for the Maintenance Fees associated with WorldCom Instant Replay PLUS<sup>SM</sup>.
  - (iii) TOLL-FREE NUMBER USAGE CHARGES: Customer will be charged \*\*\*\* per minute per participant for Toll-Free Number Usage charges during each Monthly Period of the Term.
  - (iv) TOLL NUMBER USAGE CHARGES: Customer will be charged \*\*\*\* per minute per participant for Toll Number Usage charges during each Monthly Period of the Term.
  - (v) VOICE RESPONSE TRANSCRIPTION FEES: Customer will be charged the standard list price, currently \*\*\*\* plus an administrative access fee\* per transcription, for Voice Response Transcription fees. (\* \*\*\*\* charge for downloading the information for Voice Response Reporting.)
  - (vi) VOICE RESPONSE ACTIVATION FEES: Customer will be charged the standard list price, currently \*\*\*\* per activation, for Voice Response Activation Fees.
  - (vii) VOICE RESPONSE RETRIEVAL FEES: Customer will be charged the standard list price for Voice Response Retrieval fees, which is currently \*\*\*\* per person limited to \*\*\*\* prompts.
  - (viii) VOICE RESPONSE TAPE FEES: Customer will be charged the standard list price for Voice Response Tape Fees, which is currently \*\*\*\* per tape used.
  - (ix) DOMESTIC FACSIMILE FEES: Customer will be charged \*\*\*\* per page for Domestic Facsimile Fees associated with WorldCom Instant Replay PLUS<sup>SM</sup>.
  - (x) INTERNATIONAL FACSIMILE FEES: Customer will be charged the then-current standard list price, which varies by where the usage originates from and/or terminates to, for international service.
  - (xi) INSTANT REPLAY PLUS INDEX SELECT SET-UP FEE: Customer will be charged \*\*\*\* per service\* for the set-up fees associated with Instant Replay Plus Index Select.
  - (xii) INSTANT REPLAY PLUS PRE OR POST-SURVEY SET-UP FEE: Customer will be charged \*\*\*\* per service\* for the set-up fees Instant Replay Plus Pre or Post-Survey.
  - (xiii) INSTANT REPLAY PLUS PRE AND POST SURVERY SET-UP FEE: Customer will be charged \*\*\*\* per service\* for the set-up fees associate with Instant Replay Plus Pre and Post Survey.

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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<sup>\*</sup>Per IVR access number or Multipoint Fax mailbox set up.

#### 1. **Service Description**

RSVP Service is an integrated service offering that allows callers to leave either voice and/or fax messages on a single customer message repository. RSVP Service integrates voice, fax, and data communications into a single number for message receipt and retrieval. Callers can reach an RSVP Service via a dedicated toll-free number or through a toll access number defined by the selected area.

#### 2. Rates and Charges

- A. <u>Pricing Structure</u>: The pricing structure for WorldCom RSVP consists of the following elements: SET-UP FEES, MAINTENANCE FEES, TOLL-FREE NUMBER USAGE CHARGES, TOLL NUMBER USAGE CHARGES, VOICE RESPONSE TRANSCRIPTION FEES, VOICE RESPONSE RETRIEVAL FEES, VOICE RESPONSE TAPE FEES, VOICE TALENT FEES, PHONE OR PAGE MESSAGE NOTIFICATION RATES, DOMESTIC FACSIMILE FEES, and INTERNATIONAL FACSIMILE FES. All pricing elements shall receive the Company's then-current standard list rates, as may be changed from time to time. Except as specifically stated herein, the current standard list pricing is as follows:
  - (i) SET-UP FEES: Customer will be charged the standard list price, currently \*\*\*\*, for the one-time set-up fees associated with RSVP service.
  - (ii) MAINTENANCE FEES: The Company will waive the standard list price during each Monthly Period of the Term for the Maintenance Fees associated with RVSP.
  - (iii) TOLL-FREE NUMBER USAGE CHARGES: Customer will be charged \*\*\*\* per minute per participant for Toll-Free Number Usage charges during each Monthly Period of the Term.
  - (iv) TOLL NUMBER USAGE CHARGES: Customer will be charged \*\*\*\* per minute per participant for Toll Number Usage charges during each Monthly Period of the Term.
  - (v) VOICE RESPONSE TRANSCRIPTION FEES: Customer will be charged the standard list price, currently \*\*\*\* plus an administrative access fee\* per transcription, for Voice Response Transcription fees. (\* \*\*\*\* per minute charge for downloading the information for Voice Response Reporting.)
  - (vi) VOICE RESPONSE RETRIEVAL FEES: Customer will be charged the standard list price for Voice Response Retrieval fees, which is currently \*\*\*\* per person limited to \*\*\*\* prompts.
  - (vii) VOICE RESPONSE TAPE FEES: Customer will be charged the standard list price, currently \*\*\*\* per tape used, for Voice Response Tape fees.
  - (viii) VOICE TALENT FEES: Customer will be charged the standard list price, currently \*\*\*\* for every \*\*\*\* minutes per recorded voice, for Voice Talent fees.
  - (ix) PHONE OR PAGE MESSAGE NOTIFICATION RATES: Customer will be charged the standard list price, currently \*\*\*\* per notification, for phone or page message notification fees.
  - (x) DOMESTIC FACSIMILE FEES: Customer will be charged \*\*\*\* per page for Domestic Facsimile Fees associated with RSVP.
  - (xi) INTERNATIONAL FACSIMILE FEES: Customer will be charged the then-current standard list price, which varies by where the usage originates from and/or terminates to, for international facsimile fees associated with RSVP service.

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### ATTACHMENT 2-4 WorldCom Multipoint Fax

1. **Multipoint Fax Service Description.** Multipoint Fax provides simultaneous fax document distribution to multiple fax machines or personal computers. In order to make use of the Multipoint Fax Service, Customer must provide the Company with fax distribution lists via e-mail, fax, mail, diskette, or modem. Under Standard Multipoint Fax Service, WorldCom will make up to four (4) attempts to send a fax to each destination on a fax distribution list. After the fax has been successfully delivered to each destination on the list, or after four (4) attempts have been made to deliver the fax to those destinations to which it could not be successfully delivered, Customer will be faxed a Non-Delivery Detail Report or All-Attempt Delivery Detail Report (as specified by the Customer at the time service is established). The Report will show, by destination, whether the transmission was successful or failed. A cover sheet is considered a page. Customer does not pay for any transmitted pages that were not delivered successfully.

The Company also offers the Administrative Software Option, which will provide Customer with all of the features of Standard Multipoint Fax Service, while also providing Customer with the capability to upload distribution lists and initiate a fax distribution from its own PC with fax software. In order to take advantage of the Administrative Software Option, Customer must license the Multipoint Fax administrative software, which must be returned to the Company upon expiration or termination of this Attachment 2-4. If Customer subscribes for the Administrative Software Option, Customer will be permitted to choose: (i) how many attempts it wants the Multipoint Fax Service to make with respect to each destination, (ii) the use of Text Merge, which provides Customer with a

choice of the type and positioning of information on the page (up to five fields), (iii) a cover sheet, and (iv) the delivery report received (Non-Delivery Detail Report which only shows failed deliveries or the All-Attempt Delivery Detail Report, which shows successful and failed deliveries).

**2. Rates and Charges.** Customer shall be charged the then-current Company standard list rates (as may be changed from time to time) for all features associated with Multipoint Fax. Customer will be charged \*\*\*\* per page for domestic fax processing fee. Additionally, the current standard list pricing is as follows:

Description of Fee	Rates and Charges
Set-Up Fees:	**** per Service*
Maintenance Fees:	***
Multipoint Fax Administrative Software License:	***
Fax Processing Fee (International):	***
*Per Multipoint Fax mailbox set up.	
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\*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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### ATTACHMENT 2-5 WORLDCOM CONFERENCE WEBCAST SERVICE

- 1. **Definitions.** 
  - 1.1 "Content" refers to the information, materials, copyrights, trademarks, data, images, and any other intellectual property disseminated via the WorldCom Conference Webcast Service. Customer will load the Content through a web-based interface or with the Company's assistance.
  - 1.2 "Event(s)" shall mean either a live or recorded audio or video one-way conference or an interactive videoconference using audio and video streaming services, which provide for the ability to take an encoded stream and access it from a web site so that one or more Participants can view the live or recorded Event via an Internet browser.
  - 1.3 "Host" refers to the Customer's single point of contact for all issues relating to the Content. The Host is the main coordinator of the Event and the person who makes reservations for the Event.
  - 1.4 "Maximum Simultaneous Streams" (MSS) refers to the maximum number of Participants who can view an Event, either live or recorded, at the same time.
  - 1.5 "Meeting Manager" is the Company representative who helps the Host and Presenter coordinate the Event.
  - 1.6 "On-Demand Content" refers to Content that is stored and can be viewed by Participants on demand.
  - 1.7 "Participants" refer to those individuals accessing and viewing a Customer's Event via the WorldCom Conference Webcast Service.
  - 1.8 "Presenter" is the person under whose name the Event has been reserved. The Presenter may also be the Host of the Event.
- 2. **Service Provision.** The WorldCom Conference Webcast Service (hereinafter referred to as the "Webcast Service") is not offered pursuant to a tariff, but shall be provided pursuant to the terms and conditions of this Attachment and applicable provisions in the Agreement. If at any time during the term of this Attachment, the Company tariffs any non-tariffed portion of the Webcast Service provided to Customer ("Newly Tariffed Service"), Customer agrees that such tariff shall govern with respect to the Newly Tariffed Service. The Newly Tariffed Service shall continue to be provided to Customer at the same rates, charges, discounts, term commitment, and volume commitment, if any, as set forth herein.
- 3. **Service Description.** The Webcast Service refers to those audio and video streaming services and applications offered by the Company, which provide for the ability to digitally encode Content taken directly from an audioconferencing or videoconferencing bridge and make the Content available for Participants to view the live or recorded Event via an Internet browser. *Video streaming services are not currently available*.
- 4. **Limits on Use.** The Webcast Service is only provided to Customer in conjunction with an operator attended audioconference call (Standard or Premier) or Premier level videoconference call service of WorldCom Conferencing Services. Resale to or use by another organization is prohibited. The Company may suspend the Webcast Service or terminate this Attachment effective upon notice for violation of the terms and conditions of this Section.
- 5. **Term and Usage.** 
  - 5.1 Term: Customer's usage of the Webcast Service shall be co-terminous with the term of the Agreement. Installation of the Webcast Service may begin upon Customer's signature.
  - 5.2 Usage: Customer's usage of the Webcast Service (after application of applicable discounts) will contribute to Customer's Monthly Minimum.

6.	<b>Rates and Charges.</b> Except as provided herein, the rates and discounts, if any, contained herein will apply through the Term of this Attachment to
	the service packages (collectively referred to as the "Service Packages") set forth below in this Section 6. In addition to the charges set forth in this
	Section 6 for the Service Packages, Customer must pay the applicable charges for the Company Videoconferencing and Audioconferencing Services
	associated with Customer's use of the Webcast Service. The pricing set forth in this Section 6 applies to all audio and video Events. An audio Event
	may not exceed eight (8) hours, and a video Event may not exceed five and one-half (5.5) hours.

6.1 <u>Conference Webcast Audio Streaming Service Package</u>

Participants	Event Price
****	****
****	***
****	***
***	****
***	****
****	****
****	****

\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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6.2 Conference Webcast Video Streaming Service Package	6.2	Conference	Webcast	Video	Streaming	Service	Package'
--	-----	------------	---------	-------	-----------	---------	----------

MSS Participants	Event Price
Up to ****	***

<sup>\*</sup>This Service Package not available at this time.

6.3 <u>Conference Webcast Video Streaming Plus Service Package\*</u>

MSS	
Participants	Event Price
Up to 500	\$2,600

<sup>\*</sup>This Service Package not available at this time.

#### 6.4 Additional Features

Audio Replay \*\*\*\*

Video Replay for up to \*\*\*\* is included as part of the Conference Webcast Video Streaming and Conference Webcast Video Streaming Plus Service Packages.

Authenticated List Security Feature \*\*\*\*

- 7. **Maximum Number of Participants/Maximum Simultaneous Streams (MSS).** (a) The Maximum Number of Participants for all Audio Service Packages is \*\*\*\*. (b) The Maximum Simultaneous Streams for all Video Service Packages is \*\*\*\*.
- 8. **Reservations**. Customer must make reservations for an Audio Streaming event at least one hour prior to the time that the Event is scheduled to begin. Customer must make reservations for Video Streaming or Video Streaming Plus Events at least \*\*\*\* prior to the time that the Event is scheduled to begin.
- 9. **Streaming Rates.** 
  - 9.1 <u>Conference Webcast Video and Audio Streaming Service Packages</u>. With respect to the Conference Webcast Video Streaming and Video Streaming Plus Service Packages, Customer may select one of the following streaming rates: \*\*\*\* for each live and replay event. With respect to the Conference Webcast Audio Streaming Packages, the customer must use an \*\*\*\*stream rate.
- 10. **File Formats.** All Video Streaming and Video Streaming Plus Service Packages will include \*\*\*\* media format. Customer must choose between Windows Media or Real Player format at the time it makes its reservation for an Event. All Audio Streaming Service Packages will include two media formats. Customer has the option of using both Windows Media or Real Player format at the time of the Event.
- 11. **On-Demand Storage and Playback Services**. All Service Packages will include storage of On-Demand Content in the stream formats and speeds specified for each Service Package for \*\*\*\* from the date on which the Event is concluded. Upon the expiration of the \*\*\*\* storage period, all On-Demand Content will be deleted and no longer accessible to or viewable by Customer. The Company will not be responsible or liable for such storage and/or deletion of any Content, and Customer understands and agrees that (1) such storage is provided for its occasional convenience only, (2) Customer shall not rely on such storage as a means to preserve Content, and (3) if Customer desires to preserve such Content it must do so via its own resources, via third parties, or under a separate agreement with the Company.

# 12. **Reporting.**

- 12. <u>Conference Webcast Audio Streaming Service Package</u>. The Audio Streaming Service Package includes post-Event reporting, which provides (i) the total number of participants, (ii) date of Event, and (iii) a list of the Event Participants' first and last names, company/organization names and e-mail addresses.
- 12.2 <u>Conference Webcast Video Streaming Service Package</u>. The Video Streaming Service Package includes post-Event reporting, which provides (i) the number of live maximum simultaneous streams, (ii) the number of unique views during a live Event, (iii) the On-Demand MBs transferred and (iv) the number of individual viewers of the On-Demand Content.
- 12.3 Conference Webcast Video Streaming Plus Service Package. The Video Streaming Plus Service Package includes post-Event reporting, which provides (i) the number of maximum simultaneous streams, (ii) the number of individual viewers during a live Event, (iii) the On-Demand MBs transferred and (iv) the number of unique viewers of the On-Demand Content. The reporting for the Video Streaming Plus Service Package also includes a list of the Event Participants' first and last names, company/organization names and email addresses as well as a summary of all Participants' questions and answers and a summary of each Participant's questions and answers presented during the Event and the results of any polling.
- 13. **Training Session**. The Video Streaming Plus Service Packages includes one training session in which a new Host or Presenter of an Event is provided basic instruction on how to use the Webcast Service. The amount and nature of the instruction is within the Company's sole discretion
- 14. **Live Event Support.** All Service Packages include basic live Event support for purposes of initiating dial outs or pushing slides at the **Presenter's** request.
- 15. **Backup Attended Audio Conference Call.** For backup purposes only, in the event that there are technical difficulties with a **videoconference** call, all Service Packages include an option for one attended, listen only audio conference call. This attended audio conference call will be billed and charged separately from the charges for the Service Packages. This backup attended audio conference call will be an additional cost charged at the rates set forth in the Agreement for WorldCom Audio conferencing Services. The Customer must select this option at the time it makes its reservation.
- 16. **Standard Security Feature.** All Services Packages include a standard security feature (the "Standard Security Feature"). Under the **Standard** Security Feature, a conference identification number ("Conference ID") is assigned to each Event, which must be entered by each Participant in order to access and view the Event. Events containing the Standard Security Feature only are sometimes referred to as "public events".

# 17. Password Protected Feature and Authenticated List Security Feature.

- 17.1 <u>Password Protected Feature</u>. In addition to the Standard Security Feature, Customer may choose to have its Event password protected at no additional cost (the "Password Protected Feature"). Under the Password Protected Feature, one password is assigned to an Event so that each Participant enters the same password to access and view the Event. The Password Protected Feature is available with all Service Packages. Events containing the Password Protected Feature are sometimes referred to as "Private Events".
- 17.2 <u>Authenticated List Security Feature</u>. In addition to the Standard Security Feature, Customers using Video Streaming or Video Streaming Plus Service Packages may choose the authenticated list security feature (the "Authenticated List Security Feature") for an additional charge, as set forth in Section 6.4. Under the Authenticated List Security Feature, a different password is assigned to each Participant so that each Participant must enter her/his individual password to access and view the Event. The Authenticated List Security Feature is available with all Service Packages.
- 18. **Presentation Slides.** The Conference Webcast Video Streaming Plus Service Package provide for the synching of presentation slides **with** the video streaming. Customer may request operator assistance for presentation slide push.
- 19. **Web Tours.** The Conference Webcast Video Streaming Plus Service Package includes web tours, which take Participants to various web sites.
- 20. **Interactive Question and Answer Sessions and Polling of Participants.** Conference Webcast Video Streaming Plus Service Package includes interactive answer and question sessions and polling of Participants.

# 21. Billing for Cancelled Events.

- 21.1 Customer must give the Company notice of a Video Streaming or Video Streaming Plus Event cancellation at least \*\*\*\* prior to the time that the Event is scheduled to begin. If Customer gives less than \*\*\*\* notice, Customer will incur a cancellation charge equal to \*\*\*\* of the full service charge for the Event. If notice of a Video Event cancellation is never given to the Company prior to the scheduled Event start time, Customer will incur a cancellation charge equal to \*\*\*\* of the full service charge for the Event.
- 21.2 Customer must give WorldCom notice of an Audio Streaming Event cancellation at least \*\*\*\* prior to the time that the Event is scheduled to begin.

<sup>\*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

- 22. **Expedited Events.** An expedited event ("Expedited Event") is any Event, which is provided pursuant to a Conference Webcast Audio, **Video** or Video Streaming Plus Service Package. The scheduling or change of an Expedited Event must be made at least \*\*\*\* before the commencement of an Audio Streaming, Video Streaming or Video Streaming Plus Event. No scheduling or changes will be allowed with less than this \*\*\*\* notice.
- 23. **Technical** Support.
  - 23.1 The Conference Webcast Technical Support Help Desk will be available by telephone Monday through Friday, not including holidays, from 7 a.m. to 7 p.m. U.S. Central Time to answer a Host's questions.
  - 23.2 Immediately after each Participant enters the Conference ID and/or his or her individual password to access and view an Event, an optional system test is made available which performs basic tests to determine if the Participant has the necessary facilities to access and view the Event. If a Participant does not have the necessary facilities to access and view the Event, the Participant will be advised of the appropriate facilities, which he or she must obtain in order to access and view the Event. However, the Company will not be liable or responsible for a Participant's inability to access or view the Event or for providing the necessary facilities.
- 24. [Reserved]
- 25. **Customer Obligations.** In addition to the other obligations of Customer contained in this Attachment and the Agreement, Customer shall be responsible for the following obligations with respect to the Webcast Service.
  - 25.1 Customer is responsible for determining the amount of bandwidth it will need on its internal network to support an Event. The Company shall not be responsible for any type of negative impact or consequence that an Event may have on Customer's internal network.
  - 25.2 Customer is responsible for insuring the legality of any and all Content disseminated via the Webcast Service. The Company shall not be responsible for accessing and insuring the legality of such Content. At all times, Customer shall be regarded as the owner of the Content for purposes of this Attachment and the Agreement. Customer shall remain solely liable for any and all claims arising out of or relating to the use and/or dissemination of the Content.
  - 25.3 <u>Usage Restrictions</u>. Customer agrees that it will not, in any way use the Webcast Service in any manner which would (1) violate any United States, state, local or other applicable law, regulation, rule or order of any applicable regulatory authority or court of competent jurisdiction, (2) infringe or constitute the unauthorized use of any patent right, copyright, trademark, service mark, trade name or other intellectual property right of any third party, (3) constitute, be based on or involve the misappropriation of any trade secret or other intellectual property right of any third party, (4) constitute, be based on or involve the misappropriation or violation of any privacy and/or publicity right of a third party or (5) constitute or involve any defamatory, threatening or obscene purpose or be in violation of any U.S. law or applicable community standard.
  - 25.4 Customer is responsible for ensuring that each Participant and Host have the necessary facilities for inter-connections with the Company's network or otherwise for use in conjunction with the Webcast Service. The Company has the right to specify to the Customer, Host and/or each Participant what those facilities might be. Customer is responsible for ensuring that its facilities as well as the Participants' and Hosts' facilities are compatible with the Company's requirements and that they continue to be compatible with subsequent revision levels of the Company-provided equipment, software and services. The Company is not responsible for the availability, capacity and/or condition of any facilities not provided by the Company.
  - 25.5 [Reserved]
  - 25.6 [Reserved]
  - 25.7 <u>Customer's Web Site</u>. Customer is responsible to provide and maintain Customer's web site associated with the Webcast Service in compliance with the Company's integration and interoperability requirements specific to Customer, as provided by the Company to Customer from time to time. Material failures to comply with such requirements shall constitute a material breach of this Attachment and the Agreement. Customer acknowledges and agrees that the Company shall not be responsible for any outages, degradation in service, errors, or any other problem with the Webcast Service, actual or perceived, to the extent they result from or are exacerbated by problems, performance issues, delays, failures by Customer to comply with the Company's integration and interoperability requirements and guidance, and/or errors associated with Customer's web site associated with the Webcast Service.
  - 25.8 Customer is solely responsible for obtaining the consents and releases of any Host, Customer employee or third party to be audio taped and/or videotaped for Event purposes and for providing the Company written evidence of the consents and releases.
- 26. **Termination.** In addition to its rights to terminate contained in the Agreement, the Company may terminate the Webcast Service (or the applicable portion thereof) immediately upon notice to Customer if (a) WorldCom dissolves, discontinues or terminates its business operations to which this Attachment pertains; (b) Customer fails to perform a material obligation under this Attachment; (d) the Company

<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

Webcast Service in such a manner which violates any of the usage restrictions set forth in Section 25.3; (f) Customer is in breach of any representation or warranty under this Attachment; (g) the Company may terminate the Webcast Service for Cause; and/or (h) the Agreement is terminated.

- 27. **Disclaimer of Certain Damages.** NOTWITHSTANDING ANYTHING TO THE CONTRARY IN THE AGREEMENT AND/OR IN THIS ATTACHMENT, NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR ANY INDIRECT, CONSEQUENTIAL, EXEMPLARY, SPECIAL, INCIDENTAL, STATUTORY OR PUNITIVE DAMAGES OF ANY CHARACTER, INCLUDING WITHOUT LIMITATION, LOSS OF USE OR LOST BUSINESS, REVENUE, PROSPECTIVE ECONOMIC ADVANTAGE PROFITS, OR GOODWILL, ARISING IN CONNECTION WITH THIS ATTACHMENT, THE WEBCAST SERVICE, RELATED PRODUCTS, DOCUMENTATION AND/OR THE INTENDED USE THEREOF, UNDER ANY THEORY OF TORT, CONTRACT, WARRANTY, STRICT LIABILITY OR NEGLIGENCE, EVEN IF SUCH DAMAGES ARE FORESEEABLE AND/OR THE PARTY HAS BEEN ADVISED, KNEW OR SHOULD HAVE KNOWN OF THE POSSIBILITY OF SUCH DAMAGES. EACH PARTY HEREBY RELEASES AND WAIVES ANY CLAIMS AGAINST THE OTHER PARTY REGARDING SUCH DAMAGES.
- 28. [Reserved]
- 29. [Reserved]
- 30. [Reserved]
- 31. Intellectual Property Rights and Indemnities.
  - 31.1 Customer represents and warrants that: (i) it owns or has obtained the necessary rights to license and/or the required approvals for use of all Content; (ii) the Content that is transmitted by Customer in connection with the Webcast Service will not infringe or violate any trademark, copyright, moral right, privacy right, publicity right, intellectual property right or proprietary right of any third party anywhere in the world; (iii) Customer will neither do nor approve any act or use of the Content inconsistent herewith; and (iv) Customer is in compliance with, and shall remain in compliance with, all federal, state and local license, permit or authorization requirements, and all laws and regulations, and will comply with all reasonable requests by the Company to evidence such authority.
  - 31.2 Except as expressly provided in this Attachment, nothing in this Attachment shall be deemed to grant a party a license, sublicense, intellectual property interest, proprietary right, or other interest in the other party's intellectual property and proprietary rights. Customer shall not (i) use any servicemark or trademark of the Company or any third party of which the Company is a licensee; or (ii) refer to the Company in connection with any product, equipment, offering, advertising promotion, press release, speech, marketing brochures or similar materials, other information releases or publication of Customer or a third party on behalf of or with the authorization of Customer, without WorldCom's prior written approval. Customer agrees that: (i) any permitted use of the Company's service marks or trademarks is for the exclusive benefit of the Company; (ii) all good will resulting from use of such servicemarks or trademarks vests solely in the Company; and (iii) Customer will neither have nor make any claim in or to such servicemarks or trademarks.
  - 31.3 The terms of this Article 31 shall survive the expiration or termination of this Agreement
  - 31.4 Customer agrees to defend, at its own expense, and indemnify and hold harmless the Company and its Affiliates and their respective independent/sub contractors (collectively the "Company Indemnitees"), from and against any claims, suits, damages and expenses asserted against or incurred by any of the Company Indemnitees arising out of or relating to: (i) the violation, misuse or misappropriation by Customer, users of the Webcast Services, or Customer's customers, of the trademarks, copyrights, moral rights, trade secrets, or other proprietary rights or intellectual property rights of MCI, Company, or a third party (other than a claim based on an assertion by a third party that Company does not own an Company trademark or servicemark licensed to Customer pursuant to this Attachment, if any); (ii) false or misleading advertising claims made by Customer, (iii) the actual or alleged violation of the privacy rights and/or publicity rights of a Participant, (iv) the actual or alleged violation of the privacy rights and/or publicity rights of a Host and/or any third party audio taped and/or videotaped for Event purposes, (v) the audio taping and/or videotaping of a Host, Customer's employee(s), or any other third party for Event purposes, and (vi) the violation of local, state or federal law by Customer. Notwithstanding any other provision of this Attachment and/or the Agreement, Customer shall pay all damages, settlements, expenses and costs, including costs of investigation, court costs and reasonable attorneys' fees and costs (including allocable costs of in-house counsel) incurred by Company Indemnitees as set forth in this Section, including, without limitation, reasonable attorneys' fees and costs (including allocable costs of in-house counsel) incurred in enforcing this Attachment and the Agreement.
- Acceptable Use Policy. All use of the Company network and the Webcast Service must comply with the then-current version of the Company Acceptable Use Policy ("Policy") which is made a part of this Attachment and is available at www.mci.com/terms. The Company reserves the right to amend the Policy from time to time, effective upon posting to a Web Site, or other notice to Customer. Customer agrees to indemnify and hold harmless Company from any losses, damages, costs or expenses resulting from any third party

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claim or allegation arising out of or relating to use of the service, including any claim which, if true, would constitute a violation of the Policy.

- 33. **Independent/Sub Contractors.** Company or its independent/sub contractors may perform some or all of the duties and/or obligations hereunder.
- 34. **Miscellaneous:** 
  - 34.1 <u>Elimination or Modification of Services</u>. Company reserves the right to eliminate the Webcast Service and/or modify charges for the Webcast Service upon thirty (30) days prior notice to Customer, which notice will state the effective date for the adjustments to the charges, if any. In the event Company notifies Customer of the elimination of a service offering and/or an increase in service charges, Customer may terminate

<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

such affected service without incurring a cancellation or early termination charge as long as Customer notifies Company, in writing at least \*\*\*\* prior to the effective date of such elimination of service or increase in charges.

34.2 Survival. Articles 11, 27 and 31, and Sections 25.1, 25.2, 25.3, 32, and 34.2 shall survive the termination or expiration of this Agreement.

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# SCHEDULE THREE UNITED STATES REGULATED NON-TARIFFED SERVICES

- 1. <u>Regulated, Non-Tariffed Service(s)</u>. The term "Regulated Non-Tariffed Service(s)" means only those services provided by Company to Customer pursuant to this Schedule Three and the Guide. Attachment 3-1, attached hereto and incorporated by reference, contains additional rates, discounts and certain other provisions applicable to the Regulated Non-Tariffed Services provided to Customer hereunder. This Schedule Three is a "Specialized Customer Arrangement" as defined in the Guide.
- 2. <u>Qualifying Conditions</u>. In order to qualify for the rates set forth herein, Customer represents to Company that as of the Commencement Date Customer satisfies each of the representations set forth below. Company acknowledges the accuracy of these representations.
  - (a) Customer and its Affiliates have spent at least \*\*\*\* over the previous \*\*\*\* in voice services with Company;
  - (b) Customer and its Affiliates spent at least \*\*\*\* with Company during the last \*\*\*\* for all services;

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# **ATTACHMENT 3-1**

1. Rates and Discounts for the Services. Customer will pay the below rates and receive the below discounts, if any, for the Services specified below. References in this Attachment 3-1 to standard rates and/or discounts refer to the corresponding standard MCI On-Net Service rates and/or discounts set forth in the Guide, as Company may amend from time to time. All references to "interstate" contained herein shall refer to domestic Regulated Non-Tariffed Services only. Reference to Term Plan means the Option RR Term Plan as further described in the Guide.

# 1.1 International Outbound Service (Option RR/Feature Option 3A).

COUNTRY

**1.1.1** Postalized Rates for International Outbound Service (Option RR/Feature Option \*3A):

COUNTRY	<u></u>	ATE PER MINUTE	
	ТҮР	E OF TERMINATION	
	Local	Dedicated	Switched
Australia	***	****	****
Belgium	****	***	****
Brazil	***	***	****
Canada	****	****	****
France	***	***	****
Germany	****	***	****
Hong Kong	****	***	****
India	****	***	****
Singapore	***	***	****
United Kingdom	***	****	****

DATE DED MINITE

These Postalized Rates will not fluctuate with changes in the Guide.

For calls to countries other than those specified in Section 1.1.1 above, Customer will pay standard International Outbound (Option RR/Feature Option 3A) rates less \*\*\*\* (\*\*\*\*).

# 1.2 International Inbound Service (Option RR/Feature Option 3B).

Customer will pay standard international inbound rates less a \*\*\*\* discount.

# 1.3 International Dial-Out Videoconferencing (Option G).

**1.3.1** For International Dial-Out Videoconferencing Services (Option G), in lieu of any other discounts (standard or otherwise), Customer will pay the following fixed transport per minute rates (per\*\*\*\*) per site, based on the Service Regions set forth in Attachment 3-2 (attached hereto and incorporate by reference), for those countries (where service is available and except for those countries listed in Section 1.3.2 below) listed in Attachment 3-2. Customer will be invoiced additionally for multipoint bridging charges.

	Transport per Minute
Site Location	per Site Rates per ****
Dial-Out: Service Region ****(except for the United States)	****

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Dial-Out: Service Region **** (except for the United Kingdom)	***
Dial-Out: Service Region **** (except for Australia, Hong Kong, Singapore, and	****
Japan)	
Dial-Out: Service Region ****	***

**1.3.2** For the countries listed below, in lieu of any other discounts (standard or otherwise), Customer will pay the following fixed transport per \*\*\*\* rates (per\*\*\*\*) per site for International Dial-Out Videoconferencing Services (Option G). Customer will be invoiced additionally for multipoint bridging charges.

Site Location	Transport per Minute per Site Rates per ****
Australia	***
Hong Kong	***
Japan	***
Singapore	***
United Kingdom	***

- **1.4 International Dial-Out Audio Conferencing-Execunet (Option A).** For international Dial-Out Audio Conferencing Services (Option A) and in lieu of any other discounts (standard or otherwise), Customer will pay standard Execunet rates less a fixed \*\*\*\*.
- **1.5 International Frame Relay Service (US Originations/Option 1 and 2).** For international Frame Relay Service (Option 1 and 2) originating in the United States and terminating outside the United States, Customer will receive a fixed \*\*\*\*. The discount will be applied to Customer's recurring port and PVC charges only (i.e., excluding charges for any non-Regulated service elements, access charges, access coordination charges, network management charges, CPE, and taxes and tax-related surcharges).
- 1.6 Interstate Outbound Voice Service, including interstate Card Service (Option RR/Feature 3A).

Postalized Rates for Interstate Outbound Voice Service (Option RR/Feature Option 3A):

ORIGINATION		TERMINATION			
·	LOCAL	LOCAL DEDICATED SWITCHER			
LOCAL	***	****	****		
DEDICATED	***	***	****		
SWITCHED	***	***	****		

These Postalized Rates will not fluctuate with changes in the Guide. For Card Service, Customer will pay the Switched/Dedicated or the Switched/Switched Postalized Rates, based on the type of termination.

1.7 Interstate Inbound Voice Service (Option RR/Feature Option 3B).

Postalized Rates for Interstate Inbound Voice Service (Option RR/Feature Option 3B):

ORIGINATION		TERMINATION			
	LOCAL	DEDICATED	SWITCHED		
LOCAL	****	****	***		
SWITCHED	***	***	***		

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These Postalized Rates will not fluctuate with changes in the Guide.

**1.8 Interstate Videoconferencing (Option G).** For interstate Videoconferencing (Option G), in lieu of standard rates and any discounts, Customer will pay the following fixed port usage charges per minute per video bridge port and the following domestic dial-out transport usage charges per minute for transport per \*\*\*\* circuit, per site for all interstate Videoconferencing calls. These Postalized Rates will not fluctuate with changes in the Guide. Customer will be responsible for all other charges associated with interstate Video Conferencing at standard rates.

Monthly	Video Port Bridging	Per **** Transport
Bridging Minutes	(Rate per Minute)	(Rate per Minute, per Site) (*)
All	****	****

- (\*) Domestic transport rates are priced per \*\*\*\*, per site and are for Dial-Out only.
- 1.9 Interstate Audio Conferencing (Option QQ). For interstate usage of audioconferencing from networkMCI Conferencing as set forth in the Guide (Option QQ) for calls that originate and terminate in the US Mainland, Alaska, Hawaii, Puerto Rico and the US Virgin Islands, Customer will be charged in lieu of standard rates and discounts the per-minute per-bridge port fixed postalized rates described herein. Each month Company will calculate Customer's Usage Charges for interstate and US-originating audio conferencing service incurred during the prior Monthly Period (the "Previous Month's Usage"). Based upon the Previous Month's Usage, Customer will receive in the then-current Monthly Period the postalized rates for the tier in which such Previous Month's Usage falls. A new rate tier for which Customer qualifies shall be applied on a prospective basis only and no retroactive credits shall be issued. For the first Monthly Period following the Services Effective Date, Customer shall receive the rates associated with the Tier 1 for the first \*\*\*\* in interstate audio conferencing Usage Charges, the Tier 2 rates for Usage Charges between \*\*\*\* calculated at Base Rates, and the Tier 3 rates for Usage Charges in excess of \*\*\*\* calculated at Base Rates. This service will be billed on Company's Millenium billing system.

#### **OLD TIERS**

Monthly Interstate Audioconferencing Revenue Tiers

Tier ****:	****	_	****	
Tier ****:	****	_	****	
Tier ****:	****	_	****	

Service Level/Access Type	Tier 1	Tier 2	Tier 3
Premier Toll Meet Me (bridging only)	****	****	****
Premier Dial Out	****	****	****
Premier Toll Free Meet Me	****	****	****
Standard Toll Meet Me (bridging only)	****	****	****
Standard Dial Out	****	****	****
Standard Toll Free Meet Me	****	***	****

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Instant Meeting Dial Out	***	****	****
Unattended Toll Meet Me (bridging only)*	***	****	****
Unattended Toll Free Meet Me*	****	****	****

<sup>\*</sup>Includes calls with Instant Meeting feature.

1.9.1 Domestic Audio Conferencing. For domestic usage of Audio Conferencing from Company Conferencing as set forth in the Guide for calls that originate and terminate in the US Mainland, Alaska, Hawaii, Puerto Rico and the US Virgin Islands, Customer will be charged in lieu of standard rates and discounts the per-minute per-bridge port fixed postalized rates described herein. MCI will bill on the Millennium billing system.

Monthly Interstate Audioconferencing Revenue Tiers

Tier ****:	****	_	****
Tier ****:	****	_	****
Tier ****:	****	_	****

Service Level/Access Type	Tier 1	Tier 2	Tier 3
****	****	****	****
***	****	****	****
***	****	****	****
***	****	****	****
***	****	****	****
***	***	****	****
***	***	****	****
***	****	****	****
***	***	****	****

1.9.2 <u>Conferencing Exclusivity.</u> During each monthly billing period of the Term commencing on the Amended and Restated Services Effective Date, Customer will use MCI exclusively for no less than \*\*\*\* of Customer's domestic audio and net conferencing services usage (based on minutes), exclusive of traffic on Customer's internal conferencing bridges, for which Customer is not contractually committed at the execution of the Amended and Restated

Agreement (the "Conferencing Exclusivity Requirement"). Upon the expiration or termination of any such existing agreements described in this Section, Customer will migrate such services to this Agreement and such services will then be subject to the Conferencing Exclusivity Requirement. For each such monthly billing period in which Customer fails to meet the Conferencing Exclusivity Requirement, MCI reserves the right to charge Customer a charge (which

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Customer hereby agrees is reasonable) of \*\*\*\*. Upon MCI's request, MCI will be permitted to audit Customer's telecommunications usage records, data and invoices (but, to the extent that any of such records, data and invoices are covered by an agreement that prohibits the disclosure of such information, only to the extent that Customer is permitted to do so under such agreements) to verify Customer's compliance with the Conferencing Exclusivity Requirement, or in the alternative, at Customer's preference, Customer will provide MCI with an officer's certificate certifying Customer's compliance with such requirements. Such records, data and invoices shall be considered Customer's "Confidential Information".

**1.10 Data Conferencing (a/k/a NET Conferencing).** In lieu of any other discounts (standard or otherwise), for Net Conferencing Service, and in lieu of the rates set forth in the Guide, Customer will pay the following fixed rates per minute: (a) \*\*\*\*for Net Conferencing (standard) and (b) \*\*\*\* for Net Conferencing Secure Socket Layer. The rates per minute set forth above shall be fixed for the Term of this Agreement. Customer will be responsible for all other charges at standard rates.

#### 1.11 Dedicated Access Service (Options1 and 2).

- **1.11.1** Customer subscribes to and will receive the \*\*\*\*Access Pricing Plan ("APP") discounts off Local Loop charges only for channelized and unchannelized T-1 access, DS-0 access, DDS access and analog access.
- **1.11.2** In lieu of the discount specified in 1.11.1 above and any other rates or discounts, Customer will receive the following fixed monthly recurring charge for local loops connected to Company dedicated leased line, Frame Relay, and ATM ports.

Circuit Type	Monthly Recurring Charge
****	****
****	***
****	***

- **1.11.3** (a) For each \*\*\*\* local access channel provisioned exclusively over Company-owned facilities (also known as type \*\*\*\* access) on or after \*\*\*\*, Customer will pay a fixed monthly recurring local access channel charge of \*\*\*\*per month in lieu of any other discounts.
  - (b) For each \*\*\*\* local access channel provisioned in NPA-NXX 203-385 on or after\*\*\*\*, Customer will pay a fixed monthly recurring local access channel charge of \*\*\*\*per month in lieu of any other discounts.
  - (c) For \*\*\*\* local access channels other than those described in 1.11.3(a) or 1.11.3(b) above, Customer will receive a fixed \*\*\*\* off of standard monthly recurring local access channel charges in lieu of any other discounts.
- **1.12 Interstate Frame Relay Service (Option RR/Service Option 1 and 2)** For domestic interstate Frame Relay Service (Option 1 and 2), Customer will receive a fixed discount of \*\*\*\*. The discount will be applied to Customer's recurring port and PVC charges only (i.e., excluding charges for any non-Regulated

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service elements, access charges, access coordination charges, network management charges, CPE, and taxes and tax-related surcharges).

- **1.13 Interstate Outbound Switched Data Service (Option RR/Feature Option 3A).** For interstate outbound Switched Data Service (Option RR/Feature Option 3A) between locations within the US Mainland or Hawaii, Customer will receive a fixed \*\*\*\*off of standard rates.
- **1.14 Interstate Inbound Switched Data Service (Option RR/Feature Option 3B).** For interstate inbound Switched Data Service (Option RR/Feature Option 3B) in multiples of \*\*\*\* between locations within the US Mainland or Hawaii, Customer will receive a fixed \*\*\*\*off of standard rates.
- 1.15 Interstate Dedicated Leased Line Service (Option 2).
  - **1.15.1** For \*\*\*\*, Customer will pay standard rates less a fixed discount based on circuit type and date of original installation, as specified below. The applicable discount applies to monthly recurring inter-office channel charges only.

For circuits installed Prior to Services Effective Date:

Service Type	Discount
****	***
****	***
***	****

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

## For circuits installed on or after the Services Effective Date:

Service Type	Discount
****	***
****	***
***	***

For \*\*\*\* circuits installed after \*\*\*\*, Customer will pay the monthly circuit charge and per mile charges appearing below in lieu of any other discounts or rates:

Monthly Circuit Charge	Monthly per mile charge
****	***

**1.15.2** For \*\*\*\*, Customer will pay the monthly circuit charge and per mile charges set forth below depending on circuit mileage and date of installation.

For circuits installed prior to the Services Effective Date:

Mileage	Monthly Circuit Charge	Monthly Per Mile Charge
****	***	***
****	****	****

## For circuits installed on or after the Services Effective Date:

Mileage	Monthly Circuit Charge	Monthly Per Mile Charge
****	***	***
****	***	****

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# 1.16 Metro Private Line Service (Lit building to Lit building):

Location A	Location B	Speed	Monthly Charge**	Monthly Charge***
New York, NY	New York, NY	****	****	***
		****	***	***
New York, NY	Jersey City, NJ	****	****	***
	****	****	****	***
	(201459)			
Rockville, MD	Washington, DC	****	****	***
****	****	****	****	***
(301978)	(202728)			

<sup>\*</sup>Each circuit must be installed for a minimum of a \*\*\*\* term and such term shall be measured from the date of installation. \*\*\*\* early termination penalty applies meaning Customer shall pay \*\*\*\* of the monthly rate for each month of the remaining term.

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#### **ATTACHMENT 3-2**

# **Company Service Regions For Video Conferencing**

I. Video Conferencing Service Regions are as follows:

1	2	3	ROW
North America	Europe	Asia Pacific	Rest of World
United States	Austria	Australia	Antigua

<sup>\*\*</sup>Both sites must be lit buildings.

<sup>\*\*\*</sup>This charge is for a circuit that does not commit to at least a \*\*\*\* term. Both sites must be lit buildings

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

Belgium China Argentina Cyprus Hong Kong **Bahamas** Czech Republic Bahrain Japan Denmark Macau **Barbados** Finland New Zealand Bermuda France Singapore Brazil China (Beijing) Germany Chile Greece India Colombia Hungary Indonesia Costa Rica Ireland Korea, Republic of Croatia Italy Malaysia Dominican Republic Liechtenstein Pakistan Guadeloupe Luxembourg Philippines **Iceland** Monaco Taiwan Israel Netherlands Thailand Jamaica Norway Vietnam Jordan Poland Peru Portugal Qatar San Marino Russia Senegal Spain Sweden Slovenia Switzerland South Africa United Kingdom St. Lucia Vatican City Trinidad & Tobago

This table is subject to change. Countries may be added or deleted from time-to-time. Countries may impose restrictions or suspend service from time to time.

U.A.E. Ukraine Uruguay

#

Canada

Mexico

Puerto Rico

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# SCHEDULE FOUR

# **NON-US SERVICES**

1. Non-US Service(s). The term "Non-US Service(s)" means only those services and associated equipment described in this Schedule provided to Customer by MCI WORLDCOM International, Inc., MFS International, Inc. or such other MCI Affiliate as may be applicable. Non-US Services are not offered pursuant to Company's Guide but shall be provided in accordance with the terms and conditions of this Agreement and, except as otherwise provided herein, the Guide as such Guide applies to the corresponding Regulated Non-Tariffed Service, if any, to the extent permissible and not superseded by applicable local laws and regulations (including Foreign Tariffs as defined below) in those countries where the service originates and terminates. Solely for purposes of interpreting and applying the terms and conditions of the Guide to the Non-US Service, the originating country of Non-US Service calls will be treated as if it were the United States. The Attachments to Schedule Four, attached hereto and incorporated by reference, contain additional rates, discounts and certain other provisions applicable to the Non-US Services provided to Customer hereunder. Company may provide certain Non-US Services to the Customer pursuant to tariffs filed by Company in the local jurisdiction where the Non-US Service is provided (a "Foreign Tariff" and collectively, "Foreign Tariffs"). Company may modify its Foreign Tariffs from time to time in accordance with law and thereby affect the service furnished to Customer. This Schedule Four incorporates by reference the terms of each such Foreign Tariff, if any. In the event of a conflict between the terms and conditions of the Guide, the Foreign Tariffs, this Schedule Four and the Attachments, the order of precedence shall be: Foreign Tariffs, the Attachments, this Schedule Four and then the Guide, as applicable.

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#### **ATTACHMENT 4-1**

# NON-US INTERNATIONAL FRAME RELAY SERVICE (Service Options 1 and 2)

#### I. NON-US INTERNATIONAL FRAME RELAY SERVICE

A. **DESCRIPTION:** WorldCom's International Frame Relay Service (non-US originating, Service Options 1 and 2) ("Non-US International Frame Relay Service") is a connection-oriented, packet data service originating outside the United States. The protocol to support this service has been defined in

standards provided by ANSI and ITU (formerly CCITT) standards bodies.

- B. **PRODUCT PROVISION:** Non-US International Frame Relay Service is WorldCom Frame Relay Service which originates outside the United States. For purposes of applying Schedule Four's Section 1 to the Non-US International Frame Relay Service, the corresponding service is regulated WorldCom Frame Relay Service. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- C. **PRODUCT COMPONENTS:** Connectivity into the Non-US International Frame Relay Service network for a given location begins with the definition of a network node. A network node has three components: (1) Local Access, (2) Port Connection, and (3) Logical Connections.
  - 1. <u>Local Access</u>. The standard options to access the Non-US International Frame Relay Service are Dedicated Access and Dial-Up Access. Dedicated Access is the most common access to Non-US International Frame Relay Service. To obtain a dedicated local loop, customers can (1) order the local loop directly from their local access provider (LEC or other access provider); or (2) Company will order it for them. If the customer is on the Company metropolitan network, local access is provided as part of the end-to-end service.
  - 2. <u>Port Connection</u>. The port connection provides high-speed access onto the Non-US International Frame Relay Service network. The capacity of the port connection is dynamically allocated over the associated PVCs to meet real-time changes in bandwidth requirements. The port connection speed defines the *maximum* throughput that may ingress and/or egress the port at any point in time.
  - 3. <u>Logical Connection</u>. PVCs provide logical connectivity between port connections. Unlike the static capacity allocation of a private line, the combination of the port connection and its PVCs allows real-time, dynamic capacity allocation. PVCs will automatically reroute around frame relay (wide area) network failures. PVC capacity is defined by the Committed Information Rate (CIR).
- D. **CIRCUIT TERM COMMITMENT:** No circuit term commitment applies to this Customer.
- E. **RATES AND CHARGES:** Customer will pay Company's then-current standard rates and charges for Non-US International Frame Relay Service, including both monthly recurring charges and one-time non-recurring installation charges per location. Recurring Port and PVC charges are subject to discount as described below.
  - 1. Access. Except as Customer may separately be informed, (i) within Company's Standard Service Area (SSA), access charges will be assessed according to Company's then-current standard list rates, as modified from time to time, for access types 1, and (ii) outside of the SSA, access charges will be fixed for the contract term at the PTT access rate in effect at the time of order; local currency will be converted to US Dollars (US\$) at the exchange rate in effect at time of order.
  - 2. <u>Discounts for Non-US International Frame Relay Service (Service Options 1 and 2)</u>. For international Frame Relay Service (Option 1 and 2) originating and terminating outside the United States, Customer will receive a fixed \*\*\*\*. The discount will be applied to Customer's recurring port and PVC charges only (i.e., excluding charges for any non-Regulated service elements, access charges, access coordination charges, network management charges, CPE, and taxes and tax-related surcharges).

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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F. **CUSTOMER LOCATIONS:** Customer locations receiving Non-US International Frame Relay Service will be as agreed by the parties via service orders or other written orders.

\_\_\_\_

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# Attachment 4-2

#### UNITED KINGDOM AUDIO CONFERENCING SERVICES

- 1. SERVICE PROVISIONING AND RECEIPT:
  - 1.1 Product Description: United Kingdom Audio Conferencing Service ("UK-AC") is a facilities-based audio conferencing service, provided to Customer in the United Kingdom by Company. UK-AC is a one-way, multipoint service allowing the furnishing of long distance telecommunications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Calls are limited to the locations set forth below. UK-AC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. If a computed charge includes a fraction of an United Kingdom pence, the fraction is rounded up to the nearest whole United Kingdom pence. All per minute charges will be rounded up to the next full minute.

A conference call is initiated by making a reservation of a date and time for the call. Reservations of UK-AC can be placed 24 hours a day, seven days a week. Conference calls can be held on any day of the week at anytime.

- 1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, UK-AC. For purpose of applying Schedule Four's Section 1 to the UK-AC, the corresponding service is regulated Company U.S. Audio Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.3 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, UK-AC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.

#### PRICE DESCRIPTION AND DISCOUNTS:

2.1 Price Description. UK-AC pricing is based on a per minute, per line rate. Customer shall pay the following charges which are detailed below. All references to prices and all price quotations in this Attachment are in, and all transactions shall be based on, the United Kingdom Pound Sterling. Except as expressly stated in this Attachment, no other discounts shall apply to UK-AC Services. All other rates and charges for UK-AC shall be the then prevailing standard rates and charges. Unless expressly stated otherwise herein, rates are for bridging only.

#### 2.1.1 Access Methods:

- 2.1.1.1 <u>Toll Meet Me</u>: This access method allows the customer to reserve a direct distance dial number for a pre-arranged date and time. Each call to the bridge is initiated separately by each participating caller. Each participating caller will be responsible for its transport charges incurred in connection with the conference call.
- 2.1.1.2 <u>Dial-Out Access</u>: Dial-Out conference calls are established by an Company Conference Operator. To receive this type of conference calling, the customer must arrange for the participating callers to be called by the Conference Operator at the pre-arranged date and time. The Dial-Out Access charges include transport charges only, which charges are added to the applicable bridging charges.
- 2.1.1.3 <u>Toll Free Meet Me Access</u>: This access method allows the customer to reserve a toll free number for a pre-arranged date and time. Each call to a designated toll free number is initiated separately by each participating caller. The Toll Free Meet Me access charges include transport charges only, which charges are added to the applicable bridging charges.

#### 2.1.2 Service Levels:

2.1.2.1 <u>Premier Level</u>: Provides for a full-time Company Conference Operator to greet and announce each participating caller into the conference call, take roll call, and monitor the conference call to the conference call's conclusion.

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- 2.1.2.2 Standard Level: Provides for a Company Conference Operator to greet and announce each participating caller into the conference call. The Company Conference Operator will leave from the conference call after the conference call begins, but will monitor the conference call. Participating callers can recall the Company Conferencing Operator at any time during the conference call via touch-tone key pad.
- 2.1.2.3 <u>Unattended/Instant Meeting Level</u>: Provides for a Company Conferencing Operator for technical assistance only. Conference call participants enter the conference call by entering a pre-assigned passcode via telephone keypad.

#### 2.1.3 **Premier Pricing:**

(a) Customer will pay the following per minute per line rate for Toll Meet Me (Bridging Only):

Premier Toll Meet Me (Bridging Only)

Rate per Minute per Line

\*\*\*\*

(b) For the following areas, the rates for \*\*\*\* Conferencing (transport only) are:

\*\*\*\*

\*\*\*

Rate per Minute per Line

\*\*\*\*

\*\*\*\*

## 2.1.4 Standard Pricing:

(a) Postalized Rates for Starnd Toll Meet Me Audio Conferencing (bridging only) are:

	Rate per Minute per Line
Standard Toll Meet Me (Bridging Only)	***

(b) For the following areas, the rates for \*\*\*\* Conferencing (transport only) are:

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

	Rate per Minute per Line
Standard Dial-Out: London	***
Standard Dial-Out:UK	****

## 2.1.5 Unattended Pricing:

(a) Customer will pay the following per minute per line rate for Unattended Toll Meet Me (Bridging Only):

	Rate per Minute per Line
Unattended Toll Meet Me (Bridging Only)	***

\*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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#### 2.1.6 **Instant Meeting Pricing:**

(a) Customer will pay the following per minute per line rate for Instant Meeting (Bridging Only)

	Rate per Minute per Line
Instant Meeting	***

#### 2.1.7 **Additional Pricing:**

(a) For the countries (where service is available) listed in Section 3 below (except for those countries specified in Sections 2.1.3(b) and 2.1.4(b) above), Customer will pay the rates for \*\*\*\* based on the range band schedule below and such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	Kate per Willute per Line
Dial-Out: Range Band 1	***
Dial-Out: Range Band 2	***
Dial-Out: Range Band 3	***

(b) For the following country, the rates for \*\*\*\* are set forth below, which transport charges are added to the bridging charges associated with the service level selected, Premier or Standard or Unattended:

	Rate per Minute per Line
Toll Free: United Kingdom	***

\*\*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# 3. RANGE BAND: UK-AC calls' Range Bands are as follows:

Company Call-out Service Regions Range Band Three Range Band One Range Band Two Japan Andorra Alaska Qatar Angola Anguilla Romania Argentina Jordan Austria Azores Antigua Russian Federation Ascension Islands Kenya Antilles (Netherlands) Saudi Arabia Bahrain Kiribati Belgium Canary Islands Bangladesh Armenia Singapore Korea Cyprus Aruba Slovenia Benin Lebanon Czechoslovakia Australia South Africa Bolivia Lesotho Denmark Azerbaijan St Kitts & Nevis Botswana Liberia Faroe Island Bahamas St Lucia Brazil Macao Finland Barbados St Pierre Miguelon Brunei Madagascar Belize France St Vincent Burkina Faso Malawi Tajikistan Berlarus Malaysia Germany Burma Gibralter Bermuda Tobago Burundi Maldives Trinidad Greece Bosnia Cameroon Mauritania Hungary British Virgin Islands Tunisia Chile Mauritius Irish Republic Bulgaria Turkey China Mexico Canada Turkmenistan Canton Italy Micronesia (Guangzhou) Turks & Caucus Islands Latvia and Independent Cayman Islands Peking (Beijing) Mozambique Slovakia States Liechtenstein Croatia Ubekistan Shanghai Namibia

Luxembourg	Cuba	Ukraine	Christmas Island (Aus)	Nauru
Madeira	Diego Garcia	United Arab Emirates	Cooks Island	Nepal
Malta	Dominica	USA	Columbia	New Caledonia
Monaco	Dominican Republic	USSR	Congo	Nicaragua
Netherlands	Estonia	Virgin Islands	Cook Islands	Niger
Norway	Georgia	Yugoslavia	Costa Rica	Nigeria
Poland	Grenada		Djibouti	Norfolk Island
Portugal	Grenadines		Ecuador	Pakistan
San Marino	Guadeloupe		Egypt	Panama
Spain & Balearic Islands	Guyana		El Salvador	Papua New Guinea
Sweden	Haiti		Eritrea	Paraguay
Switzerland	Hawaii		Ethiopia	Peru
Vatican City	Hong Kong		Fiji	Philippines
	Iceland		French Guyana	Reunion
	Jamaica		French Polynesia	Rwanda
	Kazakhstan		Gabon	Saipan
	Kyrgyzstan		Gambia	Samoa (US)
	Latvia		Ghana	Samoa (West)
	Libya		Greenland	Senegal
	Lithuania		Guam	Seychelles

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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Macedonia
Martinique
Moldova
Montserrat
Morocco
New Zealand
Oman
Puerto Rico

Guatemala Honduras India Indonesia Iran Iraq Israel Ivory Coast Sierra Leone
Solomon Islands
Somalia
Sri Lanka
Sudan
Surinam
Swaziland
Syria
Taiwan
Tanzania
Thailand
Togo
Tonga
Uganda

Yemen Arab Republic

Zaire Zambia Zimbabwe

Uruguay Vanuatu Venezuela

This table is subject to change. Countries may be added or deleted from time-to-time. Countries may impose restrictions or suspend service from time to time.

4. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in United Kingdom Pounds Sterling. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive United Kingdom Pound Sterling in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

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# **Attachment 4-3**

# HONG KONG AUDIO CONFERENCING SERVICES

# 1. SERVICE PROVISIONING AND RECEIPT:

1.1 <u>Product Description</u>: Hong Kong Audio Conferencing Service ("HK-AC") is a facilities-based audio conferencing service provided to Customer in Hong Kong by Company. HK-AC is a one-way, multipoint service allowing the furnishing of long distance

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

telecommunications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Calls are limited to the locations set forth below. HK-AC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. If a computed charge includes a fraction of a Hong Kong cent, the fraction is rounded up to the nearest whole Hong Kong cent. All per minute charges will be rounded up to the next full minute.

A conference call is initiated by making a reservation of a date and time for the call. Reservations of HK-AC can be placed 24 hours a day, seven days a week. Conference calls can be held on any day of the week at anytime.

- 1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, HK-AC. For purpose of applying Schedule Four's Section 1 to the HK-AC, the corresponding service is regulated Company U.S. Audio Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.3 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, HK-AC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.

# 2. PRICE, DESCRIPTION AND DISCOUNTS:

2.1 Price Description. HK-AC pricing is based on a per minute, per line rate. All references to prices and "Dollars" and all price quotations in this Attachment are in, and all transactions shall be based on, Hong Kong Dollars. Customer shall pay the following charges which are detailed below. Except as expressly stated in this Attachment, no other discounts shall apply to HK-AC Services. All other rates and charges for HK-AC shall be the then prevailing standard rates and charges. Unless expressly stated otherwise herein, rates are for bridging only.

# 2.1.1 Access Methods:

- 2.1.1.1 <u>Toll Meet Me</u>: This access method allows the customer to reserve a direct distance dial number for a pre-arranged date and time. Each call to the bridge is initiated separately by each participating caller. Each participating caller will be responsible for its transport charges incurred in connection with the conference call.
- 2.1.1.2 <u>Dial-Out Access</u>: Dial-Out conference calls are established by a Company Conference Operator. To receive this type of conference calling, the customer must arrange for the participating callers to be called by the Company Conference Operator at the pre-arranged date and time. The Dial-Out access charges include transport charges only, which charges are added to the applicable bridging charges.
- 2.1.1.3 <u>Toll Free Meet Me Access</u>: This access method allows the customer to reserve a toll free number for a pre-arranged date and time. Each call to a designated toll free number is initiated separately by each participating caller. The Toll Free Meet Me access charges include transport charges only, which charges are added to the applicable bridging charges.

#### 2.1.2 Service Levels:

2.

- 2.1.2.1 <u>Premier Level</u>: Provides for a full-time Company Conference Operator to greet and announce each participating caller into the conference call, take roll call, and monitor the conference call to the conference call's conclusion.
- 2.1.2.2 <u>Standard Level</u>: Provides for a Company Conference Operator to greet and announce each participating caller into the conference call. The Company Conference Operator will leave from the

*****Confidential Treatment has been requested for the redacted portions.	The confidential redacted portions have been filed separately with the Securities
and Exchange Commission.	

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conference call after the conference call begins, but will monitor the conference call. Participating callers can recall the Company Conferencing Operator at any time during the conference call via touch-tone key pad.

2.1.2.3 <u>Unattended/Instant Meeting Level</u>: Provides for a Company Conferencing Operator for technical assistance only. Conference call participants enter the conference call by entering a pre-assigned passcode via telephone keypad.

		Conference can participants enter the conference can	by entering a pre-assig	ned passcode via telephone keypad.
1.3	Premier Pr	icing:		
	(a)	****are:		
				Rate per Minute per Line
		****	****	
1.4	Standard P	ricing:		
	(a)	****are:		
				Rate per Minute per Line

		****	***
2.1.5			Unattended Pricing:
	(a)	**** are:	
			Rate per Minute per Line
		****	****
2.1.6	Instant Me	eting:	
	(a)	****are:	
		****	Rate per Minute per Line
			***
3.	regulation or practice pr	ohibits or significantly impedes Company's ability to re	ed in Hong Kong Dollars. If, at any time during the Term, any law, ceive Hong Kong Dollars in payment of its foreign currency
	invoices, the parties wil	l negotiate in good faith to find a mutually acceptable so	lution.
#	invoices, the parties wil	l negotiate in good faith to find a mutually acceptable so	olution.

# ATTACMENT 4-4

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#### JAPAN AUDIO CONFERENCING SERVICES

## 1. SERVICE PROVISIONING AND RECEIPT:

1.1 Product Description: Japan Audio Conferencing Service ("JP-AC") is a facilities-based audio conferencing service provided to Customer in Japan by Company. JP-AC is a one-way, multipoint service allowing the furnishing of long distance telecommunications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Calls are limited to the locations set forth below. JP-AC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. If a computed charge includes a fraction of a Japanese Yen, the fraction is rounded up to the nearest whole Japanese Yen. All per minute charges will be rounded up to the next full minute.

A conference call is initiated by making a reservation of a date and time for the call. Reservations of JP-AC can be placed 24 hours a day, seven days a week. Conference calls can be held on any day of the week at anytime.

- 1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, JP-AC. For purpose of applying Schedule Four's Section 1 to the JP-AC, the corresponding service is regulated Company U.S. Audio Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.3 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, JP-AC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.

# 2. PRICE DESCRIPTION AND DISCOUNTS:

2.1 Price Description. JP-AC pricing is based on a per minute, per line rate. All references to prices and "Yen" and all price quotations in this Attachment are in, and all transactions shall be based on, Japanese Yen. Customer shall pay the following charges which are detailed below. Except as expressly stated in this Attachment, no other discounts shall apply to JP-AC Services. All other rates and charges for JP-AC shall be the then prevailing standard rates and charges. Unless expressly stated otherwise herein, rates are for bridging only.

# 2.1.1 Access Methods:

- 2.1.1.1 <u>Toll Meet Me</u>: This access method allows the customer to reserve a direct distance dial number for a pre-arranged date and time. Each call to the bridge is initiated separately by each participating caller. Each participating caller will be responsible for its transport charges incurred in connection with the conference call.
- 2.1.1.2 <u>Dial-Out Access</u>: Dial-Out conference calls are established by an Company Conference Operator. To receive this type of conference calling, the customer must arrange for the participating callers to be called by the Company Conference Operator at the pre-arranged date and time. The Dial-Out Access charges include transport charges only, which charges are added to the applicable bridging charges.

# 2.1.2 **Service Levels:**

2.1.2.1	<u>Premier Level</u> : Provides for a full-time Company Conference Operator to greet and announce each participating caller
	into the conference call, take roll call, and monitor the conference call to the conference call's conclusion.

2.1.2.2 <u>Standard Level</u>: Provides for a Company Conference Operator to greet and announce each participating caller into the conference call. The Company Conference Operator will leave from the conference call after the conference call begins, but will monitor the conference call. Participating callers can recall the Company Conferencing Operator at any time during the conference call via touch-tone key pad.

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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2.1.2.3 <u>Unattended/Instant Meeting Level</u>: Provides for a Company Conferencing Operator for technical assistance only. Conference call participants enter the conference call by entering a pre-assigned passcode via telephone keypad.

#### 2.1.3 **Premier Pricing.**

2.1.3.1 Customer will pay the following per minute per line rate for\*\*\*\*:

\*\*\*\*

Rate per Minute per Line

\*\*\*\*

## 2.1.4 Standard Pricing.

2.1.4.1 Customer will pay the following per minute per line rate for \*\*\*\*:

\*\*\*\*

Rate per Minute per Line

\*\*\*\*

#### 2.1.4 Unattended Pricing:

2.1.4.1 Customer will pay the following per minute per line rate for \*\*\*\*:

Rate per Minute per Line

\*\*\*\*

# 2.1.5 **Instant Meeting:**

2.1.5.1 Customer will pay the following per minute per line rate for \*\*\*\*

\*\*\*\*

Rate per Minute per Line

\*\*\*\*

3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Japanese Yen. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Japanese Yen in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# **ATTACHMENT 4-5**

# AUSTRALIA AUDIO CONFERENCING SERVICES

#### 1. SERVICE PROVISIONING AND RECEIPT:

1.1 Product Description: Australia Audio Conferencing Service ("AUS-AC") is a facilities-based audio conferencing service provided to Customer in Australia by Company. AUS-AC is a one-way, multipoint service allowing the furnishing of long distance telecommunications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Calls are limited to the locations set forth below. AUS-AC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. If a computed charge includes a fraction of a Australian cent, the fraction is rounded up to the nearest whole Australian cent. All per minute charges will be rounded up to the next full minute.

A conference call is initiated by making a reservation of a date and time for the call. Reservations of AUS-AC can be placed 24 hours, seven days a week. Conference calls can be held on any day of the week at anytime.

- 1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, AUS-AC. For purpose of applying Schedule Four's Section 1 to the AUS-AC, the corresponding service is regulated Company U.S. Audio Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.3 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, AUS-AC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.

#### 2. PRICE DESCRIPTION AND DISCOUNTS:

<u>2.1 Price Description</u>. AUS-AC pricing is based on a per minute, per line rate. All references to prices and "Dollars" and all price quotations in this Attachment are in, and all transactions shall be based on, Australian Dollars. Customer shall pay the following charges which are detailed below. Except as expressly stated in this Attachment, no other discounts shall apply to AUS-AC Services. All other rates and charges for AUS-AC shall be the then prevailing standard rates and charges. Unless expressly stated otherwise herein, rates are inclusive of bridging and transport.

#### 2.1.1 Access Methods:

- 2.1.1.1 <u>Toll Meet Me</u>: This access method allows the customer to reserve a direct distance dial number for a pre-arranged date and time. Each call to the bridge is initiated separately by each participating caller. Each participating caller will be responsible for its transport charges incurred in connection with the conference call.
- 2.1.1.2 <u>Dial-Out Access</u>: Dial-Out conference calls are established by an Company Conference Operator. To receive this type of conference calling, the customer must arrange for the participating callers to be called by the Company Conference Operator at the pre-arranged date and time. The Dial-Out Access charges include an allocation for both bridging and transport.
- 2.1.1.3 <u>Toll Free Meet Me Access</u>: This access method allows the customer to reserve a toll free number for a pre-arranged date and time. Each call to a designated toll free number is initiated separately by each participating caller. The Toll Free Meet Me access charges include an allocation for both bridging and transport.

#### 2.1.2 Service Levels:

- 2.1.2.1 <u>Premier Level</u>: Provides for a full-time Company Conference Operator to greet and announce each participating caller into the conference call, take roll call, and monitor the conference call to the conference call's conclusion.
- 2.1.2.2 <u>Standard Level</u>: Provides for a Company Conference Operator to greet and announce each participating caller into the conference call. The Company Conference Operator will leave from the conference call after the conference call begins, but will monitor the conference call. Participating

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callers can recall the Company Conferencing Operator at any time during the conference call via touch-tone key pad.

- 2.1.2.3 <u>Unattended/Instant Meeting Level</u>: Provides for a Company Conferencing Operator for technical assistance only. Conference call participants enter the conference call by entering a pre-assigned passcode via telephone keypad.
- 2.1.3 **Premier Pricing:** Customer will pay the following per minute per line rate for\*\*\*:

			Kate per Miliute per Line
	****	****	
2.1.4	<b>Standard Pricing:</b> Customer will pay the following per minute per line rate for	or ****:	
			Rate per Minute per Line
	****	****	
2.1.5	<b>Unattended Pricing:</b> Customer will pay the following per minute per line rate	e for ****:	
	***	****	Rate per Minute per Line
		***	
2.1.6	Instant Meeting:		
			Rate per Minute per Line
	****	****	

2.1.7 Additional Pricing for Levels.

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

2.1.7.2 For the countries where service is available (except for Australia and New Zealand), Customer will pay the per mine per line rates for Standard Toll Free Audio Conferencing (for Bridging and Transport), based on the range band schedule below Rate per Minute per Line  2.1.7.3 For the countries where service is available (except for Australia and New Zealand), Customer will pay the per mine per line rates for Unarrended Toll Tree Audio Conferencing (for Bridging and Transport), based on the snage hand schedule between the per line rates for Unatrended Toll Tree Audio Conferencing (for Bridging and Transport), based on the snage hand schedule below.  2.1.7.4 For the countries where service is available (except for Australia and New Zealand), Customer will pay the per mine per line rates for Unatrended For Bridging and Transport), based on the snage hand schedule below.  **Confidential Treatment has been requested for the reducted portions. The confidential reducted portions have been filed separately with the Secur Exchange Commission.  49  2.1.7.5 For the following countries, Customer will pay the per minute per line rates for Toll Free Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premiter Standard or Unattended:  ***Nate per Minute per Line**  ***Standard or Unattended:  ***Standard or Unattended:  ***Bate per Minute per Line**  ***Standard or Unattended:  ***S		***	***	Rate per Minute per Line
per line rates for Standard Toll Free Audio Conferencing (for Bridging and Transport), based on the range band schedule below     State per Minute per Line		****	***	
2.1.7.3 For the countries where service is available (except for Australia and New Zealand), Customer will pay the per minus per line rates for Unattended Toll Free Audio Conferencing (for Bridging and Transport), based on the range band schedule be the service in a vailable (except for Australia and New Zealand), Customer will pay the per minus per line rates for Instant Meeting (for Bridging and Transport), based on the range band schedule below:  Rate per Minute per Line  Rate p				
per line rates for Unattended Toll Free Audio Conferencing (for Bridging and Transport), based on the range band schedule be service in a validable (except for Australia and New Zealand), Customer will pay the per minute per line rates for instant Meeting (for Bridging and Transport), based on the range band schedule below:  ****  ****  ****  ****  ****  ****  ****		***	***	Rate per Minute per Line
2.1.7.4 For the countries where service is available (except for Australia and New Zealand), Customer will pay the per minute per line rates for Instant Meeting (for Bridging and Transport), based on the range band schedule below:  *****  *****  *****  *****  ****  ****				
2.1.7.4 For the countries where service is available (except for Australia and New Zeoland), Customer will pay the per minuper line rates for Instant Meeting (for Bridging and Transport), based on the range band schedule below:  ****Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur Exchange Commission.  49  2.1.7.5 For the following countries, Customer will pay the per minute per line rates for Toll Free Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier, Standard or Unattended:  **********************************				Rate per Minute per Line
***Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur Exchange Commission.  49  2.1.7.5 For the following countries, Customer will pay the per minute per line rates for Toll Free Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier, Standard or Unattended:  ***Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur Exchange Commission.  ***Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur Exchange Commission.  50  ***Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur Exchange Commission.  50  ***Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur Exchange Commission.  50  ***Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur Exchange Commission.		2.1.7.4 For the countries where service is a	vailable (except for Australia and New Ze	
2.1.7.5 For the following countries, Customer will pay the per minute per line rates for Toll Free Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier, Standard or Unattended:  Rate per Minute per Line  Rate per Minute per Line  2.1.7.6 For the following country, Customer will pay the per minute per line rates for Dial-Out Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier, Standard or Unattended:  Bridging and Transport) set forth below, which correspond to the service level selected, Premier or Standard:  Rate per Minute per Line  BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Australian Dollars. If, at any time during the Term, any lavulation or practice prohibits or significantly impedes Company's ability to receive Australian Dollars in payment of its foreign currency invoices, the fies will negotiate in good faith to find a murually acceptable solution.  50  ATTACHMENT 4-6  SINGAPORE AUDIO CONFERENCING  SERVICE PROVISIONING AND RECEIPT:		***	****	Rate per Minute per Line
2.1.7.5 For the following countries, Customer will pay the per minute per line rates for Toll Free Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier, Standard or Unattended:  Rate per Minute per Line		* * * *	****	
Bridging and Transport) set forth below, which correspond to the service level selected, Premier, Standard or Unattended:    Rate per Minute per Line				ve been filed separately with the Securitie
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2.1.7.6 For the following country, Customer will pay the per minute per line rates for Dial-Out Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier or Standard:  Rate per Minute per Line  ****  ****  ****  ****  ****  ****  ****				
2.1.7.6 For the following country, Customer will pay the per minute per line rates for Dial-Out Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier or Standard:    Rate per Minute per Line		***	***	
2.1.7.6 For the following country, Customer will pay the per minute per line rates for Dial-Out Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier or Standard:  Rate per Minute per Line  ****  ****  ****  ****  ****  BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Australian Dollars. If, at any time during the Term, any lavulation or practice prohibits or significantly impedes Company's ability to receive Australian Dollars in payment of its foreign currency invoices, the ties will negotiate in good faith to find a mutually acceptable solution.  ****Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur Exchange Commission.  50  ATTACHMENT 4-6  SINGAPORE AUDIO CONFERENCING  SERVICE PROVISIONING AND RECEIPT:				
2.1.7.6 For the following country, Customer will pay the per minute per line rates for Dial-Out Audio Conferencing (for Bridging and Transport) set forth below, which correspond to the service level selected, Premier or Standard:    Rate per Minute per Line				
Bridging and Transport) set forth below, which correspond to the service level selected, Premier or Standard:    Rate per Minute per Line				
****  ****  ****  ****  BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Australian Dollars. If, at any time during the Term, any law lation or practice prohibits or significantly impedes Company's ability to receive Australian Dollars in payment of its foreign currency invoices, the ties will negotiate in good faith to find a mutually acceptable solution.  ****Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur. Exchange Commission.  50  ATTACHMENT 4-6  SINGAPORE AUDIO CONFERENCING  SERVICE PROVISIONING AND RECEIPT:				
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BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Australian Dollars. If, at any time during the Term, any law ulation or practice prohibits or significantly impedes Company's ability to receive Australian Dollars in payment of its foreign currency invoices, the ties will negotiate in good faith to find a mutually acceptable solution.  ***Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Security Exchange Commission.  50  ATTACHMENT 4-6  SINGAPORE AUDIO CONFERENCING  SERVICE PROVISIONING AND RECEIPT:				
ulation or practice prohibits or significantly impedes Company's ability to receive Australian Dollars in payment of its foreign currency invoices, the ties will negotiate in good faith to find a mutually acceptable solution.  ***Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Secur. Exchange Commission.  50  ATTACHMENT 4-6  SINGAPORE AUDIO CONFERENCING  SERVICE PROVISIONING AND RECEIPT:		***	***	
Exchange Commission.  50  ATTACHMENT 4-6  SINGAPORE AUDIO CONFERENCING  SERVICE PROVISIONING AND RECEIPT:	gulation or practice pr	ohibits or significantly impedes Company's abil	ity to receive Australian Dollars in payme	
ATTACHMENT 4-6 SINGAPORE AUDIO CONFERENCING SERVICE PROVISIONING AND RECEIPT:			ons. The confidential redacted portions ha	ve been filed separately with the Securiti
SINGAPORE AUDIO CONFERENCING SERVICE PROVISIONING AND RECEIPT:			50	
SERVICE PROVISIONING AND RECEIPT:		AT	TACHMENT 4-6	
		SINGAPORE	AUDIO CONFERENCING	
1.1 Product Description: Singapore Audio Conferencing Service ("SING-AC") is a facilities-based audio conferencing service provided to	SERVICE PRO	OVISIONING AND RECEIPT:		
	1.1 Produ	act Description: Singapore Audio Conferencing	Service ("SING-AC") is a facilities-based	audio conferencing service provided to

telecommunications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Calls are limited to the locations set forth below. SING-AC requires a teleconferencing bridge

2.1.7.1 For the countries where service is available (except for Australia and New Zealand), Customer will pay the per minute per line rates for Premier Toll Free Audio Conferencing (for Bridging and Transport), based on the range band schedule below:

port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. If a computed charge includes a fraction of a Hong Kong cent, the fraction is rounded up to the nearest whole Hong Kong cent. All per minute charges will be rounded up to the next full minute.

A conference call is initiated by making a reservation of a date and time for the call. Reservations of SING-AC can be placed 24 hours, seven days a week. Conference calls can be held on any day of the week at anytime.

- 1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, SING-AC. For purposes of applying Schedule Four's Section 1 to the SING-AC, the corresponding service is regulated Company U.S. Audio Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.3 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, SING-AC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.

#### 2. PRICE, DESCRIPTION AND DISCOUNTS:

2.1 Price Description. SING-AC pricing is based on a per minute, per line rate. *All references to prices and "Dollars" and all price quotations in this Attachment are in, and all transactions shall be based on, Hong Kong Dollars.* All Customer shall pay the following charges which are detailed below. Except as expressly stated in this Attachment, no other discounts shall apply to SING-AC Services. All other rates and charges for SING-AC shall be the then prevailing standard rates and charges. Unless expressly stated otherwise herein, rates are for bridging only.

#### 2.1.1 Access Methods:

- 2.1.1.1 <u>Toll Meet Me</u>: This access method allows the customer to reserve a direct distance dial number for a pre-arranged date and time. Each call to the bridge is initiated separately by each participating caller. Each participating caller will be responsible for its transport charges incurred in connection with the conference call.
- 2.1.1.2 <u>Dial-Out Access</u>: Dial-Out conference calls are established by a Company Conference Operator. To receive this type of conference calling, the customer must arrange for the participating callers to be called by the Company Conference Operator at the pre-arranged date and time. The Dial-Out Access charges include transport charges only, which charges are added to the applicable bridging charges.
- 2.1.1.3 <u>Toll Free Meet Me Access</u>: This access method allows the customer to reserve a toll free number for a pre-arranged date and time. Each call to a designated toll free number is initiated separately by each participating caller. The Toll Free Meet Me access charges include transport charges only, which charges are added to the applicable bridging charges.

## 2.1.2 **Service Levels:**

- 2.1.2.1 <u>Premier Level</u>: Provides for a full-time Company Conference Operator to greet and announce each participating caller into the conference call, take roll call, and monitor the conference call to the conference call's conclusion.
- 2.1.2.2 <u>Standard Level</u>: Provides for a Company Conference Operator to greet and announce each participating caller into the conference call. The Company Conference Operator will leave from the

* ****Confidential Treatment has been requested for the redacted portions.	The confidential redacted portions have been filed separately with the Securities
and Exchange Commission	

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conference call after the conference call begins, but will monitor the conference call. Participating callers can recall the Company Conferencing Operator at any time during the conference call via touch-tone key pad.

2.1.2.3 <u>Unattended/ Instant Meeting Level</u>: Provides for a Company Conferencing Operator for technical assistance only. Conference call participants enter the conference call by entering a pre-assigned passcode via telephone keypad.

(a)	**** are:	
		Rate per Minute per Line
	***	***

# 2.1.4 Standard Pricing:

2.1.3

(a) \*\*\*\*are:

**Premier Pricing:** 

Rate per Minute per Line

2.1.5 Unattended Pricing:

	(a)	**** are:	
			Rate per Minute per Line
		***	****
2.1.6	Instant 1	Meeting:	
	(a)	**** are:	
			Rate per Minute per Line
		****	****

3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Hong Kong Dollars. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Hong Kong Dollars in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

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#### **ATTACHMENT 4-7**

#### UNITED KINGDOM NET CONFERENCING SERVICES

- 1. SERVICE PROVISIONING AND RECEIPT:
  - 1.1 Product Description: United Kingdom Net Conferencing Service ("UK-NET") is a facilities-based Net conferencing service, provided to Customer in the United Kingdom by Company. UK-NET provides Customer with the ability to conduct a document conference call allowing data (text, documents, data or images) to be viewed, shared or collaborated on by call participants. Net Conferencing allows each participant to reach the data portion of a Net Conferencing call by accessing and interconnecting with a port specified by Company at the time of reservation of the Net Conferencing call. Each such connection must be established separately by each participant implementing its own means of access at its own cost. To access the data portion of the call, each participant enters the conference name specified at the time of reservation of the Net Conferencing call. A passcode may be used to ensure a secured conference call. Calculation of usage begins at the scheduled start time of the call and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. Net Conferencing calls are subject to a \*\*\*\* initial period and are billed in \*\*\*\* increments. All charges will be rounded up to the nearest \*\*\*\* billing increment. If a computed charge includes a fraction of an United Kingdom pence, the fraction is rounded up to the nearest whole United Kingdom pence.

A conference call is initiated by making a reservation of a date and time for the call and number of participants. Reservations of UK-NET can be placed 24 hours, seven days a week. Conference calls can be held on any day of the week at anytime.

1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, UK-NET. For purposes of applying Schedule Four's Section 1 to the UK-NET, the corresponding service is regulated Company U.S. Data Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.

- 2. PRICE DESCRIPTION AND DISCOUNTS:
  - 2.1 <u>Price Description</u>. UK-NET pricing is based on a per call, per hour rate and dependent on the number of participants. Customer shall pay the following charges which are detailed below. All references to prices and all price quotations in this Attachment are in, and all transactions shall be based on, the United Kingdom Pound Sterling. Except as expressly stated in this Attachment, no other discounts shall apply to UK-NET Services. All other rates and charges for UK-NET shall be the then prevailing standard rates and charges.
  - 2.2 <u>Pricing.</u> In lieu of any other discounts, Customer will receive a \*\*\*\* off of the list charges for United Kingdom Net Conferencing. The perhour, per-call charges for UK-NET will be based on the number of call participants, with concurrent audio conferencing. Operator hosting charges are not subject to discounting. Customer will be responsible for all other charges associated with UK-NET at standard list rates.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in United Kingdom Pounds Sterling. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive United Kingdom Pound Sterling in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

#### **ATTACHMENT 4-8**

#### JAPAN NET CONFERENCING SERVICES

#### 1. SERVICE PROVISIONING AND RECEIPT:

Product Description: Japan Net Conferencing Service ("JP-NET") is a facilities-based Net conferencing service, provided to Customer in Japan by Company. JP-NET provides Customer with the ability to conduct a document conference call allowing data (text, documents, data or images) to be viewed, shared or collaborated on by call participants. Net Conferencing allows each participant to reach the data portion of a Net Conferencing call by accessing and interconnecting with a port specified by Company at the time of reservation of the Net Conferencing call. Each such connection must be established separately by each participant implementing its own means of access at its own cost. To access the data portion of the call, each participant enters the conference name specified at the time of reservation of the Net Conferencing call. A passcode may be used to ensure a secured conference call. Calculation of usage begins at the scheduled start time of the call and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. Net Conferencing calls are subject to a \*\*\*\* initial period and are billed in \*\*\*\* increments. All charges will be rounded up to the nearest \*\*\* billing increment. If a computed charge includes a fraction of a Japanese Yen the fraction is rounded up to the nearest whole Japanese Yen.

A conference call is initiated by making a reservation of a date and time for the call and number of participants. Reservations of JP-NET can be placed 24 hours, seven days a week. Conference calls can be held on any day of the week at anytime.

1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, JP-NET. For purposes of applying Schedule Four's Section 1 to the JP-NET, the corresponding service is regulated Company U.S. Data Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.

#### 2. PRICE DESCRIPTION AND DISCOUNTS:

- 2.1 <u>Price Description</u>. JP-NET pricing is based on a per call, per hour rate and dependent on the number of participants. Customer shall pay the following charges which are detailed below. All references to prices and all price quotations in this Attachment are in, and all transactions shall be based on, the Japanese Yen. Except as expressly stated in this Attachment, no other discounts shall apply to JP-NET Services. All other rates and charges for JP-NET shall be the then prevailing standard rates and charges.
- 2.2 <u>Pricing.</u> In lieu of any other discounts, Customer will receive a \*\*\*\* off of the list charges for Japan Net Conferencing. The per-hour, per-call charges for JP-NET will be based on the number of call participants, with concurrent audio conferencing. Operator hosting charges are not subject to discounting. Customer will be responsible for all other charges associated with JP-NET at standard list rates.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Japanese Yen. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Japanese Yen in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

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#### **ATTACHMENT 4-9**

#### HONG KONG NET CONFERENCING SERVICES

# 1. SERVICE PROVISIONING AND RECEIPT:

Product Description: Hong Kong Net Conferencing Service ("HK-NET") is a facilities-based Net conferencing service, provided to Customer in Hong Kong by Company. HK-NET provides Customer with the ability to conduct a document conference call allowing data (text, documents, data or images) to be viewed, shared or collaborated on by call participants. Net Conferencing allows each participant to reach the data portion of a Net Conferencing call by accessing and interconnecting with a port specified by Company at the time of reservation of the Net Conferencing call. Each such connection must be established separately by each participant implementing its own means of access at its own cost. To access the data portion of the call, each participant enters the conference name specified at the time of reservation of the Net Conferencing call. A passcode may be used to ensure a secured conference call. Calculation of usage begins at the scheduled start time of the call and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. Net Conferencing calls are subject to a \*\*\*\* initial period and are billed in \*\*\*\* increments. All charges will be rounded up to the nearest \*\*\*\* billing increment. If a computed charge includes a fraction of a Hong Kong cent the fraction is rounded up to the nearest whole Hong Kong cent.

A conference call is initiated by making a reservation of a date and time for the call and number of participants. Reservations of HK-NET can be placed 24 hours, seven days a week. Conference calls can be held on any day of the week at anytime.

1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, HK-NET. For purposes of applying Schedule Four's Section 1 to the HK-NET, the corresponding service is regulated Company U.S. Data Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.

#### 2. PRICE DESCRIPTION AND DISCOUNTS:

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

- 2.1 <u>Price Description</u>. HK-NET pricing is based on a per call, per hour rate and dependent on the number of participants. Customer shall pay the following charges which are detailed below. All references to prices and all price quotations in this Attachment are in, and all transactions shall be based on, the Hong Kong Dollar. Except as expressly stated in this Attachment, no other discounts shall apply to HK-NET Services. All other rates and charges for HK-NET shall be the then prevailing standard rates and charges.
- 2.2 <u>Pricing</u>. In lieu of any other discounts, Customer will receive a \*\*\*\* off of the list charges for Hong Kong Net Conferencing. The per-hour, per-call charges for HK-NET will be based on the number of call participants, with concurrent audio conferencing. Operator hosting charges are not subject to discounting. Customer will be responsible for all other charges associated with HK-NET at standard list rates.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Hong Kong Dollars. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Hong Kong Dollars in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

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#### **ATTACHMENT 4-10**

#### AUSTRALIA NET CONFERENCING SERVICES

#### SERVICE PROVISIONING AND RECEIPT:

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Product Description: Australia Net Conferencing Service ("AUS-NET") is a facilities-based Net conferencing service, provided to Customer in Australia by Company. AUS-NET provides Customer with the ability to conduct a document conference call allowing data (text, documents, data or images) to be viewed, shared or collaborated on by call participants. Net Conferencing allows each participant to reach the data portion of a Net Conferencing call by accessing and interconnecting with a port specified by Company at the time of reservation of the Net Conferencing call. Each such connection must be established separately by each participant implementing its own means of access at its own cost. To access the data portion of the call, each participant enters the conference name specified at the time of reservation of the Net Conferencing call. A passcode may be used to ensure a secured conference call. Calculation of usage begins at the scheduled start time of the call and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. Net Conferencing calls are subject to a \*\*\*\* initial period and are billed in \*\*\*\*e increments. All charges will be rounded up to the nearest \*\*\*\* billing increment. If a computed charge includes a fraction of an Australia cent the fraction is rounded up to the nearest whole Australia cent.

A conference call is initiated by making a reservation of a date and time for the call and number of participants. Reservations of AUS-NET can be placed 24 hours a day, seven days a week. Conference calls can be held on any day of the week at anytime.

1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, AUS-NET. For purposes of applying Schedule Four's Section 1 to the AUS-NET, the corresponding service is regulated Company U.S. Data Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.

## 2. PRICE DESCRIPTION AND DISCOUNTS:

- 2.1 Price Description. AUS-NET pricing is based on a per call, per hour rate and dependent on the number of participants. Customer shall pay the following charges which are detailed below. All references to prices and all price quotations in this Attachment are in, and all transactions shall be based on, the Australia Dollar. Except as expressly stated in this Attachment, no other discounts shall apply to AUS-NET Services. All other rates and charges for AUS-NET shall be the then prevailing standard rates and charges.
- 2.2 <u>Pricing.</u> In lieu of any other discounts, Customer will receive a \*\*\*\* off of the list charges for Australia Net Conferencing. The per-hour, per-call charges for AUS-NET will be based on the number of call participants, with concurrent audio conferencing. Operator hosting charges are not subject to discounting. Customer will be responsible for all other charges associated with AUS-NET at standard list rates.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Australian Dollars. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Australian Dollars in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

\* \*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

#### UNITED KINGDOM VIDEO CONFERENCING SERVICE

#### 1. COMPANY ENHANCED SERVICE:

- 1.1 Name: United Kingdom Videoconferencing Service
- 1.2 <u>Description</u>: United Kingdom Videoconferencing Service ("UK-VC") is a facilities-based videoconferencing service provided to Customer in the United Kingdom by Company. UK-VC is a one-way, multipoint service allowing the furnishing of video communications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Video conference calls are limited to specific locations as determined by Company. UK-VC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the video conference call. If a computed charge includes a fraction of an United Kingdom pence, the fraction is rounded up to the nearest whole United Kingdom pence. All per minute charges will be rounded up to the next full minute. Usage and ports will billed in \*\*\*\* increments.

A video conference call is initiated by making a reservation of a date and time for the call. Reservations for UK-VC can be placed 24 hours, 7 days a week.

- 1.3 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, UK-VC. For purposes of applying Schedule Four's Section 1 to the UK-VC, the corresponding service is regulated Company U.S. Video Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.4 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, UK-VC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.

#### 2. PRICE DESCRIPTION AND DISCOUNTS:

- 2.1 <u>Price Description</u>. UK-VC transport pricing is based on a per minute per site per channel rate. UK-VC bridging pricing is based on a per minute, per site rate. Charges will be based upon actual usage, not for reserved time. Customer will pay the following charges detailed below. All charges set forth herein are in United Kingdom Pounds Sterling.
  - 2.1.1 <u>Bridging Port Fee:</u> In lieu of any discounts, Customer will pay the following per minute, per site charges for Bridging Port Fees related to UK-VC:

# **SCHEDULE A**United Kingdom Bridging Port Fee

Service	Rate per minute per site	
****	***	*

The charges described in Schedule A above are exclusive of all other rates and charges, including but not limited to transport charges, feature charges or surcharges, set-up charges, overbooking charges, cancellation charges, taxes, and tax related or tax like surcharges, and charges associated with the Universal Service Fund (if any), which are additional and Customer agrees to pay.

# 2.1.2 <u>Transport Charges:</u>

(a) For UK-VC Dial-Out Transport Charges, Customer will pay to Company the following transport charges (per \*\*\*\*, per site) (except for those countries listed in Section 2.1.2(b) below), based on the Service Regions set forth in Section 2.1.2(d) below, for the countries (where service is available) listed in Section 2.1.2(d) below. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	****	
	<u> </u>	
***	***	
***	***	
***	***	
****	***	

Date nor Minute Der Site

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(b) For UK-VC Dial-Out Transport Charges for the following countries, Customer will pay to Company the following transport charges (per \*\*\*\* per site), based on the country set forth below in this Section. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	Per ****
***	****
****	****
***	***

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

- \*\*\*\*

  \*\*\*\*
- (c) Customer will pay to Company all charges for features used with any UK-VC call pursuant to Company's then-current standard price list. Features are subject to change by Company at any time. Not all features are available for all UK-VC calls.
- (d) Service Regions: UK-VC calls' Service Regions are as set forth in Attachment 3-2 above.
- 2.2 Except as expressly stated in this Attachment, no other discounts apply to UK-VC Service. All other rates and charges for UK-VC will be the then prevailing standard rates and charges.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in United Kingdom Pounds Sterling. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive United Kingdom Pound Sterling in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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#### **ATTACHMENT 4-12**

#### JAPAN VIDEOCONFERENCING SERVICE

- 1. COMPANY ENHANCED SERVICE:
  - 1.1 Name: Japan Videoconferencing Service
  - Description: Japan Videoconferencing Service ("JP-VC") is a facilities-based videoconferencing service provided to Customer in the Japan by Company. JP-VC is a one-way, multipoint service allowing the furnishing of video communications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Video conference calls are limited to specific locations as determined by Company. JP-VC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the video conference call. If a computed charge includes a fraction of a Japanese Yen, the fraction is rounded up to the nearest whole Japanese Yen. All per minute charges will be rounded up to the next full minute. Usage and ports will billed in \*\*\*\* increments.

A video conference call is initiated by making a reservation of a date and time for the call. Reservations for JP-VC can be placed 24 hours a day, 7 days a week.

- 1.3 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, JP-VC. For purposes of applying Schedule Four's Section 1 to the JP-VC, the corresponding service is regulated Company U.S. Video Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.4 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, JP-VC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.
- 2. PRICE DESCRIPTION AND DISCOUNTS:
  - 2.1 <u>Price Description</u>. JP-VC transport pricing is based on a per minute per site per channel rate. JP-VC bridging pricing is based on a per minute, per site rate. Charges will be based upon actual usage, not for reserved time. Customer will pay the following charges detailed below. All charges set forth herein are in Japanese Yen.
    - 2.1.1 <u>Bridging Port Fee:</u> In lieu of any discounts, Customer will pay the following per minute, per site charges for Bridging Port Fees related to JP-VC:

# **SCHEDULE A**Japan Bridging Port Fee

Service Rate per minute per site

\*\*\*\*

\*\*\*\*

The charges described in Schedule A above are exclusive of all other rates and charges, including but not limited to transport charges, feature charges or surcharges, set-up charges, overbooking charges, cancellation charges, taxes, and tax related or tax like surcharges, and charges associated with the Universal Service Fund (if any), which are additional and Customer agrees to pay.

# 2.1.2 Transport Charges:

(a) For JP-VC Dial-Out Transport Charges, Customer will pay to Company the following transport charges (per\*\*\*\*, per site) (except for those countries listed in Section 2.1.2(b) below), based on the Service Regions set forth in Section 2.1.2(d) below, for the countries (where service is available) listed in Section 2.1.2(d) below. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	****
****	***
****	***
****	***
sk sk sk sk	***

\*\*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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(b) For JP-VC Dial-Out Transport Charges for the following countries, Customer will pay to Company the following transport charges (per \*\*\*\*, per site), based on the country set forth below in this Section. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	Rate per Minute per Site ****	
****	****	
****	***	
****	****	
****	****	
***	****	
****	****	

- (c) Customer will pay to Company all charges for features used with any JP-VC call pursuant to Company's then-current standard price list. Features are subject to change by Company at any time. Not all features are available for all JP-VC calls.
- (d) Service Region: JP-VC calls' Service Regions are as set forth in the table in Attachment 3-2 above.
- 2.2 Except as expressly stated in this Attachment, no other discounts apply to JP-VC Service. All other rates and charges for JP-VC will be the then prevailing standard rates and charges.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Japanese Yen. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Japanese Yen in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# ATTACHMENT 4-13 AUSTRALIA VIDEOCONFERENCING SERVICE

- 1. COMPANY ENHANCED SERVICE:
  - 1.1 Name: Australia Videoconferencing Service.
  - 1.2 <u>Description</u>: Australia Videoconferencing Service ("AUS-VC") is a facilities-based videoconferencing service provided to Customer in Australia by Company. AUS-VC is a one-way, multipoint service allowing the furnishing of video communications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Video conference calls are limited to specific locations as determined by Company. AUS-VC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the video conference call. If a computed charge includes a fraction of an Australian cent, the fraction is rounded up to the nearest whole Australian cent. All per minute charges will be rounded up to the next full minute.

A video conference call is initiated by making a reservation of a date and time for the call. Reservations for AUS-VC can be placed 24 hours a day, 7 days a week.

- 1.3 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, AUS-VC. For purpose of applying Schedule Four's Section 1 to the AUS-VC, the corresponding service is regulated Company U.S. Video Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.4 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, AUS-VC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.
- 2. PRICE DESCRIPTION AND DISCOUNTS:

- 2.1 <u>Price Description</u>. AUS-VC transport pricing is based on a per minute, per site, per channel rate. AUS-VC bridging pricing is based on a per minute, per site rate. Charges will be based upon actual usage, not for reserved time. Customer will pay the following charges detailed below. All charges set forth herein are in Australian Dollars.
  - 2.1.1 <u>Bridging Port Fee:</u> In lieu of any discounts, Customer will pay the following per minute, per site charges for Bridging Port Fees related to AUS-VC:

# **SCHEDULE A**Australia Bridging Port Fee

Service	Rate per minute per site	
****	****	

The charges described in Schedule A above are exclusive of all other rates and charges, including but not limited to transport charges, feature charges or surcharges, set-up charges, overbooking charges, cancellation charges, taxes, and tax related or tax like surcharges, and charges associated with the Universal Service Fund (if any), which are additional and Customer agrees to pay.

# 2.1.2 <u>Transport Charges:</u>

(a) For AUS-VC Dial-Out Transport Charges, Customer will pay to Company the following transport charges (per \*\*\*\*, per site) (except for those countries listed in Section 2.1.2(b) below), based on the Service Regions set forth in Section 2.1.2(d) below, for the countries (where service is available) listed in Section 2.1.2(d) below. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	Rate per Minute per Site ****	
***	***	
***	***	
****	***	
****	***	

<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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(b) For AUS-VC Dial-Out Transport Charges for the following countries, Customer will pay to Company the following transport charges (per \*\*\*\* per site), based on the country set forth below in this Section. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	Rate per Minute per Site ****	Rate per Minute per Site ****	
***	***		
****	****		
***	***		
****	****		
***	****		
****	***		

- (c) Customer will pay to Company all charges for features used with any AUS-VC call pursuant to Company's then-current standard price list. Features are subject to change by Company at any time. Not all features are available for all AUS-VC calls.
- (d) Service Region: AUS-VC calls' Service Regions are as set forth in Attachment 3-2 above.
- 2.2 Except as expressly stated in this Attachment, no other discounts apply to AUS-VC Service. All other rates and charges for AUS-VC will be the then prevailing standard rates and charges.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Australian Dollars. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Australian Dollars in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

#### HONG KONG VIDEOCONFERENCING SERVICE

#### 1. COMPANY ENHANCED SERVICE:

- 1.1 Name: Hong Kong Videoconferencing Service.
- 1.2 <u>Description</u>: Hong Kong Videoconferencing Service ("HK-VC") is a facilities-based videoconferencing service provided to Customer in Hong Kong by Company. HK-VC is a one-way, multipoint service allowing the furnishing of video communications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Video conference calls are limited to specific locations as determined by Company. HK-VC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the video conference call. If a computed charge includes a fraction of a Hong Kong cent, the fraction is rounded up to the nearest whole Hong Kong cent. All per minute charges will be rounded up to the next full minute.

A video conference call is initiated by making a reservation of a date and time for the call. Reservations for HK-VC can be placed 24 hours a day, 7 days a week.

- 1.3 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, HK-VC. For purpose of applying Schedule Four's Section 1 to the HK-VC, the corresponding service is regulated Company U.S. Video Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.4 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, HK-VC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.

#### 2. PRICE DESCRIPTION AND DISCOUNTS:

- 2.1 <u>Price Description</u>. HK-VC transport pricing is based on a per minute, per site, per channel rate. HK-VC bridging pricing is based on a per minute, per site rate. Charges will be based upon actual usage, not for reserved time. Customer will pay the following charges detailed below. All charges set forth herein are in Hong Kong Dollars.
  - 2.1.1 <u>Bridging Port Fee:</u> In lieu of any discounts, Customer will pay the following per minute, per site charges for Bridging Port Fees related to HK-VC:

# **SCHEDULE A**Hong Kong Bridging Port Fee

Service	Rate per minute per site
****	****

The charges described in Schedule A above are exclusive of all other rates and charges, including but not limited to transport charges, feature charges or surcharges, set-up charges, overbooking charges, cancellation charges, taxes, and tax related or tax like surcharges, and charges associated with the Universal Service Fund (if any), which are additional and Customer agrees to pay.

# 2.1.2 Transport Charges:

(a) For HK-VC Dial-Out Transport Charges, Customer will pay to Company the following transport charges (per \*\*\*\*, per site) (except for those countries listed in Section 2.1.2(b) below), based on the Service Regions set forth in Section 2.1.2(d) below, for the countries (where service is available) listed in Section 2.1.2(d) below. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	Rate per Minute per Site  ****	
***	***	
***	***	
***	***	
***	***	

<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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(b) For HK-VC Dial-Out Transport Charges for the following countries, Customer will pay to Company the following transport charges (per 112/128 Kbps, per minute, per site), based on the country set forth below in this Section. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	Rate per Minute per Site ****
***	****
****	****
***	***
***	***

- \*\*\*\*

  \*\*\*\*

  \*\*\*\*
- (c) Customer will pay to Company all charges for features used with any HK-VC call pursuant to Company's then-current standard price list. Features are subject to change by Company at any time. Not all features are available for all HK-VC calls.
- (d) Service Region: HK-VC calls' Service Regions are as set forth in Attachment 3-2 above.
- 2.2 Except as expressly stated in this Attachment, no other discounts apply to HK-VC Service. All other rates and charges for HK-VC will be the then prevailing standard rates and charges.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Hong Kong Dollars. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Hong Kong Dollars in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

\*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# ATTACHMENT 4-15 SINGAPORE VIDEOCONFERENCING SERVICE

- COMPANY ENHANCED SERVICE:
  - 1.1 <u>Name</u>: Singapore Videoconferencing Service.
  - 1.2 <u>Description</u>: Singpore Videoconferencing Service ("SING-VC") is a facilities-based videoconferencing service provided to Customer in Singpore by Company. SING-VC is a one-way, multipoint service allowing the furnishing of video communications service between a single calling station and two or more called stations, when at least one of the called stations is located in a different area numbering code. Video conference calls are limited to specific locations as determined by Company. SING-VC requires a teleconferencing bridge port for each called station. The necessary bridge ports are provided by a designated Conference Center. Calculation of usage begins at the connect time of the first called party and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the video conference call. If a computed charge includes a fraction of a Hong Kong cent, the fraction is rounded up to the nearest whole Hong Kong cent. All per minute charges will be rounded up to the next full minute.

A video conference call is initiated by making a reservation of a date and time for the call. Reservations for SING-VC can be placed 24 hours a day, 7 days a week.

- 1.3 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, SING-VC. For purpose of applying Schedule Four's Section 1 to the SING-VC, the corresponding service is regulated Company U.S. Video Conferencing services. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 1.4 <u>Terms and Conditions of Service</u>: Notwithstanding any other provision in the Agreement or this Attachment, SING-VC shall be provided pursuant to the standard terms and conditions of service of Company's supplier, as set forth below.
- 2. PRICE DESCRIPTION AND DISCOUNTS:
  - 2.1 <u>Price Description</u>. SING-VC transport pricing is based on a per minute, per site, per channel rate. SING-VC bridging pricing is based on a per minute, per site rate. Charges will be based upon actual usage, not for reserved time. Customer will pay the following charges detailed below. All charges set forth herein are in Hong Kong Dollars.
    - 2.1.1 <u>Bridging Port Fee:</u> In lieu of any discounts, Customer will pay the following per minute, per site charges for Bridging Port Fees related to SING-VC:

# SCHEDULE A

Singpore Bridging Port Fee

Service Rate per minute per site

\*\*\*\*

The charges described in Schedule A above are exclusive of all other rates and charges, including but not limited to transport charges, feature charges or surcharges, set-up charges, overbooking charges, cancellation charges, taxes, and tax related or tax like surcharges, and charges associated with the Universal Service Fund (if any), which are additional and Customer agrees to pay.

# 2.1.2 Transport Charges:

(a) For SING-VC Dial-Out Transport Charges, Customer will pay to Company the following transport charges (per \*\*\*\*, per site) (except for those countries listed in Section 2.1.2(b) below), based on the Service Regions set forth in Section 2.1.2(d) below, for the countries (where service is available) listed in Section 2.1.2(d) below. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	****
***	****
***	****
***	****
****	***

Rate per Minute per Site

\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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(b) For SING-VC Dial-Out Transport Charges for the following countries, Customer will pay to Company the following transport charges (per \*\*\*\*, per site), based on the country set forth below in this Section. Such transport charges are added to the bridging charges associated with the service level selected, Premier or Standard:

	Rate per Minute per Site  ****
****	***
****	***
****	***
****	****
****	***
***	***

- (c) Customer will pay to Company all charges for features used with any SING-VC call pursuant to Company's then-current standard price list. Features are subject to change by Company at any time. Not all features are available for all SING-VC calls.
- (d) Service Region: SING-VC calls' Service Regions are as set forth in Attachment 3-2 above.
- 2.2 Except as expressly stated in this Attachment, no other discounts apply to SING-VC Service. All other rates and charges for SING-VC will be the then prevailing standard rates and charges.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Hong Kong Dollars. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Hong Kong Dollars in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# **ATTACHMENT 4-16**

#### SINGAPORE NET CONFERENCING SERVICES

- 1. SERVICE PROVISIONING AND RECEIPT:
  - Product Description: Singapore Net Conferencing Service ("SING-NET") is a facilities-based Net conferencing service, provided to Customer in Singapore by Company. SING-NET provides Customer with the ability to conduct a document conference call allowing data (text, documents, data or images) to be viewed, shared or collaborated on by call participants. Net Conferencing allows each participant to reach the data portion of a Net Conferencing call by accessing and interconnecting with a port specified by Company at the time of reservation of the Net Conferencing call. Each such connection must be established separately by each participant implementing its own means of access at its own cost. To access the data portion of the call, each participant enters the conference name specified at the time of reservation of the Net Conferencing call. A passcode may be used to ensure a secured conference call. Calculation of usage begins at the scheduled start time of the call and ends when either the last participant in the conference call disconnects or the Conference Operator terminates the call. Net Conferencing calls are subject to a \*\*\*\* initial period and are billed in \*\*\*\* increments. All charges will be rounded up to the nearest \*\*\*\* increment. If a computed charge includes a fraction of a Hong Kong cent the fraction is rounded up to the nearest whole Hong Kong cent.

A conference call is initiated by making a reservation of a date and time for the call and number of participants. Reservations of SING-NET can be placed 24 hours a day, seven days a week. Conference calls can be held on any day of the week at anytime.

1.2 <u>Product Provision</u>: Company will provide to Customer, and Customer will receive from Company, SING-NET. For purposes of applying Schedule Four's Section 1 to the SING-NET, the corresponding service is regulated Company U.S. Data Conferencing services. Except as

otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.

#### 2. PRICE DESCRIPTION AND DISCOUNTS:

- Price Description. SING-NET pricing is based on a per call, per hour rate and dependent on the number of participants. Customer shall pay the following charges which are detailed below. All references to prices and all price quotations in this Attachment are in, and all transactions shall be based on, the Hong Kong Dollar. Except as expressly stated in this Attachment, no other discounts shall apply to SING-NET Services. All other rates and charges for SING-NET shall be the then prevailing standard rates and charges.
- 2.2 <u>Pricing.</u> In lieu of any other discounts, Customer will receive a five percent (5%) discount off of the list charges for Singapore Net Conferencing. The per-hour, per-call charges for SING-NET will be based on the number of call participants, with concurrent audio conferencing. Operator hosting charges are not subject to discounting. Customer will be responsible for all other charges associated with SING-NET at standard list rates.
- 3. BILLING AND CURRENCY CONVERSION. Usage will be billed and invoiced in Hong Kong Dollars. If, at any time during the Term, any law, regulation or practice prohibits or significantly impedes Company's ability to receive Hong Kong Dollars in payment of its foreign currency invoices, the parties will negotiate in good faith to find a mutually acceptable solution.

\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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## **ATTACHMENT 4-17**

## GLOBAL VOICE VIRTUAL PRIVATE NETWORK SERVICES

## I. SERVICE PROVISIONING AND RECEIPT:

A. <u>Product Description</u>: WorldCom Global Voice Virtual Private Network ("VPN") Service ("Global Voice VPN") is a global intelligent network designed to deliver voice and data originating outside the United States in a uniform, predictable manner among customer locations around the world. Global Voice VPN will deliver traditional VPN services supporting voice and data applications including such features as Private Numbering Plans, Range Privileges, Network Call Redirect, etc.

# B. <u>Product Provision</u>:

- 1. MCI WORLDCOM International, Inc. ("MCIWI") will provide to Customer, and Customer will receive from MCIWI, Global Voice VPN. For purposes of applying Schedule Four's Section 1 to the Global Voice VPN, the corresponding service is regulated Company Interstate Voice Service. Except as otherwise provided herein, the rates and discounts in Company's standard price lists are subject to change at the discretion of Company.
- 2. Customer agrees to jointly develop with Company a mutually agreed upon Implementation Schedule for the installation of Global Voice VPN services. Company shall not be responsible for implementation delays caused by conditions beyond Company's reasonable control including, but not limited to, receipt of appropriate non-U.S. regulatory approvals and delays related to negotiations with telecommunications carriers providing needed local services.

# II. PRICING STRUCTURE

A. <u>Pricing Structure</u>: Customer will pay Company's then-current standard rates and charges for Global Voice VPN Service (except as provided for in this Attachment) including, but not limited to, traffic usage charges and access recurring charges billed in accordance with Section 8 (Payment Terms) and this Attachment. In addition, Customer may elect to obtain the following optional related services in which case Customer will be subject to certain additional charges, if applicable. Except as otherwise provided herein, all Global Voice VPN rates and charges for related services will fluctuate in accordance with Company's standard list rates during the Term.

OPTIONAL RELATED SERVICES (ADDITIONAL CHARGES, INCLUDING SURCHARGES AND/OR PREMIUM CHARGES, MAY APPLY EXCEPT IF OTHERWISE INDICATED):

(Check if applicable.)

- o Cellular/Mobile Access\*
  \*available only in certain countries
- o Dual Stage Switched Access\*
  \*available only in certain countries
- o Single Stage Access\*
  \*available only in certain countries
- o Remote Access\*

  \*available only in certain countries

- o Company Card with Worldphone Service (Additional terms and conditions apply, and will be provided with order fulfillment.)
- o Switched Digital Service (tentatively scheduled for 2Q01 availability)
- B. <u>Discounts</u>: Customer will receive a discount of \*\*\*\* off Company's standard Global Voice VPN usage rates as described above (except where local law requires otherwise).
  - C. Description of Optional Services:

<u>REMOTE ACCESS</u>. REMOTE ACCESS (RA) provides remote switched access to the network. RA allows traveling employees or mobile executives to access their private numbering plan from any phone in countries where it is available. RA allows end-users to dial only On-Net numbers (i.e., private dialing plan numbers). This feature may not be available in every country where Global Voice VPN is offered and includes an additional installation charge for each freephone number.

<u>DUAL STAGE SWITCHED ACCESS</u>. DUAL STAGE SWITCHED ACCESS (DSSA) provides switched access to the network. End users may dial On-Net (i.e., private dialing plan) as well as Off-Net (public switched telephone network) numbers from a DSSA-designated telephone number. There is a DSSA install charge per site. This feature may not be available in every country where Global Voice VPN is offered.

<u>SINGLE STAGE ACCESS</u>. SINGLE STATE ACCESS (SSA) provides switched access to the network. It will replace DSSA in countries where it is available. End users may dial On-Net (i.e., private dialing plan) as well as Off-Net (public switched telephone network) numbers from a SSA- designated telephone number. There is a SSA install charge per site.

<u>CELLULAR/MOBILE ACCESS</u>. Digital mobile telephone access to the network is available via DSSA. This service enables cellular telephones to be economically connected to the network thereby extending features and benefits to traveling employees. At this time there is a cellular line install charge and the transport is based on DSSA rates. This feature may not be available in every country where Global Voice VPN is offered.

<u>WORLDPHONE CARD</u>. WORLDPHONE CARD serves as both a regular calling card to more than \*\*\*\* direct-dial countries and as an access method to a customer's private dial plan and features. Currently, service is available from over \*\*\*\* countries. (Additional terms and conditions apply and will be provided with order fulfillment.)

<u>SWITCHED DIGITAL SERVICE</u>. SWITCHED DIGITAL SERVICE provides dial-up access to the data services at rates of \*\*\*\* for applications such as video, high speed data transfer and LAN internetworking. This service is expected to be available \*\*\*\*.

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\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# **SCHEDULE FIVE**

# NASDAQ CORPORATE NETWORK SCOPE AND SPECIAL TERMS

(A Fully Managed Network Solution)

1. <u>Scope of Services</u>. Company will provide to Customer a managed frame relay network (hereafter referred to as the "Nasdaq Corporate Network"), including access circuits, Company frame relay ports and PVCs (service option 2), internet access ports and PVCs, related equipment and associated network management services all as further described in this Schedule. The WorldCom Frame Relay service (service option 2) and dedicated access services are provided subject to the additional terms and conditions set forth in the GSA and Schedule Three. The customer premise equipment for the Nasdaq Corporate Network is provided subject to the additional terms and conditions set forth in Attachment 5-3 to this Schedule Five (Equipment and Related Services) attached hereto. Any dedicated internet access services are provided subject to the additional terms and conditions set forth in [the Internet Services Agreement between Customer and MCI signed by Customer on \*\*\*\* as amended, and individual service order forms signed by Customer. All of the aforementioned provisions are intended to supplement each other to the greatest extent possible, however, in the event of a conflict between the terms of Schedule Five and any of the aforementioned provisions with respect to the Nasdaq Corporate Network, this Schedule Five shall govern.

# 2. Implementation; Schedule Five Term.

- 2.1 Company shall implement the Nasdaq Corporate Network pursuant to a mutually agreeable implementation schedule to be agreed by the parties in writing. The configuration of the network facilities will be as set forth in Attachment 5-1. As between Company and Customer, Company shall retain title to all customer premise equipment provisioned by Company at Customer sites for the Nasdaq Corporate Network.
- 2.2 The term of this Schedule shall begin on the First Amendment Effective Date and shall continue for\*\*\*\* (the "Schedule Five Term"). The first \*\*\*\*of the Schedule Five Term will be treated as a "Ramp Period" during which the NCN Subminimum (as defined in Section 3.3 below) will not apply,

however the other rates and charges set forth in this Schedule Five will apply. If the Term of the Agreement expires before the expiration of the Schedule Five Term, the terms and conditions of the Agreement shall continue to control and apply to this Schedule until the end of the Schedule Five Term. For the avoidance of doubt, the Schedule Five Term expires on \*\*\*\*.

#### 3. Rates and Charges.

3.1 <u>Summary of Total Rates and Charges.</u> The Base Rates applicable to Customer for The Nasdaq Corporate Network are summarized below. The Base Rates are effective on the First Amendment Effective Date and are fixed for the Term.

Pricing Site			Monthly Non-Recurring Recurring Charge Installation	
1) Rockville, MD		****	***	**
2) Trumbull, CT		***	***	**
3) One Liberty Plaza		***	**	**
4) Four Times Square		***	**:	**
5) Blackwell Bldg, MD		***	***	**
6) 1801 "K" St., D.C.		***	***	**
7) Sand Hill Rd., CA		***	***	**
8) 55 Monroe St., Chicago, IL		***	**:	**
	Total:	***	***	**

<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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3.2 <u>Regulated Interstate Services Component</u>. The monthly recurring charges set forth in Section 3.1 above are inclusive of the following rates for interstate Regulated Services:

#### **Interstate Regulated Services**

Site	Component of the Monthly Recurring Charge	
1) Rockville, MD	****	
2) Trumbull, CT	****	
3) One Liberty Plaza	****	
4) Four Times Square, NYC	***	
5) Blackwell Bldg, Rockville, MD	***	
6) 1801 "K" St., Wash. D.C.	***	
7) Sand Hill Rd., CA	***	
8) 55 Monroe St., Chicago, IL	***	
Total	***	

The charges described in this Section 3.2 constitute a "Specialized Customer Arrangement" or "SCA" as defined in the Guide. Capitalized terms not otherwise defined in this Agreement shall have the definition given to them in the Tariff.

- 3.3 During each Monthly Period in the Schedule Five Term after the Ramp Period (as defined in Section 2.2 above), Customer must incur no less than \*\*\*\* in monthly recurring charges under this Schedule Five ("NCN Subminimum"). For any Monthly Period in the Schedule Five Term after the Ramp Period in which Customer fails to satisfy the NCN Subminimum, Customer shall pay Company an amount equal \*\*\*\*.
- 4. <u>Service Level Agreements</u>: The Service Level Agreement for WorldCom Frame Relay as set forth in the Guide, as well as the Nasdaq Corporate Network Availability SLA set forth in Attachment 5-2, shall apply to the WorldCom Frame Relay (Service Option 2) service provided hereunder.
- 5. Orders For Service: Orders for installation, changes or disconnects shall be provided to Company by Customer.
- 6. <u>Installation</u>: The term "Installation" shall mean the carrying out and completion of all work (including, but not limited to, procurement of any piece of hardware or software used by Company to provide Service as contemplated

\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

<sup>\*</sup>Note: Dedicated internet access circuits will be provisioned pursuant to individual service order forms showing applicable charges of \*\*\*\*, since all charges for such services, as specified herein, are included in the pricing set forth above and billed under this Agreement.

under this Agreement [each, a "Component"], site surveys, scheduling, physical and logical connection of all Components to the Service to ensure that Customer's locations and each Subscriber's locations are fully integrated into the Nasdaq Corporate Network, testing, and correction of any problems which cause the Service not to operate in accordance with Company's standard specifications) at a location at which the Service is contemplated to be provided under this Agreement. The parties will agree on an Installation schedule which is subject to change by mutual agreement of the parties. After completion of work associated with an Installation, Company shall ensure that the exterior of Components and the surrounding areas are clean and that all discarded parts, supplies and other waste is removed from the premises.

- 7. <u>Installation Acceptance</u>. Customer will have a period of \*\*\*\* after Installation notification hereunder in which to notify Company of service troubles. Failure to notify Company of service troubles within \*\*\*\* after Installation notification constitutes acceptance of the circuit(s) from the first day of notification. Company will use commercially reasonable efforts to rectify service troubles promptly. Charges will not apply pending repair of service troubles associated with Installation. Troubles on such circuits must be reported on a circuit specific basis to Company support center.
- 8. <u>Customer's Termination Liability.</u> If (a) Customer terminates either the Nasdaq Corporate Network, or this Agreement, prior to the end of the Schedule Five Term other than due to an uncured breach by Company of a material term hereunder, a final order by the SEC that requires Customer to permanently discontinue the Nasdaq Corporate Network, or other than as Customer is expressly permitted herein to terminate without liability, or (b) Company terminates this Agreement early as permitted under Section 12.1, Subsections 12.2(e) or (f), or Section 12.3, Customer will pay, in addition to all accrued but unpaid charges and liabilities incurred through the date of such termination: (i) any and all credits received by Customer hereunder for the Nasdaq Corporate Network (except service interruption credits, if any), in full, without setoff or deduction; plus (ii) an amount equal to \*\*\*\* of the product of (a) the total monthly recurring charge for the Nasdaq Corporate Network incurred by Customer in the month preceding the month of termination, multiplied by (b) the number of unsatisfied months (prorated for partial months) remaining in the Schedule Five Term on the date of termination; plus (iii) the aggregate termination charges payable to any non-U.S. third party suppliers, if any, for which Company is or becomes contractually liable to the extent directly resulting from such termination. Upon written request of Customer, Company will use its reasonable efforts to identify in advance any such termination charges payable to third party suppliers.
- 9. <u>DS3 Management</u>. Company will proactively monitor the DS3's between the 3 core sites of RKH, MER and NYH. The Customer will provide "user accounts" for the 3 IGX CISCO Switches for this purpose. Each of these "user accounts" will have the ability to perform "status", "diagnostic" and "loopback" commands only for the purposes of troubleshooting DS3 issues. In addition, the Customer will provide SNMP statements which enable the IGX CISCO Switches to send unsolicited SNMP TRAPS to the Company NCC network management stations.
- 10. <u>Design Changes</u>. Subject to Customer's satisfaction of the NCN Subminimum, during the Term Nasdaq may modify the Nasdaq Corporate Network design and replace existing Services with new or existing Services generally offered by Company. Any such modification would be reflected in a mutually acceptable amendment to this Agreement.
- 11. <u>Customer-Purchased CPE</u>. Customer premise equipment required for the Nasdaq Corporate Network other than that provided by Company pursuant to Attachment 5-3 may be purchased by Customer through Company pursuant to a separate agreement or from another third-party supplier.

\*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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#### **ATTACHMENT 5-1**

# SITE CONFIGURATION DETAILS

1) Rockville	e, MD (Type **** access)
****	****
****	***
****	***
****	****
****	***
****	****
****	***
2) Trumbul	ll, CT (Type **** access)
****	***
****	***
****	****
****	***
****	***
****	***
****	***
3) One Lib	erty Plaza, NY, NY
****	***
****	***
****	***

4) Four Times Square, NY, NY
\*\*\*\*

* ****Conf and Exchan	fidential Treatment has been requested for the redacted portions. Ige Commission.	The confidential redacted portions have been filed separately with the Securities
		73
	ell Bldg, Rockville, MD	
**** ****	****	
· · · · · ·	ጥጥጥ	
5) 1801 "K'	" St., Wash. D.C.	
****	****	
	ll Rd. Melno Park, CA	
**** ****	****	
****	****	
****	***	
3) 55 West 1	Monroe Chicago, IL	
****	****	
****	***	
****	***	
****	****	
	fidential Treatment has been requested for the redacted portions. age Commission.	The confidential redacted portions have been filed separately with the Securities
		74
ATTACHMENT 5-2		
	NASDAO COR	PORATE NETWORK

#### NASDAQ CORPORATE NETWORK Network Availability SLA

The following is a description of the Nasdaq Corporate Network SLA:

1. <u>Principal Period of Maintenance</u>. \*\*\*\*

\*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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## **Attachment 5-3**

# EQUIPMENT AND RELATED SERVICES FOR THE NASDAQ CORPORATE NETWORK

Company's provision of domestic customer premise equipment and related maintenance, monitoring and management services ordered by Customer in connection with the Nasdaq Corporate Network (described on Schedule Five above) shall be subject to the terms and conditions set forth in this Schedule as supplemented by the Master Terms and Conditions set forth in the GSA and Schedule Five.

# 1. PROVISIONING OF CPE.

- 1.1 Company agrees to provide to Customer the items of CPE (including related cables and connectors) identified in Section I of Annex A to Attachment 5-3 attached hereto (the "Equipment Schedule") (collectively and individually, the "Company Equipment"). Customer agrees to separately obtain the items of CPE (including related cables and connectors) identified in Section II of Annex A to Attachment 5-3 attached hereto (collectively and individually, the "Customer Equipment"; the Company Equipment and Customer Equipment are collectively referred to hereafter as the "Equipment"). The Equipment is associated with Company telecommunications services provided to Customer. The Equipment Schedule shall be amended to include any additional equipment added hereto by written agreement of both parties. Company Equipment will be new unless it can be provided from existing Company inventory that meets the specifications and standards set forth in the Equipment Schedule.
- 1.2 The Equipment Schedule shall be amended to include any additional equipment added hereto by written agreement of both parties.

# 2. <u>MAINTENANCE</u>.

- 2.1 Company's Responsibilities:
- A. Subject to the terms of this Agreement, Company agrees to install and maintain the Company Equipment and Customer Equipment. Company has the exclusive right to maintain such Company Equipment and Customer Equipment.
- B. Company shall install the Company Equipment and Customer Equipment at each location(s) as may be set forth in the Equipment Schedule or separately agreed to by the parties and, as agreed by the parties in writing, any additional sites designated for additional items of Company Equipment and Customer Equipment (collectively, the "Installation Sites").
- C. Company shall provide, on a commercially reasonable basis, maintenance service, as more fully described in Section 2.1.D ("Maintenance Service"), on the Company Equipment and Customer Equipment. In performing its maintenance obligation, Company may, in its discretion, seek and obtain the assistance of contractors or the vendors or manufacturers of the Company Equipment and Customer Equipment maintained hereunder for which Company shall be responsible.
- D. Maintenance Service, as defined herein, includes the following:
  - (1) Use commercially reasonable efforts to isolate any problems with the Equipment and to restore service within the Equipment Mean Time To Repair (as defined below) following receipt of Customer's notification that the Equipment is inoperative.
  - (2) Investigate trouble reports initiated by Customer and repair or replace, at Company's sole discretion, any of the Company Equipment which fails to meet the manufacturer's published operating specifications for the Company Equipment during the term of this Agreement.
  - (3) Perform work in a good and workmanlike manner.

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- (4) Provide interconnecting cables from the Company/Local Exchange Carrier ("LEC") demarcation line to the Equipment, interconnecting cables among the Equipment, and interconnecting cables from the Equipment to the Company/Customer demarcation line; provided, however, that Company shall not be required to provide cables through Customer "in-house" wiring conveyances unless Customer further agrees in writing to pay Company, in accordance with an Company provided quote, an additional installation fee for such services.
- (5) If Company, in its sole discretion, determines that a unit of Company Equipment needs to be replaced, such Company Equipment will be replaced with equipment of like kind and functionality from a manufacturer of Company's choice at the time of replacement ("Exchange Unit"). The Exchange Unit may not be new but will be in good working order and of like kind and functionality. The replaced unit will be returned to Company's inventory at Company's expense.
  - Should the Equipment be owned by Customer and the parties mutually agree in writing that the Customer Equipment needs to be replaced then Customer will obtain replacement of such Customer Equipment, unless otherwise agreed by Company and Customer. With respect to Company Equipment only, the replaced unit will be returned to Company's inventory at Company's expense. If Customer requests that Company maintain any Equipment that is not ordinarily supported by Company, Customer will be responsible for upgrading the subject Equipment to satisfy Company specifications and for any upgrade or other fees charged by the manufacturer or supplier of the Equipment, all as will be agreed by the parties in writing in advance. Company will advise Customer of such specifications.
- (6) Company will maintain a standard Cisco router IOS version for all Cisco routers in the Nasdaq Corporate Network upon deployment. As part of the ongoing maintenance, Company will work with Customer on deploying new IOS versions as needed for new applications, patches and bug fixes. Company will also maintain the associated software licensing as it relates to Company-owned equipment deployed in the Nasdaq Corporate Network.
- E. Maintenance Service shall not include or apply to the following:
  - (1) Electrical work external to the Equipment or the Nasdaq Corporate Network, or otherwise considered "in-house wiring".
  - (2) Repair or replacement of failed Equipment caused by factors outside of Equipment or the Nasdaq Corporate Network, such as fire, accident, misuse, vandalism, water, lightning, or failure of its installation site to conform with Company's specifications (except where such event is due to Company's negligent acts or omissions).
  - (3) Use of the Equipment for other than the intended purpose.
  - (4) Repair of damage caused by the maintenance or repairs performed by a person other than an Company employee or person authorized by Company.
  - (5) Supplies, accessories, painting, or refurbishing of the Equipment.
  - (6) Relocation, additions, or removal of Equipment, parts, or addition or removal of features not furnished by Company or use of Equipment with other equipment that fails to conform to Company's specifications.

- (7) Cables and connectors between the Equipment and any other equipment on Customer's or Subscriber's premises after the expiration of the limited cable and connector warranty set forth in the Section hereof entitled "Limitation of Liability and Limited Warranty".
- (8) Power or back-up power to or from the Equipment.

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F. Company's Equipment Mean Time To Repair ("MTTR") is defined as the average time elapsed from the time Company detects or is notified of a failure of Equipment or other degradation in performance of the Equipment covered by this Agreement until such time as the Equipment's performance is restored to its prior functionality by replacing (either temporarily or permanently) or repairing the failed Equipment.

For failures occurring at locations which are within a sixty (60) mile radius of an Company authorized service center in the United States, the MTTR objective shall be within \*\*\*\* after the first to occur of Company's receipt of notice or its detection, \*\*\*\*. For failures at all other locations in the contiguous\*\*\*\*, the MTTR objective shall be within \*\*\*\*after the first to occur of Company's receipt of notice or its detection, \*\*\*\*.

For any calendar month in which Company fails to meet the MTTR, Company shall issue to Customer a credit equal to the product of: (a) The number of all sites affected by Equipment failures during such month multiplied by (b) an amount equal to a \*\*\*\*of the affected site's monthly recurring charge specified in Section 3.1 of Schedule Five for each day (or portion thereof) on which the failure existed. In no event, however, shall the amount of this credit in any month exceed \*\*\*\*of the total monthly recurring charge for such site incurred under Schedule Five for such month.

The foregoing credits shall not apply with respect to: (a) Equipment failures caused by Customer or third parties not under the direction or control of Company, (b) Equipment performance degradation of \*\*\*\*as compared to normal operating performance, (c) scheduled maintenance, and (d) failures caused by force majeure events generally affecting Customer's site. The foregoing credits shall be Customer's sole and exclusive remedy with respect to Company's failure to meet the MTTR.

- 2.2. Customer's Responsibilities. The following are requirements and responsibilities of Customer:
  - A. Provide Company with immediate access to the Equipment twenty-four (24) hours per day, seven (7) days per week, during the Term in order to meet the MTTR objectives.
  - B. Report detected Equipment failures and provide information requested by Company, its contractors, or Company's designated point of contact, that is necessary or useful for Company to perform its obligations hereunder.
  - C. Provide Company and its contractors with access to facilities, overhead and under floor cable ducts, Installation Sites and equipment as may be necessary or useful for Company to perform its obligations hereunder, including but not limited to the Equipment.
  - D. Promptly endorse Customer's name upon any Uniform Commercial Code filings reasonably necessary to protect Company's, its contractor's or assignee's interest, if any, in Company Equipment, which shall not be unreasonably withheld or delayed.
  - E. Obtain, as may be necessary, all permits, licenses, variances and other authorizations required by state and local jurisdictions for installation and operation of the Equipment.
  - F. Provide adequate building, space, circuitry, and power in accordance with the standards established by Company for proper installation and operation of the Equipment. Such standards are more fully described in the attached Equipment Schedule.
    - G. Ensure that adequate back-up power to the Equipment exists in the event of a power failure, interruption or outage.
  - H. Ensure that all of its electronic files are adequately duplicated and documented at all times. Company and its contractors will not be responsible or liable for any failure by Customer or any Subscriber to adequately duplicate or document files or for data or files lost during the course of performance of Maintenance Services hereunder.

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- I. Provide a well-lighted and safe working area that complies with all local safety standards and regulations for Company employees and contractors.
- J. Provide Company employees and contractors with proper security clearances as required. If security passes are required for the Company employee or contractor or the equipment brought with such person, Customer or the applicable Subscriber must be available to provide all required badges, passes, etc. at the time the Company employee or contractor arrives at the site.

<sup>\*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

- K. Ensure that any failed unit of equipment that is to be exchanged pursuant to Section 2.1(d)(5) is free of any encumbrances at the time of replacement by Company. Customer further agrees to remove all external attachments or objects from the unit of equipment to be replaced before the time of exchange. Customer forfeits all rights to any such items not removed.
- L. Execute a Letter of Authorization sufficient to provide Company with control of acquisition and management of Customer's LEC access facility for the purpose of enabling Company to perform its services under this Agreement.

#### 3. MANAGEMENT AND MONITORING.

- 3.1 Company will provide remote monitoring and management of the Nasdaq Corporate Network routers described in Annex A to Attachment 5-3 twenty our hours per day, seven days per week, 365 days per year.
  - Respond to real time alerts in accordance with procedures established with Customer.
  - Isolate cause of fault within the wide area network.
  - · Take corrective action to fix any circuit related issue, including the dispatch of third party vendors or service providers.
  - Track and maintain ownership of circuit fault until resolution, and provide a technical point of contact.
  - Provide technical escalation to support groups directly responsible for circuit fault correction.
  - Confirm resolution of circuit fault trouble.

**Note:** Modems are required at each Customer location for redundant access to the CPE for management purposes. Company shall not be responsible for provisioning these modems.

## 4. <u>INSURANCE</u>.

Beginning on the installation date thereof and continuing until the Company Equipment is deinstalled by, or otherwise returned, to Company or Company's designee, Customer (x) relieves Company of responsibility for all risks of physical damage to or loss or destruction of the Company Equipment, except to the extent proximately caused by Company's (or its independent/sub contractor's or agent's) negligence or willful tortious misconduct, and (y) shall, at its own expense, keep in effect property insurance policies covering the Company Equipment for loss or damage (other than normal wear and tear) caused by individuals or entities other than Company, its agents or independent/sub contractors in accordance with the requirements of this provision. The property insurance policy shall be for an amount not less than the replacement cost of the Company Equipment. The property insurance requirements can be met under Customer's blanket policies. Company, its successors and assigns and/or such other party as may be designated in writing, shall be named as loss payees on such policy(ies), which shall be written by an insurance company with a Best rating of A minus or higher and financial rating of VII or better. Evidence of such insurance coverage shall be furnished to Company from time to time (but no more than once every 12 months) at Company's request and upon any change in the insurance carrier or upon renewal. Such policies shall provide that no less than ten (10) days' written notice shall be given Company and any other party named as loss payee prior to cancellation of any such policies for any reason.

Company shall maintain Commercial Liability Insurance in accordance with Section 22 of the GSA with respect to its liability for physical damage to or loss or destruction of the Company Equipment proximately caused by any of them. Customer, its successors and assigns and/or such other party as may be designated in writing, shall be named as additional insureds on such policy(ies), which shall be written by an insurance company with a Best rating of A minus or higher and financial rating of VII or better. Evidence of such insurance coverage shall be furnished to Customer from time to time (but no more than once every 12 months) at Customer's request and upon any change in the insurance

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carrier or upon renewal. Such policies shall provide that no less than ten (10) days' written notice shall be given Customer and any other party named as additional insureds prior to cancellation of any such policies for any reason.

## 5. CHARGES FOR NASDAQ CORPORATE NETWORK EQUIPMENT.

Customer may not withhold payment of the invoiced amount based on abatement, reduction, set-off, defense, counterclaim or recoupment in connection with any past, present or future claim Customer may allege against Company for charges not covered under this Agreement or against the manufacturer of any Equipment or any other third party. In the event Company does not receive full payment of amounts that are not the subject of a bona fide dispute on or before the date on which such payment is due, Company, in its sole discretion, may assess an additional charge against Customer with respect to that portion of the amount due that is attributable to the equipment and services provided under this Attachment (i.e., the non-regulated services component of the total monthly recurring charge) in the amount of \*\*\*\*or the maximum rate allowed under applicable law, whichever is less, on any unpaid amounts.

#### 6. MOVES.

Customer shall not move or remove any item of Equipment without Company's prior written consent. In any event, Customer must advise Company in writing of the new location of any Equipment that is to be moved from its original installation location.

# 7. <u>TITLE AND RISK OF LOSS.</u>

Title to the Company Equipment shall remain with Company. Company shall bear the risk of loss or damage to the Equipment until delivery of the Equipment to the installation site; thereafter, Company shall bear no risk of loss or damage to the Equipment, unless such loss or damage is caused by Company's negligence or intentional misconduct. Customer shall bear risk of loss or damage to the Equipment located at Customer's sites if such loss or damage is caused by Customer's negligence or intentional misconduct, or an event covered by Customer insurance coverages described in

Section 4 above (e.g., fire). Customer (a) shall provide notice of loss or damage to the Equipment reasonably promptly after Customer receives notice of such loss or damage, and (b) shall not do anything inconsistent with Company's interest, if any, in the Company Equipment.

#### 8. ORDER CHANGES.

If the Equipment needs to be changed to meet the requirements for interfacing with the Customer applications, Customer equipment, or systems, Customer agrees that it will (i) cooperate with Company to make such required Equipment changes, (ii) amend the attached Equipment Schedule to reflect such changes, and (iii) pay to Company mutually agreed fees or charges that may be incurred.

#### 9. <u>LIMITATION OF LIABILITY AND LIMITED WARRANTY.</u>

- A. Company warrants that any cables and connectors between the Company Equipment and any other equipment on Customer's premises that are provided by Company will be in good working order for a period of \*\*\*\*after installation, except in the case of failure of such cables and connectors caused by Customer's misuse or abuse.
- B. EXCEPT AS SPECIFICALLY SET FORTH IN THIS AGREEMENT, ALL EQUIPMENT PROVIDED BY COMPANY IS PROVIDED "AS IS" WITHOUT WARRANTIES OF ANY KIND. EXCEPT AS SPECIFICALLY SET FORTH IN THIS AGREEMENT, COMPANY MAKES NO WARRANTIES, EXPRESS OR IMPLIED, AS TO ANY EQUIPMENT, MAINTENANCE SERVICE OR RELATED PRODUCT OR DOCUMENTATION. COMPANY SPECIFICALLY DISCLAIMS ANY AND ALL IMPLIED WARRANTIES, INCLUDING WITHOUT LIMITATION, ANY IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NONINFRINGEMENT OF THIRD-PARTY RIGHTS. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, COMPANY SHALL NOT BE LIABLE FOR ANY DAMAGES ARISING FROM OR RELATED TO ALLEGED VIOLATIONS OF THIRD PARTY INTELLECTUAL PROPERTY RIGHTS WITH RESPECT TO ANY EQUIPMENT EXCEPT TO THE EXTENT PROXIMATELY CAUSED BY THE ACTS OR OMISSIONS OF COMPANY OR ITS INDEPENDENT/SUB CONTRACTORS OR AGENTS. NOTWITHSTANDING THE FOREGOING,

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NOTHING IN THIS AGREEMENT IS INTENDED TO LIMIT OR DIMINISH THE WARRANTIES AND SUBLICENSES, IF ANY OF THE EQUIPMENT MANUFACTURER, WHICH PASS THROUGH COMPANY AND INURE TO THE BENEFIT OF CUSTOMER AND USERS.

## 10. <u>TERMINATION</u>.

- A. Upon termination of this Agreement, Company shall have the right to exercise one or more of the following remedies set forth below, in addition to any other remedies Company may exercise, in law or equity. Company may:
  - (1) recover all amounts due and unpaid, and
  - (2) repossess any Company Equipment.
- B. Customer, at its sole expense, shall be responsible for removing all Customer Equipment from Company's terminal and depot locations as soon as reasonably practical after termination of this Agreement.
- C. Within thirty (30) days after the expiration or termination of the Agreement, Company shall remove the Company Equipment. Company Equipment shall be in good condition and repair, reasonable and proper depreciation excepted. Customer shall be liable for any loss or damage to the Company Equipment resulting from theft, disappearance, fire or any other cause unless such loss or damage was proximately caused by the acts or omissions of Company or its independent/sub contractors, representatives or agents. For each item of Company Equipment not recoverable by Company through no fault of its own, within the thirty (30) day period, Customer shall be deemed to have purchased such Company Equipment and shall pay Company the replacement cost, plus any additional costs incurred by Company in replacing the Company Equipment.

# 11. EXPORT AND LEGAL COMPLIANCE.

Customer acknowledges that certain equipment, software and technical data which may be provided hereunder may be subject to export and reexport controls under the U.S. Export Administration Regulations and/or similar regulations of the U.S. or any other country. Customer shall not export or re-export any such equipment, software, technical data or any direct product thereof in violation of any such laws. Customer shall comply with all laws and regulations, including but not limited to import and custom laws and regulations.

# 12. ORGANIZATION CHANGES.

Each party shall use reasonable efforts to provide the other party with written notice of any change to the party's (and in the case of Customer, any Subscriber's) name, identity or fundamental structure within thirty (30) days after such change.

## 13. RIGHT OF REFUSAL.

Each party reserves the right to refuse to install or maintain any equipment, if in that party's sole discretion, installation of such equipment could cause harm to the Nasdaq Corporate Network or if the equipment that the other party desires Company to maintain is considered by Company or Customer to be non-standard equipment. If Company refuses to install or maintain any equipment, then the exclusive right granted to Company to maintain the equipment shall not apply to the equipment giving rise to such refusal.

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#### ANNEX A TO

# ATTACHMENT 5-3 EQUIPMENT SCHEDULE FOR NASDAQ CORPORATE NETWORK

## I. Company Equipment

Quantity	Make/Model	Location	Serial Numbers
***	***	Rockville, MD	[To Be Determined]
****	***	Trumbull, CT	

#### II. Customer Equipment

Quantity	Make/Model	Location	Serial Numbers		
***	***	Rockville, MD	[To Be Determined]		
***	****	·	,		
***	***	Trumbull, CT			
***	***	OLP Broadway, NY, NY			
***	***	4 Times Square, NY, NY			
***	***	Blackwell Bldg, Rockville, MD			
****	***	K Street, Washington DC			
***	***	Sand Hill Rd., Menlo Park, CA			
***	***	EEN C. Cl. H			
***	***	55 Monroe St., Chicago, IL			

<sup>\*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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## **SCHEDULE SIX**

# **Usage Associated With Facilities Construction**

Customer desires that Company construct, configure or install necessary equipment and/or facilities from Company's network to Customer's premises ("Facilities") to provide Services under this Schedule Six ("Services" for purposes of this Schedule) to certain site(s) operated by Customer as set forth in Attachment 6-1 (the "Location(s)"). Company requires Customer's commitment to generate a certain minimum amount of usage at the Location(s) in order to justify the capital expenditure necessary to construct, configure or install the Facilities.

- 1. <u>SERVICE TERMS AND CONDITIONS:</u> The term of this Schedule shall begin on the First Amendment Effective Date and shall continue until expiration of the last of the Location Term commitments as defined in Attachment 6-1 (the "Schedule Term").
- 2. <u>FACILITIES</u>: Customer understands and agrees that the Facilities are and shall remain the sole property of Company and nothing herein shall be construed to convey to Customer any rights or privileges to the Facilities either directly or indirectly through Customer's commitment. Customer shall conduct its business relative to these Facilities consistent with Company's sole ownership of these Facilities. Customer understands and agrees that construction of the Facilities is dependent upon (i) obtaining all necessary rights, permits, licenses, easements, and rights of way at the Locations, including adequate space, power and environmental clearances; and (ii) securing the right for Company to install, operate and maintain its equipment at the Location(s). Customer may be requested to sign a collocation agreement with Company for each Location in a form and substance satisfactory to Customer and Company.

## 3. LOCATION SPECIFIC SUBMINIMUMS:

a. At each Location, in addition to any volume commitments set forth in the Agreement, commencing on the Location Term, Customer guarantees the minimum Usage Charges (for each Location, a "Location Subminimum") and the Location Term commitments for the Services as set forth in Attachment 6-1. For purposes hereof, the Location Term for each location shall commence on the date on which the Location is "Lit" and ready to utilize the Services. A "Lit" building is defined as a facility where Company fiber is demarcated. If the Term of the Agreement expires before the expiration of the Location Term

commitments set forth for all Location(s) under this Schedule, the terms and conditions of the Agreement (including applicable rates and charges for Services at each Location) shall continue to control and apply to this Schedule until the end of the Schedule Term.

- b. Company does not guarantee that any specific Location build-out will be completed, or will be completed within a certain time period. Company reserves the right to: (i) delay or discontinue the build-out of any Location, (ii) decline to provide Service in one or more Locations and (iii) terminate Customer's use of Service at one or more Locations. The exercise of any such right shall be in Company's sole discretion and without liability to Customer. In such event, and as Customer's sole remedy, Customer's Location Subminimum for such Location will not apply, and Customer will not be responsible for the Location Subminimum underutilization charges for such Location until the first full Monthly Period following the completion of the build-out.
- c. If, in any Monthly Period, Customer's Usage Charges for Services at a Location are less than the applicable Location Subminimum, then Customer will pay an underutilization charge equal to the difference between the Location Subminimum and Customer's Usage Charges at the Location during such Monthly Period. Customer agrees that these charges are reasonable.

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#### **Attachment 6-1**

#### **Locations and Location Subminimums**

Location Location Subminimum Location Term

1500 Broadway

New York, New York

The Parties agree that the Broadway Location subminimum as detailed by the [First Amendment?] shall be discontinued and Customer shall have no further financial obligation for that subminimum upon MCI's receipt of a \*\*\*\* payment from Customer. Customer shall make this payment in accordance with the Payment of Invoices subsection 8.1 of the Agreement

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### SCHEDULE SEVEN

# EQUIPMENT AND RELATED SERVICES

Company's provision of domestic customer premise equipment and related maintenance, monitoring and management services ordered by Customer as set forth in Attachment 7-1 shall be subject to the terms and conditions set forth in this Schedule Seven as supplemented by the Master Terms and Conditions set forth in the GSA.

## 1. PROVISIONING OF CPE.

- 1.1 Company agrees to provide to Customer the items of customer premises equipment (including related cables and connectors)Attachment 7-1 (collectively and individually, the "Equipment"). This Equipment is associated with Company telecommunications services provided to Customer. Equipment will be new unless it can be provided from existing Company inventory that meets the specifications and standards set forth in the Equipment Schedules.
- 1.2 The Equipment Schedules shall be amended to include any additional Equipment added hereto by written agreement of both parties.

## 2. <u>MAINTENANCE</u>.

- 2.1 Company's Responsibilities:
  - A. Subject to the terms of this Agreement, Company agrees to install and maintain the Equipment. Company has the exclusive right to maintain such Equipment.
  - B. Company shall install the Equipment at each location(s) as may be set forth in the Equipment Schedules or separately agreed to by the parties and, as agreed by the parties in writing, any additional sites designated for additional items of Equipment (collectively, the "Installation Sites").
  - C. Company shall provide, on a commercially reasonable basis, maintenance service, as more fully described in Section 2.1.D ("Maintenance Service"), on the Equipment. In performing its maintenance obligation, Company may, in its discretion, seek and obtain the assistance of contractors or the vendors or manufacturers of the Equipment maintained hereunder for which Company shall be responsible.
  - D. Maintenance Service, as defined herein, includes the following:

- (1) Use commercially reasonable efforts to isolate any problems with the Equipment and to restore service within the Equipment Mean Time To Repair (as defined below) following receipt of Customer's notification that the Equipment is inoperative.
- (2) Investigate trouble reports initiated by Customer and repair or replace, at Company's sole discretion, any of the Equipment which fails to meet the manufacturer's published operating specifications for the Equipment during the term of this Agreement.
- (3) Perform work in a good and workmanlike manner.
- (4) Provide interconnecting cables from the Company/Local Exchange Carrier ("LEC") demarcation line to the Equipment, interconnecting cables among the Equipment, and interconnecting cables from the Equipment to the Company/Customer demarcation line; provided, however, that Company shall not be required to provide cables through Customer "in-house" wiring conveyances unless Customer further agrees in writing to

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pay Company, in accordance with an Company provided quote, an additional installation fee for such services.

3. If Company, in its sole discretion, determines that a unit of Equipment owned by Company needs to be replaced, such Equipment will be replaced with equipment of like kind and functionality from a manufacturer of Company's choice at the time of replacement ("Exchange Unit"). The Exchange Unit may not be new but will be in good working order and of like kind and functionality. The replaced unit will be returned to Company's inventory at Company's expense.

Should the Equipment be owned by Customer and the parties mutually agree in writing that the Equipment needs to be replaced then Customer will obtain replacement of such Equipment, unless otherwise agreed by Company and Customer. With respect to Equipment owned by Company only, the replaced unit will be returned to Company's inventory at Company's expense. If Customer requests that Company maintain any Equipment that is not ordinarily supported by Company, Customer will be responsible for upgrading the subject Equipment to satisfy Company specifications and for any upgrade or other fees charged by the manufacturer or supplier of the Equipment, all as will be agreed by the parties in writing in advance. Company will advise Customer of such specifications.

Company will maintain a standard Cisco router IOS version for any Cisco routers provided under this Schedule upon deployment. As part of the ongoing maintenance, Company will work with Customer on deploying new IOS versions as needed for new applications, patches and bug fixes. Company will also maintain the associated software licensing as it relates to Company-owned equipment deployed under this Schedule.

- 4. Maintenance Service shall not include or apply to the following:
  - A. Electrical work external to the Equipment or otherwise considered "in-house wiring".
  - B. Repair or replacement of failed Equipment caused by factors outside of Equipment, such as fire, accident, misuse, vandalism, water, lightning, or failure of its installation site to conform with Company's specifications (except where such event is due to Company's negligent acts or omissions).
  - C. Use of the Equipment for other than the intended purpose.
  - D. Repair of damage caused by the maintenance or repairs performed by a person other than an Company employee or person authorized by Company.
  - E. Supplies, accessories, painting, or refurbishing of the Equipment.
  - F. Relocation, additions, or removal of Equipment, parts, or addition or removal of features not furnished by Company or use of Equipment with other equipment that fails to conform to Company's specifications.
  - G. Cables and connectors between the Equipment and any other equipment on Customer's or Subscriber's premises after the expiration of the limited cable and connector warranty set forth in the Section hereof entitled "Limitation of Liability and Limited Warranty".
  - H. Power or back-up power to or from the Equipment.
- 5. Company's Equipment Mean Time To Repair ("MTTR") is defined as the average time elapsed from the time Company detects or is notified of a failure of Equipment or other degradation in performance of the Equipment covered by this Agreement until such time as the Equipment's performance is restored to its prior functionality by replacing (either temporarily or permanently) or repairing the failed Equipment.

For failures occurring at locations which are within a \*\*\*\* radius of an Company authorized service center in the United States, the MTTR objective shall be within \*\*\*\* after the first to occur of Company's receipt of notice or its detection, \*\*\*\*. For failures at all other locations in the \*\*\*\*, the MTTR objective shall be within \*\*\*\* after the first to occur of Company's receipt of notice or its detection, \*\*\*\*.

<sup>\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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For any calendar month in which Company fails to meet the MTTR, Company shall issue to Customer a credit equal to \*\*\*\*of the affected Equipment's recurring charge specified in the applicable Attachment to this Schedule Seven for each day (or portion thereof) on which the failure existed. In no event, however, shall the amount of this credit in any month exceed \*\*\*\*of the total monthly recurring charge for such affected Equipment incurred under Schedule Seven for such month.

The foregoing credits shall not apply with respect to: (a) Equipment failures caused by Customer or third parties not under the direction or control of Company, (b) Equipment performance degradation of \*\*\*\*as compared to normal operating performance, (c) scheduled maintenance, and (d) failures caused by force majeure events generally affecting Customer's site. The foregoing credits shall be Customer's sole and exclusive remedy with respect to Company's failure to meet the MTTR.

- 6. Customer's Responsibilities. The following are requirements and responsibilities of Customer:
  - A. Provide Company with immediate access to the Equipment twenty-four (24) hours per day, seven (7) days per week, during the Term in order to meet the MTTR objectives.
  - B. Report detected Equipment failures and provide information requested by Company, its contractors, or Company's designated point of contact, that is necessary or useful for Company to perform its obligations hereunder.
  - C. Provide Company and its contractors with access to facilities, overhead and under floor cable ducts, Installation Sites and equipment as may be necessary or useful for Company to perform its obligations hereunder, including but not limited to the Equipment.
  - D. Promptly endorse Customer's name upon any Uniform Commercial Code filings reasonably necessary to protect Company's, its contractor's or assignee's interest, if any, in the Equipment, which shall not be unreasonably withheld or delayed.
  - E. Obtain, as may be necessary, all permits, licenses, variances and other authorizations required by state and local jurisdictions for installation and operation of the Equipment.
  - F. Provide adequate building, space, circuitry, and power in accordance with the standards established by Company for proper installation and operation of the Equipment. Such standards are more fully described in the attached Equipment Schedules.
    - G. Ensure that adequate back-up power to the Equipment exists in the event of a power failure, interruption or outage.
  - H. Ensure that all of its electronic files are adequately duplicated and documented at all times. Company and its contractors will not be responsible or liable for any failure by Customer or any Subscriber to adequately duplicate or document files or for data or files lost during the course of performance of Maintenance Services hereunder.
- 7. Provide a well-lighted and safe working area that complies with all local safety standards and regulations for Company employees and contractors.
  - A. Provide Company employees and contractors with proper security clearances as required. If security passes are required for the Company employee or contractor or the equipment brought with such person, Customer or the applicable Subscriber must be available to provide all required badges, passes, etc. at the time the Company employee or contractor arrives at the site.
  - B. Ensure that any failed unit of equipment that is to be exchanged pursuant to Section 3 is free of any encumbrances at the time of replacement by Company. Customer further agrees to remove all external

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attachments or objects from the unit of equipment to be replaced before the time of exchange. Customer forfeits all rights to any such items not removed.

- C. Execute a Letter of Authorization sufficient to provide Company with control of acquisition and management of Customer's LEC access facility for the purpose of enabling Company to perform its services under this Agreement.
- **8.** MANAGEMENT AND MONITORING. The following management and monitoring services will be provided for CPE provisioned under this Schedule only if indicated on the applicable Attachment to this Schedule Seven for such CPE.

Company will provide remote monitoring and management of the CPE 24 hours per day, seven days per week, 365 days per year.

- Respond to real time alerts in accordance with procedures established with Customer.
- Isolate cause of fault within the wide area network.
- Take corrective action to fix any circuit related issue, including the dispatch of third party vendors or service providers.
- Track and maintain ownership of circuit fault until resolution, and provide a technical point of contact.
- Provide technical escalation to support groups directly responsible for circuit fault correction.
- Confirm resolution of circuit fault trouble.

Note: Modems are required at each Customer location for redundant access to the CPE for management purposes. Company shall not be responsible for provisioning these modems.

## 9. <u>INSURANCE</u>.

Beginning on the installation date thereof and continuing until the Equipment is deinstalled by, or otherwise returned, to Company or Company's designee, Customer (x) relieves Company of responsibility for all risks of physical damage to or loss or destruction of the Equipment, except to the extent proximately caused by Company's (or its independent/sub contractor's or agent's) negligence or willful tortuous misconduct, and (y) shall, at its own expense, keep in effect property insurance policies covering the Equipment for loss or damage (other than normal wear and tear) caused by individuals or entities other than Company, its agents or independent/sub contractors in accordance with the requirements of this provision. The property insurance policy shall be for an amount not less than the replacement cost of the Equipment. The property insurance requirements can be met under Customer's blanket policies. Company, its successors and assigns and/or such other party as may be designated in writing, shall be named as loss payees on such policy(ies), which shall be written by an insurance company with a Best rating of A minus or higher and financial rating of VII or better. Evidence of such insurance coverage shall be furnished to Company from time to time (but no more than once every 12 months) at Company's request and upon any change in the insurance carrier or upon renewal. Such policies shall provide that no less than ten (10) days' written notice shall be given Company and any other party named as loss payee prior to cancellation of any such policies for any reason.

Company shall maintain Commercial Liability Insurance in accordance with Section 22 of the GSA with respect to its liability for physical damage to or loss or destruction of the Equipment proximately caused by any of them. Customer, its successors and assigns and/or such other party as may be designated in writing, shall be named as additional insureds on such policy(ies), which shall be written by an insurance company with a Best rating of A minus or higher and financial rating of VII or better. Evidence of such insurance coverage shall be furnished to Customer from time to time (but no more than once every 12 months) at Customer's request and upon any change in the insurance carrier or upon renewal. Such policies shall provide that no less than ten (10) days' written notice shall be given Customer and any other party named as additional insureds prior to cancellation of any such policies for any reason.

#### 10. CHARGES FOR EQUIPMENT.

The rates and charges for the Equipment are set forth in the applicable Attachment to this Schedule Seven. Customer may not withhold payment of the invoiced amount based on abatement, reduction, set-off, defense, counterclaim or

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recoupment in connection with any past, present or future claim Customer may allege against Company for charges not covered under this Agreement or against the manufacturer of any Equipment or any other third party. In the event Company does not receive full payment of amounts that are not the subject of a bona fide dispute on or before the date on which such payment is due, Company, in its sole discretion, may assess an additional charge against Customer with respect to that portion of the amount due that is attributable to the equipment and services provided under this Schedule in the amount of \*\*\*\*or the maximum rate allowed under applicable law, whichever is less, on any unpaid amounts.

## 11. MOVES.

Customer shall not move or remove any item of Equipment without Company's prior written consent. In any event, Customer must advise Company in writing of the new location of any Equipment that is to be moved from its original installation location.

## 12. <u>TITLE AND RISK OF LOSS.</u>

Title to the Equipment shall remain with Company. Company shall bear the risk of loss or damage to the Equipment until delivery of the Equipment to the installation site; thereafter, Company shall bear no risk of loss or damage to the Equipment, unless such loss or damage is caused by Company's negligence or intentional misconduct. Customer shall bear risk of loss or damage to the Equipment located at Customer's sites if such loss or damage is caused by Customer's negligence or intentional misconduct, or an event covered by Customer insurance coverages described in Section 4 above (e.g., fire). Customer (a) shall provide Company notice of loss or damage to the Equipment reasonably promptly after Customer receives notice of such loss or damage, and (b) shall not do anything inconsistent with Company's interest, if any, in the Equipment.

## 13. ORDER CHANGES.

If the Equipment needs to be changed to meet the requirements for interfacing with the Customer applications, Customer equipment, or systems, Customer agrees that it will (i) cooperate with Company to make such required Equipment changes, (ii) amend the applicable Equipment Schedule(s) to reflect such changes, and (iii) pay to Company mutually agreed fees or charges that may be incurred.

# 14. <u>LIMITATION OF LIABILITY AND LIMITED WARRANTY.</u>

- A. Company warrants that any cables and connectors between the Equipment and any other equipment on Customer's premises that are provided by Company will be in good working order for a period of thirty (30) days after installation, except in the case of failure of such cables and connectors caused by Customer's misuse or abuse.
- B. EXCEPT AS SPECIFICALLY SET FORTH IN THIS AGREEMENT, ALL EQUIPMENT PROVIDED BY COMPANY IS PROVIDED "AS IS" WITHOUT WARRANTIES OF ANY KIND. EXCEPT AS SPECIFICALLY SET FORTH IN THIS AGREEMENT, COMPANY MAKES NO WARRANTIES, EXPRESS OR IMPLIED, AS TO ANY EQUIPMENT, MAINTENANCE SERVICE OR RELATED PRODUCT OR DOCUMENTATION. COMPANY SPECIFICALLY DISCLAIMS ANY AND ALL IMPLIED WARRANTIES, INCLUDING WITHOUT LIMITATION, ANY IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NONINFRINGEMENT OF THIRD-PARTY RIGHTS. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, COMPANY SHALL NOT BE LIABLE FOR ANY DAMAGES ARISING FROM OR RELATED TO ALLEGED VIOLATIONS OF THIRD PARTY INTELLECTUAL PROPERTY RIGHTS WITH RESPECT TO ANY EQUIPMENT EXCEPT TO THE EXTENT PROXIMATELY CAUSED BY THE ACTS OR OMISSIONS OF COMPANY OR ITS INDEPENDENT/SUB CONTRACTORS OR AGENTS (OTHER THAN

ANY EQUIPMENT MANUFACTURER). NOTWITHSTANDING THE FOREGOING, NOTHING IN THIS AGREEMENT IS INTENDED TO LIMIT OR DIMINISH THE WARRANTIES AND SUBLICENSES, IF ANY OF THE EQUIPMENT MANUFACTURER, WHICH PASS THROUGH COMPANY AND INURE TO THE BENEFIT OF CUSTOMER AND USERS.

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# 15. <u>TERMINATION</u>.

- A. Upon termination of this Agreement, Company shall have the right to exercise one or more of the following remedies set forth below, in addition to any other remedies Company may exercise, in law or equity. Company may:
  - (1) recover all amounts due and unpaid, and
  - (2) repossess any Equipment owned by Company.
- B. Customer, at its sole expense, shall be responsible for removing all Customer-owned Equipment from Company's terminal and depot locations as soon as reasonably practical after termination of this Agreement.
- C. Within thirty (30) days after the expiration or termination of the Agreement, Company shall remove the Equipment owned by Company. Equipment shall be in good condition and repair, reasonable and proper depreciation excepted. Customer shall be liable for any loss or damage to the Equipment resulting from theft, disappearance, fire or any other cause unless such loss or damage was proximately caused by the acts or omissions of Company or its independent/sub contractors, representatives or agents. For each item of Equipment not recoverable by Company through no fault of its own, within the thirty (30) day period, Customer shall be deemed to have purchased such Equipment and shall pay Company the replacement cost, plus any additional costs incurred by Company in replacing the Equipment.

## 16. EXPORT AND LEGAL COMPLIANCE.

Customer acknowledges that certain equipment, software and technical data which may be provided hereunder may be subject to export and reexport controls under the U.S. Export Administration Regulations and/or similar regulations of the U.S. or any other country. Customer shall not export or re-export any such equipment, software, technical data or any direct product thereof in violation of any such laws. Customer shall comply with all laws and regulations, including but not limited to import and custom laws and regulations.

## 17. ORGANIZATION CHANGES.

Each party shall use reasonable efforts to provide the other party with written notice of any change to the party's (and in the case of Customer, any Subscriber's) name, identity or fundamental structure within thirty (30) days after such change.

## 18. <u>RIGHT OF REFUSAL</u>.

Each party reserves the right to refuse to install or maintain any equipment, if in that party's sole discretion, installation of such equipment could cause harm to Customer's network or if the equipment that the other party desires Company to maintain is considered by Company or Customer to be non-standard equipment. If Company refuses to install or maintain any equipment, then the exclusive right granted to Company to maintain the equipment shall not apply to the equipment giving rise to such refusal.

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## **ATTACHMENT 7-1**

## **EQUIPMENT SCHEDULE**

Project/Network: Times Square Managed Connection.

**Minimum Term of Service:** The term of this Attachment 7-1 shall coterminous with the Schedule Eight Term described in Section 2.2 of Schedule Eight. If the Term of the Agreement expires before the expiration of the Schedule 8 Term, the terms and conditions of the Agreement shall continue to control and apply to this Attachment 7-1 until the end of the Schedule 8 Term. No additional Equipment may be ordered pursuant to this Attachment except pursuant to a written amendment hereto executed by the parties.

**Monthly Recurring Charge:** Charges for the Equipment described in this Attachment are included in the monthly recurring charge set forth in Section 3 of Schedule Eight.

Non-Recurring/Installation Charges: \*\*\*\*

Management and Monitoring. The services described in Section 3 of Schedule Seven apply to the Equipment described in this Attachment 7-1.

**Ownership:** As between Company and Customer, Company shall retain title to all Equipment provisioned by Company at Customer sites under this Attachment 7-1.

#### **Equipment Descriptions:**

Quantity	Make/Model	Location	Serial Numbers
****	****	***	***
****	****	***	***
***	***	***	***
****	***	****	***

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#### **SCHEDULE EIGHT**

# TIMES SQUARE MANAGED CONNECTION SCOPE AND SPECIAL TERMS

(A Fully Managed Network Solution)

1. <u>Scope of Services</u>. Company will provide to Customer managed dedicated leased line connectivity (hereafter referred to as the "Times Square Managed Connection"), including access circuits, Company dedicated leased line service, related equipment and associated network management services all as further described in this Schedule. The Company dedicated leased line service (service option 2) and dedicated access services are provided subject to the additional terms and conditions set forth in the GSA and Schedule Three. The customer premise equipment for the Times Square Managed Connection is provided subject to the additional terms and conditions set forth in Schedule Seven (Equipment and Related Services) and Attachment 7-2 attached hereto. All of the aforementioned provisions are intended to supplement each other to the greatest extent possible, however, in the event of a conflict between the terms of Schedule Eight and any of the aforementioned provisions with respect to the Times Square Managed Connection, this Schedule Eight shall govern.

Implementation; Schedule Eight Term.

Company shall implement the Times Square Managed Connection pursuant to a mutually agreeable implementation schedule to be agreed by the parties in writing. The configuration of the network facilities provisioned by Company will be as follows:

- (a) \*\*\*\*
- (b) \*\*\*\*

As between Company and Customer, Company shall retain title to all customer premise equipment provisioned by Company at Customer sites for the Times Square Managed Connection.

The term of this Schedule shall begin on the Second Amendment Effective Date and shall continue for a minimum of twelve (12) Monthly Periods (the "Schedule Eight Term"). At the end of the initial Schedule Eight Term, the Schedule Eight Term shall automatically continue month to month unless either party has provided the other party with written notice of termination at least sixty (60) days prior to the end of the Schedule Eight Term (including any renewal period) subject to (i) Customer paying for Cisco SmartNet maintenance for a full twelve months (12) month term in advance for any term beyond the Schedule Eight Term, (ii) the subminimum commitment in section 3.1 of this Schedule 8 will be pro-rated for each month of the month to month extension or any partial months, and (iii) the month to month extension shall not extent beyond the Term of the Agreement . If the Agreement is terminated before the expiration of the Schedule Eight Term, then the terms and conditions of this Schedule Eight, and the remainder of the Agreement as it relates to this Schedule, shall continue to apply until the end of the Schedule Eight Term.

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#### 3. Rates and Charges.

3.1 <u>Summary of Total Rates and Charges.</u> The Base Rates applicable to Customer for The Times Square Managed Connection are summarized below. The Base Rates are effective no later than the Third Amendment Effective Date and are fixed for the Term.

Monthly

Connected Sites
\*\*\*

Recurring Charge\*

\*\*\*

\*\*\*

Non-Recurring
Installation

\*\*\*\*

<sup>\*</sup>Includes all circuits described in Section 2.1 and equipment and related network maangement described in Attachment 7-2 to Schedule Seven.

Cisco Smartnet Maintenance: \*\*\*\* non-recurring charge payable in advance (For \*\*\*\* months / \*\*\*\* routers). This non-recurring charge will also be payable by Customer in the first Monthly Period after the Second Amendment Effective Date, and in the first Monthly Period upon each \*\*\*\* renewal (i.e.\*\*\*\*.).

- 3.2 <u>Regulated Interstate Services Component</u>. The monthly recurring charge set forth in Section 3.1 above is inclusive of \*\*\*\* attributable to interstate Regulated Services. The charges described in this Section 3.2 constitute a "Specialized Customer Arrangement" or "SCA" as defined in the Guide. Capitalized terms not otherwise defined in this Agreement shall have the definition given to them in the Tariff.
- 3.3 <u>Subminimum</u>. During the Schedule Eight Term and in each renewal thereof, Customer must incur no less than \*\*\*\* in recurring charges under this Schedule Eight ("Times Square Subminimum"). For each renewal period, Customer shall pay an amount equal to a pro-rata portion of the Times Square Subminimum (\*\*\*\*of the Times Square Subminimum for each Monthly Period). If Customer fails to satisfy the Times Square Subminimum during the Schedule Eight Term or any renewal thereof, Customer shall pay Company an amount equal to the difference between the Times Square Subminimum and Customer's actual monthly recurring charges paid during the applicable period under this Schedule Eight.
- 4. <u>Orders For Service.</u> Orders for installation, changes or disconnects shall be provided to Company by Customer.
- 5. <u>Installation</u>. The term "Installation" shall mean the carrying out and completion of all work (including, but not limited to, procurement of any piece of hardware or software used by Company to provide Service as contemplated under this Agreement [each, a "Component"], site surveys, scheduling, physical and logical connection of all Components to the Service to ensure that Customer's locations and each Subscriber's locations are fully integrated into the Times Square Managed Connection, testing, and correction of any problems which cause the Service not to operate in accordance with Company's standard specifications) at a location at which the Service is contemplated to be provided under this Agreement. The parties will agree on an Installation schedule which is subject to change by mutual agreement of the parties. After completion of work associated with an Installation, Company shall ensure that the exterior of Components and the surrounding areas are clean and that all discarded parts, supplies and other waste is removed from the premises.
- 6. <u>Installation Acceptance</u>. Customer will have a period of \*\*\*\*after Installation notification hereunder in which to notify Company of service troubles. Failure to notify Company of service troubles within \*\*\*\*after Installation notification constitutes acceptance of the circuit(s) from the first day of notification. Company will use commercially reasonable efforts to rectify service troubles promptly. Charges will not apply pending
- \* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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repair of service troubles associated with Installation. Troubles on such circuits must be reported on a circuit specific basis to Company support center.

- Customer's Termination Liability. If (a) Customer terminates either the Times Square Managed Connection, or this Agreement, prior to the end of the Schedule Eight Term other than due to an uncured breach by Company of a material term hereunder, a final order by the SEC that requires Customer to permanently discontinue the Times Square Managed Connection, or other than as Customer is expressly permitted herein to terminate without liability, or (b) Company terminates this Agreement early as permitted under Section 12 Customer will pay, in addition to all accrued but unpaid charges and liabilities incurred through the date of such termination: (i) any and all credits received by Customer hereunder for the Times Square Managed Connection (except service interruption credits, if any), in full, without setoff or deduction; plus (ii) an amount equal to the product of (a) the total monthly recurring charge for the Times Square Managed Connection incurred by Customer in the month preceding the month of termination, multiplied by (b) the number of unsatisfied months (prorated for partial months) remaining in the Schedule Eight Term on the date of termination; plus (iii) the aggregate termination charges payable to any non-U.S. third party suppliers, if any, for which Company is or becomes contractually liable to the extent directly resulting from such termination. Upon written request of Customer, Company will use its reasonable efforts to identify in advance any such termination charges payable to third party suppliers.
- 8. <u>Design Changes</u>. Subject to Customer's satisfaction of the Times Square Subminimum, during the Term Customer may modify the Times Square Managed Connection design and replace existing Services with new or existing Services generally offered by Company. Any such modification would be reflected in a mutually acceptable amendment to this Agreement.
- \* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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# SCHEDULE NINE

SERVICE DELIVERY PLATFORM ("SDP")/ APPLICATION PROGRAM INTERFACE ("API")

- 1. Agreement. The EWN II Agreement, dated November 19, 1997 and executed by the Customer and MCI shall remain in full force and effect until its expiry on May 31, 2004. As of June 1, 2004, MCI will provision the SDP-API services (formerly known as EWN services) to the Customer and Subscribers under the terms, conditions and rates as detailed below ("Schedule Nine Services"). As between Customer and MCI, the parties agree that MCI does not have a contractual relationship with the Subscribers for Schedule Nine Services.
- 2. Term. The term of this Schedule Nine is from June 1, 2004 to December 31, 2005 ("Schedule Nine Term").
- <u>3. Contribution</u>. Notwithstanding anything otherwise set forth in the Agreement, invoiced amounts to Customer for the Schedule Nine Services shall contribute to Customer's Extranet Minimum as set out in Section 5of the Agreement.
- <u>4. Exclusivity.</u> Customer agrees that MCI shall be the only provider of the Schedule Nine Services (except for those Subscribers linking to Customer by the Internet) until December 31, 2005.

5. Billing. MCI will bill Customer directly for the Schedule Nine Services. Schedule Nine Services are Enhanced Services.

#### 6. DEFINED TERMS

- 6.1 A *Component* is a piece of hardware or a piece of software used by MCI to provide Services under this Agreement. Components include Separable Components as defined below .
- 6.2 A Separable Component shall mean a Component that may reasonably be separated from the Components without adversely affecting MCI's ability to operate in the ordinary course of its business and which MCI has procured by purchase, license or lease specifically for the provisioning of the Services. For the purpose of clarity, Separable Components shall include the items of equipment MCI has procured (by lease, purchase or license) and placed on the premises of Customer, the Corporations, the Subscribers or other authorized users of the Services and such similar items as MCI shall have specifically placed in service on MCI premises in order to provide the Services and Separable Components shall not include MCI's basic service network, such as fiber optic transmission lines and associated equipment and facilities and MCI's network management centers and associated equipment and facilities.
- 6.3 The Corporations means The Nasdaq Stock Market, Inc. and/or its Affiliates

#### 6.4 MFX is MCI's Financial Extranet

- 6.5 *Subscriber* means any entity (other than the Corporations) authorized by the Corporations to receive information via the Service from the Corporations, or an entity (other than the Corporations) authorized by the Corporations to connect to the MFX.
- 6.6 *Installation* shall mean the carrying out and completion of all work (including procurement of Components, site surveys, scheduling, physical and logical connection of all Components to the MFX to ensure that the router/switch is fully integrated into the Service (to meet specifications), testing, correction
- \* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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of any problems which cause the router/switch not to meet specifications) required to meet the specifications in connection with a site at which the Service is to be provided under this Agreement

7 *Equipment Insurance*. MCI shall maintain replacement value insurance for Components located on the Corporation's and Subscriber premises. Notwithstanding the foregoing, the Corporations and Subscribers shall be liable for replacement value of any such Components at their respective locations to the extent of loss caused by them; or damage by negligence, abuse or misuse, vandalism caused by them; failure to provide the same electrical or other operating environment as at installation, or unauthorized alterations or attachments in violation of MCI prior provided specifications for said Components. MCI may self insure as necessary to comply with the terms of this subsection.

Customer to use commercially reasonable efforts to inform MCI of disconnects as soon as reasonably practicable. In the event Customer fails to inform MCI of a disconnect after \*\*\*\* from Customer receipt of such disconnect notice from the Subscriber, the Customer shall be responsible for replacement costs incurred by MCI if MCI is unable to retrieve its equipment.

## 8. Encumbrances.

- 8.1. Customer shall keep the Components free and clear of all liens and encumbrances created by or through Customer or the Corporations and shall otherwise reasonably cooperate to defend the interest of MCI in the Components and to maintain the status of the Components as equipment or personal property and not as attachments to real property. Customer will promptly discharge any lien created by or through Customer or the Corporations on the Components, or otherwise cause the removal of such lien before foreclosure, but in any event within 45 days of actual knowledge by Nasdaq of the lien. In the event a lien created by or through Customer or the Corporations is imposed on the Components that may have an adverse effect on a proposed MCI action, then it must be removed in time to avoid such adverse affect. If requested by MCI, Customer will, at Customer's expense, furnish a waiver of any interest in the Components from any party having an interest in the real estate or building owned, leased, or used by Customer in which the Components are located. Customer shall permit and shall cause the Corporations to permit MCI reasonable access to inspect said Components (located on their respective premises) during normal business hours. Customer shall reasonably assist, at the request of MCI, in attempting to arrange reasonable access to a Subscriber premises to permit MCI to inspect said Components during normal business hours. In the event that there is a failure or threatened failure of Customer or the Corporations to perform its or their obligations under this Section, then MCI shall be entitled to discharge or otherwise cause the removal of such encumbrance or lien and shall be entitled to reimbursement by Customer (i) for the amount discharged or removed with interest on said amount at the prime rate per annum, as published in the Wall Street Journal (or as otherwise agreed between the parties) and compounded daily on the past due amount from the time of discharge or other removal until such reimbursement is made to
- 8.2. Customer agrees to execute and deliver, upon demand, any documents necessary, in MCI's reasonable opinion, to evidence MCI's interest in the Separable Components. In addition, Customer appoints MCI as its attorney-in-fact for the sole purpose of executing and delivering any UCC financing statements required to protect and perfect any such interest.
- 8.3. Customer agrees to provide a notice to the Subscribers of a mutually agreeable text provided by MCI informing the Subscribers that they shall keep the Components free and clear of all liens, and of the possibility of reasonable inspection as provided under this Agreement. Customer shall indemnify MCI for any costs, damages, expenses (including reasonable attorneys fees), incurred by MCI to discharge any liens created by or through Customer, the Corporations or Subscribers, and to defend title to the .

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

- 8.4 In order to assure that Customer shall have quiet enjoyment of the Services, MCI shall take all actions necessary or appropriate to prevent any third party from taking any action under any lien or other encumbrance created by, through, or because of MCI that threatens in any material respect to inhibit MCI's ability to perform hereunder (a "Third Party Action"), including but not limited to discharging or otherwise causing the removal of any such lien or encumbrance. MCI shall provide Customer prompt Notice of any actual or threatened Third Party Action of which MCI has knowledge. In the event that there is a failure or threatened failure of MCI to take all actions (as described hereinabove) in respect of a Third Party Action, then Customer shall be entitled to discharge or otherwise cause the removal of any such encumbrance or lien and shall be entitled to reimbursement by MCI with interest at the rate stated in Section 8.1 for any amounts reasonably expended in so doing.
- 9. Sharing of Use. MCI warrants that the Services can be: (1) used by employees and agents of Customer, the Corporations, and the Subscribers; (2) used to process data for Customer, the Corporations or any Subscriber; and (3) transferred or assigned among the Corporations without consent or additional fees, provided that Customer provides MCI notice no later than 10 days after the transfer or assignment, and within 15 days of delivery of such notice, Customer delivers to MCI a guarantee of payment (in a form reasonably acceptable to MCI) of all charges which may be incurred in respect of the Schedule Nine Services which is transferred or assigned. Upon transfer, Customer shall cause such Corporation to expressly assume in writing Customer's obligations (including those related to Separable Components) to the extent of the transfer and Customer shall remain liable for all obligations not transferred.
  - 10. Diversity of Carriers and Routes and Backup.

MCI must provide, during the effectiveness of this Agreement, diverse transmission paths and associated Components (and if available through diverse carriers or diverse points of presence, local loops) through electronically and physically diverse transportation methods such that nothing on the diverse paths can have a common single point of failure. Additionally, if local loop diversity is not available, then if requested by Customer, MCI must provide, if possible, diverse transmission paths and associated Components through electronically and physically diverse transportation methods such that nothing on the diverse paths can have a common single point of failure. The price to Customer will be based on the best reasonably available LEC/PTT/or other third party provider rate to MCI at the time, given the size and nature of the procurement (documented upon request of Customer), plus an administrative markup not to exceed 4% ("At Cost"), diverse transmission paths and associated Components through electronically and physically diverse transportation methods such that nothing on the diverse paths can have a common single point of failure.

#### 11. Maintenance.

11.1. *Maintenance* shall mean Services conforming to the requirements of this Section. All maintenance and repair work must be performed in a good and workmanlike manner, in accordance with manufacturer and industry standards and specifications in order to keep Services operating within the SLA . MCI may charge Customer for mutually agreed-upon equipment replacement or repair only to the extent replacement or repair costs are attributable to: (1) damage or loss due to negligence, misuse or abuse caused by Customer; (2) failure to provide the same operating environment as at Installation (including but not limited to the failure to provide the same electrical power, or conditioning, or humidity control); (3) unauthorized alterations; (4) attachments of equipment to Separable Components in violation of MCI prior provided specifications; or (5) movement of Separable Components not authorized by MCI. Charges for these services will be based on a rate as mutually agreed between the parties.

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- 11.2. Services coverage, which includes hours for remote monitoring, hours for on-site NCC coverage at Customer's Trumbull, CT Data Center, and hours for performance measurement (PPM), and such principle period of maintenance shall be from 7:00 a.m. to 7:00 p.m. Eastern time.
- 11.3. In the event of a situation that makes a Corporation data center inoperable or unusable for any period of time, Customer may request MCI to provide connectivity to an alternate data center as expediently as possible. MCI will provide support to such alternative data center 24 hours a day, seven days a week. Charges for these services will be based on a rate as mutually agreed between the parties.
- 11.4. Customer shall provide MCI reasonable access to any Customer premises to permit MCI to respond to a service call or to perform preventive maintenance during the hours permitted by Customer. Customer shall reasonably assist, at the request of MCI, in attempting to arrange reasonable access to a Subscriber premises to permit MCI to respond to a service call or to perform preventive maintenance. During the time a Subscriber denies MCI reasonable access, MCI's obligations to perform the Schedule Nine Services are waived for the respective Subscriber.
- 11.5. After completion of work, MCI shall insure that the exterior of Components and the surrounding areas are clean and that all discarded parts, supplies and other waste is removed from the premises. In any maintenance or repair MCI shall use only replacement parts that perform to at least the manufacturers' specifications of the replaced item when new.
- 11.6. Except for the uses and accesses contemplated by this Agreement, at no time will Customer (including the Corporations) personnel, agents, independent/sub contractors or any other entity under Customer's control, intentionally make an unauthorized use, unauthorized access, or interfere with, download, disassemble or otherwise perform unauthorized manipulation of, any MCI Components (including, but not limited to, TeMIP,, Circuit View work stations, TMS, COMS, NETPRO) used to provide the Services except with the express authorization and under the direction of MCI. Except for cables at a Subscriber's premises, at no time will MCI personnel, agents, independent/sub contractors ,or any other entity under MCI's control, intentionally use, access, interfere with, download, disassemble, or otherwise manipulate, any Customer hardware or software except with the express authorization of Customer (e.g., to enable MCI to resolve trouble tickets). The Corporations shall not reverse engineer or decompile any MCI provided software. The Customer agrees to provide a notice to the Subscribers of a mutually agreeable text provided by MCI informing the Subscribers that they shall not violate the terms of this provision. MCI shall have the right, upon providing Customer reasonable advance notice, to correct, deinstall, or restore any MCI Component which Customer, the Corporations or any Subscriber has disassembled, manipulated or otherwise modified without MCI's prior express authorization or direction. Customer shall reimburse MCI for the cost of any such correction, deinstallation or restoration.

#### 12. Tariff.

- 12.1. The parties agree that the Services provided under this Agreement are interstate enhanced services, as they are currently defined by the Federal Communications Commission. In the event a regulatory agency with jurisdiction over MCI requires MCI to file a tariff covering some or all of the Services, MCI agrees to tariff only those Services or those terms of such Services that are required to be tariffed. Nothing in this Agreement prevents MCI from withdrawing or canceling a tariff.
- 13. *Security Regulations*. MCI personnel will be instructed to comply with security regulations pertinent to each Corporation or Subscriber location and any oral security instructions or demands of that location's personnel. MCI personnel, when deemed appropriate by Customer in its sole discretion, will be issued a visitor identification card by Customer. Such cards will be surrendered by MCI personnel upon

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demand by Customer and without further demand upon expiration or termination of this Agreement. MCI shall not attempt to gain access to restricted areas, to systems, or to Confidential Information in the possession of the Corporations or Subscribers beyond the access permitted by that entity.

14 Canadian and other Non-US Subscribers. For Service to member firms in Canada, Alaska, Hawaii, and Puerto Rico Customer shall pay the applicable rates as set forth in Section 16 of this Schedule Nine plus an additional fee for access to the network based on standard or GSA rates ("Network Access Rate"). In addition to the Network Access Rate, Company will pass through to Customer, and Customer shall be responsible for, any charges (including, without limitation, installation charges), fees, taxes and terms and conditions of service imposed by local access/egress service suppliers (e.g., Bell Canada) in relation to the provision of Services, including, but not limited to, rate fluctuations in tariffs, communications charges and access charges that are imposed or enacted by the local suppliers from time to time. Customer shall be responsible for any gains or losses associated with fluctuations in the exchange rate and/or timing of payment where access charges are billed in non-U.S. currency and are to be paid by Customer in U.S. Dollars. Company shall, for this limited purpose only, act as Customer's representative in procuring, on Customer's behalf and at no additional cost to Customer for so procuring, the local access/egress services from suppliers.

- 15 Customer warrants to Company that during the term of this Agreement, but in no event beyond December 31, 2005 (unless the parties specifically agree otherwise):
- (a) Customer shall obtain all of its SDP-API Services solely and exclusively from Company. As used herein, "EWN Services" means those network transmission, network management, network maintenance, network monitoring services, and customer premises equipment required by Customer for, and associated with either: (i) the operation of SDP/API but only between, and including, the switches at each of the Customer data centers and each Subscriber's premises (and not including any components or services affecting only the Customer or Subscriber side of such switches), or (ii) the functionality associated with SDP's. Each party agrees to negotiate in good faith the pricing for any new or additional SDP-API Services. The provisions of the Section 15(a) do not survive the completion of performance or the rejection, termination or expiration of this Agreement. Customer's breach of the exclusivity obligations as set out in this Section 15 (a) which are not cured within 30 days' written notice from MCI shall be considered Cause for termination for MCI.
- (b) Should Customer enable a web application for small users (less than \*\*\*\*), the establishment and migration of these users will not be subject to the exclusivity requirement in 15 (a) above.
- (c) The Company will not market or sell Schedule Nine network connectivity to market makers for purposes of allowing these market makers to satisfy their attributable quoting (or order entry) through a Customer competitor. This includes the support of a market maker's requirement to maintain during the trading day a valid two sided quote (or order) in all securities for which they are a registered market maker. The quote (or order) attribution occurs because the market maker's identity is revealed by assigning the market maker's MPID ("Market Participant ID"), to the quote (or order). In the event that the Customer notifies the Company that one of the Company's Subscribers is engaged in attributable quoting (or order entry) with a market center different than the Customer's, the Company shall use commercially reasonable efforts to stop the Subscriber from engaging in attributable quoting (or order entry) over the Company network.

# 16. SDP-API RATES

<sup>\*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

17. Non-Recurring Charges and Notes – Non-Recurring Charges apply to SDP/API Services.

All intervals are measured in business days.

Each provisioning interval shall begin upon MCI receipt of a complete and accurate order from Customer. Longer time periods for any implementation or change activity may be agreed upon by the parties on an individual case basis.

MCI may invoice Customer for non-recurring charge no earlier than five (5) days following Installation of the local access circuit.

Customer agrees to use its reasonable effort to assist MCI in the recovery of MCI equipment from a Subscriber's premises in the event the Subscriber disconnects service in connection with its discontinuance of operations.

#### **Definitions:**

FOC – Firm Order Commitment – the maximum number of business days from the date MCI received Customer's order for the service until MCI notifies Customer of its firm commitment to all dates involving Subscriber or Corporation premises visits.

ICB – To be determined on an individual case basis.

Interval – The number of business days from the date MCI receives the order from Customer within which the service will be completed.

****	***	
****	****	
****	****	
	****	**** ****

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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Internal Move	****	****	****	
External Move	****	****		Handled as install/disconnect
Site Disconnect	****	****	****	
Change Order	****	****	****	
Expedite	****	****	****	Applies per circuit, expedited delivery is best effort and not guaranteed
Cancel before CPE install			****	Applies per circuit and is charged after telco order is placed and before dispatch
Cancel after CPE install				Handled as install/disconnect
Subscriber not Ready (SNR)				Charged as installed Subscriber after **** of the
				Subscriber not being ready as communicated to Customer
				in weekly order status reports

<sup>\*</sup>The installation interval is a monthly average and is calculated exclusive of delays caused by Subscriber (e.g., failure to extend demarc).

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## **SCHEDULE 10**

## MULTI-CAST DATA NETWORK ("MDN") FROM THE ISN NETWORK AGREEMENT

- 1. <u>Agreement</u>. The ISN Agreement, signed by Customer on January 22, 1991 remains in full force and effect until its expiry on \*\*\*\*. As of \*\*\*\*, MCI will provision the MDN services to the Customer and Subscribers under the terms, conditions and rates as detailed below ("Schedule Ten Services").
- 2. Term. The term of this Schedule Ten is from \*\*\*\* to \*\*\*\*, ("Schedule Ten Term").
- 3. <u>Contribution</u>. Notwithstanding anything otherwise set forth in the Agreement, invoiced amounts to Customer and Subscribers for the Schedule Ten Services shall \*\*\*\*.

<sup>\*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

- 4. Exclusivity. Customer agrees that MCI shall be the only provider of the Schedule Ten Services until \*\*\*\*
- 5. <u>Billing</u>, MCI will bill Subscribers directly for the Schedule Ten Services, except for the \*\*\*\* per CPE configuration charge, as set forth below, for which MCI will bill Customer directly. MCI will commence billing Subscribers upon successful completion of a \*\*\*\*. For Subscribers upgrading or downgrading an existing connection, the new charges will be effective on the upgrade or downgrade completion date. Schedule Ten Services are Enhanced Services.
- 6. <u>MDN / Republisher:</u> Customer's Market Data Feeds will be published across MCI's Financial Extranet (MFX) using a technique developed by MCI based, IN PART, on Customer's design and specification know as "Republishing". \*\*\*\*
- 6.1 MCI will own and operate for the term of this Agreement the necessary hardware and software to support Republishing, inclusive of four \*\*\*\* servers, (two each), located at Customer's Data Centers in Trumbull, CT and Rockville, MD, in addition to four copies of the Republisher software. MCI also reserves the right to relocate the Republisher Systems (\*\*\*\* Servers) now located at Customer's Data Center in Rockville, MD to an MCI Point of Presence of its choice for use as network based back-up Republishers in support of the Customer as well as other MCI customers requiring MFX IP Multicast services. Such relocation of the Republisher System will only occur after Customer's review of a transition plan to protect Customer from service interruptions. If Customer believes that the relocation poses a major risk to Customer, the parties shall promptly meet to discuss the plan and address, in good faith, Customer's issues with the plan.
- 6.2 Republisher Transition Service: MCI will assist Customer and HP in the implementation of a like "Republisher" system to replace that which MCI operates on behalf of Customer today by participating in related design and planning sessions coordinated by HP or Customer and as required by providing the parallel operation of the MCI "Republisher" system beyond 12/31/05 at the rates specified in this Agreement.
- 6.3 The Customer may also at its own discretion choose to extend MCI's operation and maintenance of the MCI "Republisher" system on the same terms and conditions on a month to month basis for up to six months after 12/31/05.
- \* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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6.4 MCI will charge Customer a monthly fee of \*\*\*\* per CPE configuration at Third Party Subscriber location for such Third Party Subscriber's connection that is provided using the MCI Republisher. "Third Party Subscriber" shall mean a customer of Customer that does not connect to Customer through MCI or any of its Affiliates. On a monthly basis, Customer shall provide MCI with a list of such Third Party Subscribers. The \*\*\*\* charge set forth herein shall apply to the Extranet Minimum.

7. MDN - program rates -

Charges

7.1. Monthly Site Fee:

Router Size	Description	Monthly Fee
Extra Small	****	****
Small	***	****
Medium	***	***
Large	****	***

7.2 Monthly Network Access Fees:

```
per ****
per loop in Greater NYC, ****all other (lit or non-lit)
per ****
per loop in Greater NYC, **** all other (lit or non-lit)
per ****
per loop in Greater NYC, ****all other (lit or non-lit)
```

"Greater NYC" shall be defined as service locations that fall within the following area codes: 212, 646, 917, 718, 347,516, 914, 631, 201, 551

### 7.3 Network Operations Fee

Router Size ****	Monthly fee ****
****	****
***	****
****	****

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7.4 Network Capacity - Fees - charges are fixed per \*\*\*\* and based on speed chosen.

Speed Monthly Charge, Multicast

***	****
****	***
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	****
****	***
****	****
****	****
****	***

8. Non-Recurring Charges and Notes – Non-Recurring Charges apply to MDN Services.

All intervals are measured in business days.

Each provisioning interval shall begin upon MCI receipt of a complete and accurate order from Subscriber. Longer time periods for any implementation or change activity may be agreed upon by the parties on an individual case basis.

Customer agrees to use its reasonable effort to assist MCI in the recovery of MCI equipment from a Subscriber's premises in the event the Subscriber disconnects service in connection with its discontinuance of operations.

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#### Definitions:

A -4'--'4-

FOC – Firm Order Commitment – the maximum number of business days from the date MCI received Subscriber's order for the service until MCI notifies Subscribers of its firm commitment to all dates involving Subscriber or Corporation premises visits.

ICB – To be determined on an individual case basis.

Interval – The number of business days from the date MCI receives the order from Subscriber within which the service will be completed.

Activity	Interval	FOC	Charge	Comments
Site Install Xsmall and Small	****	****	****	
Site Install Medium and Large	****	****	****	
Upgrade Xsmall or Small to Medium	****	****	****	
or Large				
Upgrade Xsmall to Small	****	****	****	
Upgrade Medium to Large	****	****	****	
Internal Move	****	****	****	
External Move	****	****		Handled as install/disconnect
Change Order	****	****	****	
Expedite	****	****	****	Applies per circuit, expedited delivery is best effort and
				not guaranteed
Cancel before CPE install			****	Applies per circuit and is charged after telco order is
				placed and before dispatch
Cancel after CPE install				Handled as install/disconnect
Subscriber not Ready (SNR)				Charged as installed Subscriber after **** of the
				Subscriber not being ready

<sup>\*</sup>The installation interval is a monthly average and is calculated exclusive of delays caused by Subscriber (e.g., failure to extend demarc).

<sup>9.</sup> For Service to member firms in Canada, Alaska, Hawaii, and Puerto Rico subscribers shall pay the applicable rates as set forth in Schedule Ten plus an additional fee for access to the network based on standard or GSA rates ("Network Access Rate"). In addition to the Network Access Rate, Company will pass through to subscriber, and subscriber shall be responsible for, any charges (including, without limitation, installation charges), fees, taxes and terms and

conditions of service imposed by local access/egress service suppliers (*e.g.*, Bell Canada) in relation to the provision of Services, including, but not limited to, rate fluctuations in tariffs, communications charges and access charges that are imposed or enacted by the local suppliers from time to time. Subscriber shall be responsible for any gains or losses associated with fluctuations in the exchange rate and/or timing of payment where access charges are billed in non-U.S. currency and are to be paid by subscriber in U.S. Dollars. Company shall, for this limited purpose only, act as subscriber's representative in procuring, on subscriber's behalf and at no additional cost to subscriber for so procuring, the local access/egress services from suppliers.

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\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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## SCHEDULE 11 CTCI/FIX/UTP

- 1. <u>Agreement</u>. [The ISN Agreement, signed by Customer on January 22, 1991 remains in full force and effect until its expiry on \*\*\*\*. Provided that the Customer signs the Amended and Restated GSA by\*\*\*\*, then the rates, charges, and discounts will become effective as of \*\*\*\* and, MCI will provision the CTCI, FIX, and UTP services to the Customer and Subscribers under the terms, conditions and rates as detailed below ("Schedule Eleven Services").
- 2. <u>Term</u>. The term of this Schedule Eleven is from \*\*\*\*to \*\*\*\*("Schedule Eleven Term").
- 3. <u>Contribution</u>. Notwithstanding anything otherwise set forth in the Agreement, invoiced amounts to Customer and Subscribers for the Schedule Eleven Services shall contribute to Customer's Extranet Minimum as set out in Section 5 of the Agreement.
- 4. Exclusivity. Customer agrees that MCI shall be the only provider of the CTCI Services until \*\*\*\*.
- 5. <u>Description</u>. CTCI / FIX/UTP: Customer's CTCI (Computer to Computer Interface) service is a TCP/IP based application which will be transported via MCI's MFX network as IP traffic between Customer's Trumbull, CT Data Center and a Subscriber of this service. FIX (Financial Information Exchange) is another message format that Customer supports for the exchange of trade information. This service will also be supported across the MFX network as IP traffic in the same manner as CTCI and UTP connections (Unlisted Trading Privilege). Schedule 11 Services are Enhanced Services.
- 6. CTCI program rates description of service based on current agreement with Customer

Type/Speed	Monthly Chai	rge
Xsmall ****	****	****
Small****	****	***
Small ****	****	***
Small ****	****	***
Small ****	****	****
Small ****	****	***
Small ****	***	****
Small ****	****	****

Pricing notes: Customer will be eligible to order Customer-direct bill FIX connections at the same rates outlined above. Rates will be subject to the MCI Program Document when completed.

MCI will bill Customer directly for CTCI Services and for FIX Services if on a CTCI configuration. MCI will bill Subscribers directly for other components of the Schedule Eleven Services.

CTCI/FIX – Subscribers who wish to consolidate FIX on their CTCI connection will be allowed to do so, with the rates outlined above. The entire connection will be billed to Customer directly. Data streams will remain segregated and be billed separately.

#### THE BELOW EXAMPLE IS FOR ILLUSTRATIVE PURPOSES ONLY

For example, a customer choosing to consolidate CTCI and FIX on one connection could be configured and billed as follows:

<sup>\*\*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

CTCI -****-	****	
FIX -****-	***	
Total Cost:		****

\*\*\*\*

7. Canadian and other Non-US Subscribers. For Service to member firms in Canada, Alaska, Hawaii, and Puerto Rico Customer shall pay the applicable rates as set forth in this Schedule Eleven plus an additional fee for access to the network based on standard or GSA rates ("Network Access Rate"). In addition to the Network Access Rate, Company will pass through to Customer, and Customer shall be responsible for, any charges (including, without limitation, installation charges), fees, taxes and terms and conditions of service imposed by local access/egress service suppliers (e.g., Bell Canada) in relation to the provision of Services, including, but not limited to, rate fluctuations in tariffs, communications charges and access charges that are imposed or enacted by the local suppliers from time to time. Customer shall be responsible for any gains or losses associated with fluctuations in the exchange rate and/or timing of payment where access charges are billed in non-U.S. currency and are to be paid by Customer in U.S. Dollars. Company shall, for this limited purpose only, act as Customer's representative in procuring, on Customer's behalf and at no additional cost to Customer for so procuring, the local access/egress services from suppliers.

8. Non-Recurring Charges and Notes - Non-Recurring Charges apply to CTCI-FIX- UTP Services.

All intervals are measured in business days.

Each provisioning interval shall begin upon MCI receipt of a complete and accurate order from Customer or Subscriber. Longer time periods for any implementation or change activity may be agreed upon by the parties on an individual case basis.

MCI may invoice Customer for CTCI non-recurring charge no earlier than five (5) days following Installation of the local access circuit.

Customer agrees to use its reasonable effort to assist MCI in the recovery of MCI equipment from a Subscriber's premises in the event the Subscriber disconnects service in connection with its discontinuance of operations.

#### **Definitions:**

FOC – Firm Order Commitment – the maximum number of business days from the date MCI received Customer or Subscribers's order for the service until MCI notifies Customer or Subscriber of its firm commitment to all dates involving Subscriber or Corporation premises visits.

ICB – To be determined on an individual case basis.

Interval – The number of business days from the date MCI receives the order from Customer or Subscriber within which the service will be completed.

\*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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Activity	Interval	FOC	Charge	Comments
Site Install	****	****	****	
Internal Move	****	****	****	
External Move	****	****		Handled as install/disconnect
Change Order	****	****	****	
Expedite	***	****	****	Applies per circuit, expedited delivery is best effort and not guaranteed
Cancel before CPE install			****	Applies per circuit and is charged after telco order is placed and before dispatch
Cancel after CPE install				Handled as install/disconnect
Subscriber not Ready (SNR)				Charged as installed Subscriber after **** of the Subscriber not being ready as communicated for CTCI orders to Customer in weekly order status reports

<sup>\*</sup>The installation interval is a monthly average and is calculated exclusive of delays caused by Subscriber (e.g., failure to extend demarc).

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<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

# **SCHEDULE 12**

- 1. <u>Agreement</u>. \*\*\*\*The ISN Agreement, signed by Customer on January 22, 1991 remains in full force and effect until its expiry on \*\*\*\*. Provided that the Customer signs the Amended and Restated GSA by \*\*\*\*, then the rates, charges, and discounts will become effective as of \*\*\*\*.and, MCI will provision the Managed Host-to-Host services to the Customer under the terms, conditions and rates as detailed below ("Schedule Twelve Services").
- 2. <u>Term</u> and Termination The term of this Schedule Twelve is from \*\*\*\*to \*\*\*\*("Schedule Twelve Term"). If Customer terminates a circuit prior to the end of the Schedule Twelve Term, Customer will pay: (i) all accrued but unpaid charges incurred through the date of such termination; (ii) an amount (which Customer hereby agrees is reasonable) equal to the aggregate of the monthly recurring charges for each circuit terminated (and a pro rata portion thereof for any partial month) that would have been applicable for the remaining unexpired portion of the Schedule Twelve Term on the date of such termination. Such payment shall not be due if Customer terminates a circuit (i) because of MCI's breach of the Agreement, (ii) because of a termination by either party because of a Force Majeure event as set forth in Force Majeure, Section 23.7, or (iii) as otherwise permitted in the Agreement.
- 3. <u>Contribution</u>. Notwithstanding anything otherwise set forth in the Agreement, invoiced amounts to Customer for the Schedule Twelve Services shall contribute to Customer's Extranet Minimum as set out in Section 5 of the Agreement.
- 4. Description: \*\*\*\*,
- 5. Rates and Charges Applicable to Managed Host-to-Host Bandwidth
- 5.1 Rates if Customer's Trumbull facility is lit and Customer pays the one time fee listed below:

One Time Fee associated of \*\*\*\* for lighting the Customer's Trumbull, CT facility payable \*\*\*\*.

5.2 The rates below will be applicable starting\*\*\*\*.

## Circuit Charges\*

Connected Sites	NPA-NXXs	Circuit	Facilities	Monthly Recurring Charge
Trumbull, CT and	****to			
Rockville, MD	****	****	***	***
			***	
Trumbull, CT and	****to			
Rockville, MD	****	****	***	***
			****	

<sup>\*</sup>Pricing includes the local access circuit on each end.

5.3 Rates if Customer's Trumbull facility is not lit or if Customer does not pay the one time fee listed above which will be charged back to\*\*\*\*:

## Circuit Charges\*

Connected Sites	NPA-NXXs	Circuit	<b>Facilities</b>	Monthly Recurring Charge
Trumbull, CT and	****to ****			
Rockville, MD		****	****	****
			****	
Trumbull, CT and	**** to ****			
Rockville, MD		****	****	***

<sup>\*</sup>Pricing includes the local access circuit on each end.

\* \*\*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

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## **SCHEDULE 13**

\*\*\*\*

[\*7 pages omitted pursuant to Confidential Treatment request]

<sup>\* \*\*\*\*\*</sup>Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

# **SCHEDULE 14**

SIAC Network Connection

\*\*\*\*

\* \*\*\*\*Confidential Treatment has been requested for the redacted portions. The confidential redacted portions have been filed separately with the Securities and Exchange Commission.

#### Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer

- I, Robert Greifeld, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of The Nasdaq Stock Market, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2004

By: /s/ Robert Greifeld

Robert Greifeld

Chief Executive Officer and President

#### Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer

- I, David P. Warren, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of The Nasdaq Stock Market, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 7, 2004

By: /s/ David P. Warren

David P. Warren

Executive Vice President and Chief Financial Officer

## Certification of CEO and CFO Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of The Nasdaq Stock Market, Inc. (the "Company") for the quarter ended March 31, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Robert Greifeld, as President and Chief Executive Officer of the Company and David P. Warren, as Executive Vice President and Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly represents, in all material respects, the financial condition and results of the operations of the Company.

## /s/ Robert Greifeld

Name: Robert Greifeld

Title: Chief Executive Officer and President

Date: May 7, 2004

#### /s/ David P. Warren

Name: David P. Warren

Title: Executive Vice President and Chief Financial Officer

Date: May 7, 2004

This certification accompanies the Report pursuant to § 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of § 18 of the Securities Exchange Act of 1934, as amended.